

Schering-Plough

Annual Report
2004

Schering-Plough 2004 Annual Report

Our goal at the New Schering-Plough is to provide a steady flow of innovative, science-based medicines and services while earning the trust of the physicians, patients and other customers we serve. We focus intently on listening to our stakeholders and working to meet their needs. By doing this well, we intend to build the foundation for long-term, sustainable growth. Today, the Company is continuing a fundamental transformation under a five-step, six- to eight-year Action Agenda, moving toward an anticipated Turnaround beginning in 2005. In everything we do, we remain committed to business integrity, quality and compliance.

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As used in this Annual Report, the terms "Schering-Plough" and the "Company" refer collectively to Schering-Plough Corporation, the publicly held parent company, and its domestic and international subsidiaries, which are engaged in the discovery, development, manufacturing and marketing of pharmaceutical products worldwide.

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2004 Financial Highlights

Dollars in Millions, Except Per Share Figures	2004	2003	% Change
Operating Results			
Net sales	\$ 8,272	\$ 8,334	(1)%
(Loss)/income before income taxes ⁽¹⁾	(168)	(46)	N/M
Net (loss)/income ^(1,2)	(947)	(92)	N/M
Diluted (loss)/earnings per common share ^(1,2)	(0.67)	(0.06)	N/M
Investments			
Research and development	\$ 1,607	\$ 1,469	9%
Capital expenditures	489	711	(31)%
Financial Condition			
Total assets	\$15,911	\$15,271	
Shareholders' equity	7,556	7,337	
Other Data			
Cash dividends per common share	\$ 0.22	\$ 0.565	
Cash dividends per preferred share	1.04	—	
Average shares outstanding for diluted EPS (in millions)	1,472	1,469	

N/M – NOT A MEANINGFUL PERCENTAGE.

(1) INCLUDES SPECIAL CHARGES IN 2004 OF \$119 MILLION OF EMPLOYEE TERMINATION COSTS, AS WELL AS \$27 MILLION OF ASSET IMPAIRMENT CHARGES AND \$7 MILLION OF CLOSURE COSTS PRIMARILY ASSOCIATED WITH THE EXIT FROM A SMALL EUROPEAN RESEARCH-AND-DEVELOPMENT FACILITY. INCLUDES SPECIAL CHARGES IN 2003 OF A \$350 MILLION PROVISION TO INCREASE LITIGATION RESERVES AS WELL AS \$179 MILLION OF EMPLOYEE TERMINATION COSTS, PRIMARILY RELATED TO A VOLUNTARY EARLY RETIREMENT PROGRAM IN THE U.S. AND \$70 MILLION OF ASSET IMPAIRMENT CHARGES RELATED TO CERTAIN FIXED AND INTANGIBLE ASSETS, INCLUDING MANUFACTURING FACILITY ASSETS. FOR FURTHER DETAILS, SEE NOTES TO CONSOLIDATED FINANCIAL STATEMENTS.

(2) 2004 INCLUDES TAX EXPENSE OF \$779 MILLION PRIMARILY FOR THE INTENDED REPATRIATION OF UNREMITTED FOREIGN EARNINGS AND A VALUATION RESERVE FOR DEFERRED TAX ASSETS IN THE U.S. FOR FURTHER DETAILS, SEE NOTES TO CONSOLIDATED FINANCIAL STATEMENTS.

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To Our Stakeholders



FRED HASSAN CHAIRMAN AND CHIEF EXECUTIVE OFFICER

In 2004, we made great progress on our six- to eight-year Action Agenda to transform Schering-Plough into a new kind of health care company—a company that can deliver long-term, high performance in the challenging new environment of the 21st century.

As we continue our work in 2005, we are completing the Stabilize and Repair phases of that Action Agenda. And we anticipate beginning the Turnaround phase later this year. In short, we continue on track with the program of transformational change that we began in the spring of 2003.

We are reinventing our Company on two levels. We are building an organization that will be able to respond with exceptional innovation, speed and flexibility to the intensifying competitive challenges of our business environment. And we are building an organization that strives to be in tune with the fast-changing needs and expectations of our stakeholders.

