

Largest U.S. Pharmacies Ranked by Total Prescription Revenues, 2013

Company	Stock Ticker	Estimated 2013 Prescription Revenues ¹ (billions)	Share of 2013 Prescription Revenues	Primary Dispensing Format
CVS Caremark Corporation	CVS			
• Retail Pharmacy		\$44.9	15.6%	Chain drugstore
• Pharmacy Services ²		\$20.2	7.0%	Mail pharmacy
Walgreen Company ³	WAG	\$44.8	15.6%	Chain drugstore
Express Scripts, Inc.	ESRX	\$37.2	13.0%	Mail pharmacy
Wal-Mart Stores, Inc. ⁴	WMT	\$18.5	6.4%	Mass merchant with pharmacy
Rite Aid Corporation	RAD	\$17.2	6.0%	Chain drugstore
The Kroger Company	KR	\$8.2	2.8%	Supermarket with pharmacy
Safeway, Inc.	SWY	\$3.8	1.3%	Supermarket with pharmacy
UnitedHealth	UNH	\$3.8	1.3%	Mail pharmacy
Target Corporation	TGT	\$3.3	1.1%	Mass merchant with pharmacy
Sears Holding Corporation ⁵	SHLD	\$2.1	0.7%	Mass merchant with pharmacy
All other chains	n/a	\$40.5	14.1%	Various
Independent pharmacies	n/a	\$42.1	14.7%	Independent drugstores
Total		\$287.0	100.0%	

Totals may not sum due to rounding

1. Includes revenues from all pharmacy formats

2. Excludes revenues from 90-day Maintenance Choice claims filled in CVS retail pharmacies. These revenues are included in Retail Pharmacy.

3. Excludes non-outpatient prescription revenues

4. Includes Walmart and Sam's Club stores

5. Includes Sears and Kmart

Source: 2013-14 Economic Report on Retail, Mail, and Specialty Pharmacies, Drug Channels Institute, January 2014.

(http://drugchannelsinstitute.com/products/industry_report/pharmacy/)