There are encouraging signs that we are on track to achieve our goals. One of the most important has been in slowing, then stabilizing and finally reversing the negative sales momentum facing our Company.

As we went into the end of last year and began this year, our sales trend had begun moving into positive territory.

We take special satisfaction in this achievement because it is very difficult for any corporation to halt downward sales momentum and turn it into upward momentum.

The tangible signs of progress that we are beginning to see are the result of focused effort on many fronts. They reflect important, long-term investments. And they reflect the impact of a solid, long-term strategy for positive change.

Our industry is now in the most challenging environment in its history. Despite this, we believe that we will begin to see our Company's top-line sales growth beginning to drive bottom-line growth, later in 2005.

We have been setting the foundation for this anticipated Turnaround through three major change actions.

The first area of change has been re-engineering the Company. For example, we have been continuing our work to upgrade our global top management team – and to retain and install “A” players at every level. We have been continuing our work to build a strong, sustainable product flow system. And we have been continuing our work to embed quality, compliance and business integrity worldwide.

Our Value Enhancement Initiative (VEI) is a key component of our re-engineering actions. This initiative has enabled us to free up hundreds of millions of dollars in savings that have been reallocated to growth-driving priorities – priorities such as the successful launch in 2004 of our innovative new cholesterol treatment VYTORIN into the world’s largest and most competitive market. We are also using VEI to accelerate positive change within the organization at every level – to make this organization more innovative, flexible and speedy.

The second area of change has been our strong, steady progress addressing the legal and regulatory issues from the past. We have put certain critical legal issues behind us. And we have made significant progress in fulfilling the requirements of the wide-ranging consent decree entered into with the U.S. Food and Drug Administration (FDA) in 2002.

The challenge of this consent decree is unprecedented among our peer companies. It is unprecedented for its size, for its complexity, and for the fact that we continue to run affected plants while remediating them at the same time.

The consequences of our manufacturing issues have extended far beyond the impact on our supply chain alone. For example, customer service has been affected; we’ve experienced supply disruptions; products have had to be deleted or outsourced; and important new products have been delayed by the impact of the consent decree on our R&D and manufacturing operations.

Thanks to exceptional work by our people, as of year-end 2004 we had completed 161 of 212 significant steps and 22 of 33 validation actions in the consent decree. This progress was achieved without incurring any additional payments to the FDA for missing a deadline.

The third area of positive change in 2004 was on the product front.

We face a continuing challenge with our base businesses of allergy and hepatitis C treatments, which compete mainly in markets that are contracting and relatively volatile, particularly in the U.S. Still, during 2004 we achieved market share stabilization in certain areas, and even signs of market share growth in others. We are starting to see a gratifying increase in U.S. market share for our NASONEX nasal-inhaled steroid. In Europe, we are pleased with the performance of our PEG-INTRON and REBETOL combination therapy for hepatitis C. We are also launching the PEG-INTRON and REBETOL combination therapy in Japan, offering us a growth opportunity.

We took significant steps to deliver on our pipeline projects and to strengthen our array of marketed treatments. In spite of the Company’s stressed situation, our newly formed management team had the credibility to bring in important business development and license partnering projects. These included the significant marketed pharmaceutical products of Bayer in the U.S., as well as a new antibiotic agent from Toyama Chemical Co. Ltd. and a respiratory compound from ViroPharma Incorporated.

We also continued to make progress with our specialty products. About half of our pharmaceutical focus is on specialty products – and we have designated oncology, in particular, as a priority for our future. We are pleased with the continued progress on TEMODAR, our treatment for certain types of brain tumors, and with the work of our oncology team to build a truly global franchise in cancer care.

Our cholesterol franchise, which we operate as a joint venture with Merck & Co., Inc., is critical to our future. The pivotal product for our Company is our innovative cholesterol treatment VYTORIN, which lowers cholesterol through a unique dual-inhibition mechanism.

To Our Stakeholders (continued)

As mentioned earlier, we were successful in the on-time FDA approval of VYTORIN in the U.S. and we subsequently launched it successfully during the second half of 2004. We are especially proud of the relatively fast rate of penetration we have achieved with managed care formularies. At the same time, we continue to drive the success of our other important cholesterol treatment, ZETIA. In 2004, ZETIA sales worldwide exceeded \$1 billion for the first time since its U.S. launch in 2002. These two products are competing in a global cholesterol treatment market approaching \$30 billion annually.

We look to our future with growing confidence.

We are intensely focused on our science. The lifeblood of a health care company such as ours is the quality of our science and our ability to drive a steady flow of important new treatments. We made key regulatory filings in 2004 and have a strong early stage pipeline, especially for a company our size, including promising compounds for treating arterial thrombosis, HIV/AIDS, hepatitis C and other diseases. In February 2005, we acquired most of the assets of NeoGenesis Pharmaceuticals Inc., an innovative biopharmaceutical company based in Cambridge, Mass. This addition should further strengthen our discovery capabilities in the area of small molecule drugs.

We are making strong progress in building an even more efficient product flow system to get these and other treatments to patients and doctors faster and better than our competitors. Development excellence is a well-understood core priority. To help us achieve this and other priorities, we are building a new Company culture that expects all our people to operate cross-functionally, with shared accountability for ultimate results.

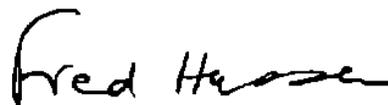
Along with all of our peers, Schering-Plough faces intensifying challenges in the health care environment, including moves to erode patent rights and a new caution among regulators,

physicians and patients about the safety of medications. In this fast-changing environment, we are working to distinguish ourselves by the quality of our relationships with doctors, patients and other stakeholders. We are putting quality, compliance and business integrity at the center of our Company. We are striving to operate in ways that earn trust, every day.

Our colleagues in Schering-Plough are rising to the challenge of change. Their passion, courage and tenacity give us a special advantage. We have learned from our experiences and developed strength through adversity. We confront our future with resolve, but also with humility and the knowledge that we must always keep improving. We are proud of the people of Schering-Plough.

In summary: We are truly building a new kind of health care company. We have many challenges ahead of us. But we have already accomplished more positive change, on more fronts, more quickly, than we have seen in any other company in our global industry.

We thank our Board members for their service to Schering-Plough during these challenging times and for their diligent and careful oversight. We thank our shareowners and other stakeholders for their faith in the new Company that we are creating. We believe that we are on the right track to reward that faith – with long-term, high performance.



FRED HASSAN

CHAIRMAN AND CHIEF EXECUTIVE OFFICER
MARCH 8, 2005

Achievements in 2004

Schering-Plough achieved major progress in 2004 on the Stabilize and Repair phases of its Action Agenda, which is the five-step plan to transform the Company into a long-term, high-performance competitor. Work is continuing on these phases as the Company moves toward the next phase – the Turnaround phase – which is anticipated to begin in 2005. The Action Agenda is a six- to eight-year plan that was launched with the arrival of new Schering-Plough leadership in April 2003. While a great deal of progress has been made, the Company recognizes that major challenges still lie ahead.

Throughout 2004, Schering-Plough moved to: stabilize and/or grow its primary business franchises; secure cost savings through a Value Enhancement Initiative and reinvest much of those savings into more productive areas; continue to fulfill its obligations under the 2002 consent decree with the U.S. Food and Drug Administration (FDA); resolve major legal issues; strengthen its infrastructure and operating systems; instill a culture of quality, compliance and business integrity; gain greater financial flexibility; and expand the Company's product line and research portfolio.

Following are some of the key actions and announcements made during 2004:

FIRST QUARTER 2004

- Launched the PEG-INTRON REDIPEN injection pen in the U.S. This precision-dosing pen delivers PEG-INTRON (peginterferon alfa-2b) Powder for injection for use in combination with REBETOL (ribavirin) for treating chronic hepatitis C (announced February 17).
- Announced a major advance by Schering-Plough scientists in understanding the intestinal pathway for cholesterol absorption and the mechanism of action for ZETIA (ezetimibe). The findings, announced on February 19, were published in the journal *Science*.
- Reported results on March 8 from head-to-head Phase III clinical trials showing that patients taking ezetimibe with simvastatin experienced significantly greater reductions in LDL (“bad”) cholesterol across the dosing ranges studied compared to reductions seen in patients taking Pfizer's Lipitor® (atorvastatin) or Merck's Zocor (simvastatin), alone. Results from the studies, conducted in support of VYTORIN (ezetimibe/simvastatin), were presented at the 53rd Annual Scientific Meeting of the American College of Cardiology (ACC).
- Gained first country approval of ZINTREPID (ezetimibe/simvastatin) tablets (U.S. brand name VYTORIN) in Mexico for the treatment of elevated cholesterol levels (hypercholesterolemia) (announced March 19).
- With Toyama Chemical Co. Ltd., announced a letter of intent on March 31 regarding garenoxacin, Toyama's quinolone antibacterial agent. Under the transaction, Toyama agreed to grant to Schering-Plough exclusive rights to develop, use and sell garenoxacin worldwide, excluding Japan, Korea and China.

SECOND QUARTER 2004

- Reached an agreement with the Attorney General's Office of Texas to settle issues related to reimbursement by Texas' Medicaid program of albuterol sulfate solution and inhaler asthma products (announced May 3).

Achievements in 2004 (continued)

- American Society of Clinical Oncology on June 7 reported positive clinical results on TEMODAR (temozolomide), a therapy for certain types of brain tumors, in increasing survival rates when used with radiation as first-line treatment in patients with glioblastoma multiforme, an aggressive form of brain cancer.
- Reached an agreement with the U.S. Securities and Exchange Commission (SEC) to settle issues related to compliance with the U.S. Foreign Corrupt Practices Act by a Schering-Plough subsidiary in Poland (announced June 9).
- Gained European Union approval of REMICADE (infliximab) as first-line therapy for the treatment of early rheumatoid arthritis in combination with methotrexate (announced June 21).
- Received a positive opinion by the European Medicines Agency recommending approval of a shorter 24-week course of PEG-INTRON and REBETOL combination therapy for patients chronically infected with hepatitis C virus genotypes 2 or 3 (announced June 28).

THIRD QUARTER 2004

- Announced on July 13 acceptance by the FDA of a New Drug Application (NDA) for posaconazole oral suspension for the treatment of certain invasive fungal infections in patients 13 years of age and older. The NDA was submitted to FDA in May 2004. A regulatory application also was filed in Europe.
 - Reported on July 21 reaching the Company's goal to achieve in excess of \$200 million in annual savings under the Value Enhancement Initiative (VEI). VEI is designed to increase efficiencies and achieve savings that can be reinvested more productively in other parts of the Company.
 - Merck/Schering-Plough Pharmaceuticals announced FDA approval on July 23 of VYTORIN for the treatment of high LDL cholesterol (LDL-C) in patients with primary hypercholesterolemia or mixed hyperlipidemia as adjunctive therapy to diet when diet alone is not enough. VYTORIN is the first and only product approved to treat the two sources of cholesterol by inhibiting the production of cholesterol in the liver and blocking the absorption of cholesterol in the intestine, including cholesterol from food.
- Reached an agreement (announced July 30) with the U.S. Attorney's Office for the Eastern District of Pennsylvania and the U.S. Department of Justice to settle a previously disclosed investigation that began in 1999 of the Company's managed care marketing programs.
 - Issued 28.75 million Mandatory Convertible Preferred Shares with a 6 percent dividend, yielding proceeds of \$1.4 billion, on August 10 through an underwritten registered public offering. The securities will convert mandatorily into shares of Schering-Plough common stock on September 14, 2007, unless otherwise converted.
 - Exercised an option with ViroPharma Incorporated (announced August 23) to license pleconaril, under development for the treatment of the common cold in the U.S. and Canada.
 - Gained U.S. marketing approvals for a new scent-free formulation of NASONEX (mometasone furoate monohydrate), announced August 26, for seasonal and perennial allergic rhinitis, and for CLARINEX (desloratadine) Syrup (announced September 1) for seasonal allergic rhinitis in children 2 years and older and perennial allergic rhinitis and chronic idiopathic urticaria, or hives of unknown cause, in children as young as 6 months.
 - Entered into a strategic agreement with Bayer (announced September 13; effective October 1), giving Schering-Plough exclusive rights in the U.S. and Puerto Rico to market, sell and distribute Bayer's AVELOX (moxifloxacin HCl) and CIPRO (ciprofloxacin HCl) antibiotics, and to undertake Bayer's U.S. commercialization activities for the erectile dysfunction medicine LEVITRA (vardenafil HCl) under Bayer's co-promotion agreement with GlaxoSmithKline PLC. In the Japanese market, Bayer will co-market Schering-Plough's cholesterol absorption inhibitor ZETIA when approved.

FOURTH QUARTER 2004

- Completed the European Mutual Recognition Process (MRP) for INEGY (marketed as VYTORIN in the U.S.) on October 1.
- Gained European Commission approval (announced October 14) of REMICADE in the European Union, in combination with methotrexate, for the treatment of active and progressive psoriatic arthritis in patients who have responded inadequately to disease-modifying anti-rheumatic drugs.
- Announced on October 22 that Schering-Plough K.K. had received marketing approval in Japan for PEG-INTRON Powder for Injection for use in combination with REBETOL Capsules for the treatment of chronic hepatitis C.
- Merck/Schering-Plough Pharmaceuticals announced clinical trial results on October 28 showing that VYTORIN provided greater reduction in LDL (“bad”) cholesterol across the dosing ranges compared to Pfizer’s Lipitor®. At the most commonly used starting doses of these two therapies, VYTORIN 10/20 mg decreased LDL cholesterol by 51 percent compared with 36 percent for Lipitor 10 mg ($p < 0.001$). The results were presented at the 15th International Symposium on Drugs Affecting Lipid Metabolism (DALM), in Venice, Italy.
- Received six-month priority review from FDA (announced October 29) of a Supplemental New Drug Application for TEMODAR in the treatment of gliomas, a form of brain tumors.
- Reported results on October 31 of a pivotal investigative clinical study of posaconazole oral suspension for invasive fungal infections, which showed that posaconazole was successful in treating a wide range (20 species) of fungal infections. The results were reported at the 44th Annual Interscience Conference on Antimicrobial Agents and Chemotherapy (ICAAC).
- Filed an application with the European Medicines Agency (EMA) (announced November 3) seeking centralized Marketing Authorization in the European Union for the use of TEMODAL Capsules (sold as TEMODAR in the U.S.) for patients with newly diagnosed glioblastoma multiforme concomitantly with radiotherapy and then as adjuvant treatment.
- Merck/Schering-Plough Pharmaceuticals announced on November 9 a large-scale clinical outcomes trial to be conducted for VYTORIN. The trial, known as IMPROVE IT (Improved Reduction of Outcomes: VYTORIN Efficacy International Trial), will evaluate the risk reduction provided by VYTORIN 10/40 mg as compared to *Zocor* 40 mg in reducing death and major coronary events in approximately 10,000 patients with acute coronary syndrome.
- Launched PEG-INTRON in Japan for use in combination with REBETOL Capsules for the treatment of chronic hepatitis C (announced December 10).
- Gained U.S. approval for use of NASONEX Nasal Spray for the treatment of nasal polyps in patients 18 years of age and older (announced December 15).
- As of December 31, 2004, had completed 161 of 212 significant steps and 22 of 33 validation actions under the 2002 consent decree with the FDA, without incurring any additional payments for missed deadlines.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

EXECUTIVE SUMMARY

OVERVIEW OF THE COMPANY

Schering-Plough (the Company) discovers, develops, manufactures and markets medical therapies and treatments to enhance human health. The Company also markets leading consumer brands in the over-the-counter (OTC), foot care and sun care markets and operates a global animal health business.

As a research-based pharmaceutical company, Schering-Plough's core strategy is to invest substantial amounts of funds in scientific research with the goal of creating important medical and commercial value. Research and development activities focus on mechanisms to treat serious diseases. There is a high rate of failure inherent in such research and, as a result, there is a high risk that the funds invested in research programs will not generate financial returns. This risk profile is compounded by the fact that this research has a long investment cycle. To bring a pharmaceutical compound from the discovery phase to the commercial phase may take a decade or more. Because of the high-risk nature of research investments, financial resources typically must come from internal sources (operations and cash reserves) or from equity-type capital.

There are two sources of new products: products acquired through acquisition and licensing arrangements, and products in the Company's late-stage research pipeline. With respect to acquisitions and licensing, there are limited opportunities for obtaining or licensing critical late-stage products, and these limited opportunities typically require substantial amounts of funding. The Company competes for these opportunities against companies often with far greater financial resources than that of the Company. Due to the present financial situation, it may be challenging for the Company to acquire or license critical late-stage products that will have a positive material financial impact.

During the past three years, the Company experienced a number of negative events that have strained and continue to strain the Company's financial resources. These negative events included, but were not limited to, the following matters:

- Entered into a formal consent decree with the U.S. Food and Drug Administration (FDA) in 2002 and agreed to revalidate manufacturing processes at certain manufacturing sites in the U.S. and Puerto Rico. Significant increased spending associated with manufacturing compliance efforts will continue through the completion of the FDA consent decree obligation. In addition, the Company has found it necessary to discontinue certain older profitable products and outsource other products.
- Switch of CLARITIN in the U.S., beginning in December 2002 from prescription to OTC status. This switch coupled with private label competition has resulted in a much lower average unit selling price for this product and ongoing intense competition. The Company's exposure to powerful retail purchasers has also increased.
- Market shares and sales levels of certain other Company products have fallen significantly and have experienced increased competition. Many of these products compete in declining or volatile markets.
- Investigations into certain of the Company's sales and marketing practices by the U.S. Attorney's Offices in Massachusetts and Pennsylvania. During 2004 the Company made payments totaling \$294 million to the U.S. Attorney's Office for the Eastern District of Pennsylvania in settlement of that investigation. The Massachusetts investigation is continuing and poses significant financial and commercial risks to the Company.

In response to these matters, beginning in April 2003 the Company appointed a new management team that formulated, and has begun to implement, a six- to eight-year Action Agenda to stabilize, repair and then turn around the Company.

The Company intends to avail itself of the foreign earnings repatriation provisions of the American Jobs Creation Act of 2004. Under this Act the Company intends to repatriate \$9.4 billion of unremitted foreign earnings at a reduced tax rate. This repatriation of funds will provide the Company with greater financial stability.

CURRENT STATE OF THE BUSINESS

For the past two years the Company's earnings and cash flow have declined significantly. The overriding cause of this is the loss of marketing exclusivity for two of the Company's major pharmaceutical products, CLARITIN and REBETOL as well as increased competition in the hepatitis C market.

Sales and marketing costs have increased due to the need to reinvest in these functions to launch new products as well as a need to stabilize market shares of the Company's remaining pharmaceutical products.

Many of the Company's manufacturing sites operate well below optimum production levels due to sales declines and the reduction in output related to the FDA consent decree. At the same time, overall costs of operating manufacturing sites have significantly increased due to the consent decree and other compliance activities. The Company continues to review the carrying value of these assets for indications of impairment. Future events and decisions may lead to asset impairments and/or related costs.

The Company continues to pursue its core strategy of supporting its marketed and new products in its research and development pipeline and plans to invest in sales and marketing and scientific research at historical levels. However, this level of investment is not sustainable without a significant increase in profits and cash flow from operations. The ability of the Company to generate profits and significant operating cash flow is directly and predominantly dependent upon the increasing profitability of the Company's cholesterol franchise (which includes VYTORIN and ZETIA) and to a much lesser extent growing sales and profitability of the base pharmaceutical business products, developing or acquiring new products and controlling expenses. If the Company cannot generate significant operating cash flow, its ability to invest in sales, marketing and research efforts at historical levels may be negatively impacted.

ZETIA is the Company's novel cholesterol absorption inhibitor. VYTORIN is the combination of ZETIA and *Zocor*, Merck & Co., Inc.'s statin medication. These two products have been launched through a joint venture between the Company and Merck. The cholesterol-reduction market is the single largest pharmaceutical market in the world. VYTORIN and ZETIA are well positioned in this market, but these products compete against other and well established cholesterol management products marketed by companies with financial resources much greater than that of the Company. The financial commitment to compete in this market is shared with Merck and profits from the sales of VYTORIN and ZETIA are also shared with Merck.

Management cannot provide assurance that profits in the near-term will be sufficient for the Company to maintain its core marketing and research strategies. If a sufficient level of profit and cash flow cannot be achieved, the Company would need to evaluate strategic alternatives. With regard to an examination of strategic alternatives, the contracts with Merck for VYTORIN and ZETIA and the contract with Centocor, Inc. for REMICADE (exhibits 10 (r) and 10 (u), respectively, to the Company's 2003 Form 10-K) contain provisions related to a change of control, as defined in those contracts. These provisions could result in the aforementioned products being acquired by Merck or reverting back to Centocor, Inc.

REGULATORY ENVIRONMENT IN WHICH THE COMPANY OPERATES

Government regulatory agencies throughout the world regulate the Company's discovery, development, manufacturing and marketing efforts. The FDA is a central regulator of the Company's business. Since 2001, the Company has been working with the FDA to resolve issues involving the Company's compliance with current Good Manufacturing Practices (cGMP) at certain of its manufacturing sites in New Jersey and Puerto Rico. In 2002, the Company reached a formal agreement with the FDA to enter into a consent decree. Under the terms of the consent decree, the Company made payments totaling \$500 million and agreed to revalidate the manufacturing processes at these sites. These manufacturing sites have remained open throughout this period; however, the consent decree has placed significant additional controls on production and release of products from these sites, including review and third-party certification of production activities. The third-party certifications and other cGMP improvement projects have resulted in higher costs as well as reduced output at these facilities. In addition, the Company has found it necessary to discontinue certain profitable older products. The Company's research and development operations have also been negatively impacted by the decree because these operations share common facilities with the manufacturing operations.

In the U.S., the pricing of the Company's pharmaceutical products are subject to competitive pressure as managed care organizations seek price discounts. Also in the U.S., the Company is required to provide statutorily defined rebates to various government agencies in order to participate in Medicaid, the veterans' health care program and other government-funded programs. In most international markets, the Company operates in an environment of government-mandated cost-containment programs.

Recently, clinical trials and post-marketing surveillance of certain marketed drugs within the industry have raised safety concerns that have led to recalls, withdrawals or adverse labeling of marketed products. In addition, these situations have raised concerns among some prescribers and patients relating to the safety and efficacy of pharmaceutical products in general. The Company continues to maintain a robust process for monitoring adverse events related to its products around the world. Company personnel have regular, open dialogue with the FDA and other regulators and review product labels and other materials on a regular basis and as new information becomes known.

On July 30, 2004, Schering-Plough Corporation, the U.S. Department of Justice and the U.S. Attorney's Office for the Eastern District of Pennsylvania announced a settlement related to certain of the Company's sales and marketing practices that had

been under investigation. Under the terms of the settlement, a subsidiary of Schering-Plough Corporation pled guilty to a single federal criminal charge concerning a payment to a managed care customer. In addition, under the settlement, Schering-Plough Corporation also entered into a five-year corporate integrity agreement (CIA). Failure to comply with the CIA can result in financial penalties. The settlement will not affect the ability of Schering-Plough Corporation to participate in federal healthcare programs.

DISCUSSION OF OPERATING RESULTS

NET SALES

Consolidated net sales in 2004 totaled \$8.3 billion, a decrease of \$62 million or 1 percent compared with 2003. Consolidated net sales reflected primarily volume declines offset by a favorable foreign exchange rate impact of 4 percent.

Consolidated 2003 net sales of \$8.3 billion decreased \$1.8 billion or 18 percent versus 2002, reflecting primarily volume declines offset by a favorable foreign exchange rate impact of 5 percent.

Net sales for the years ended December 31, 2004, 2003 and 2002 were as follows:

<u>(Dollars in millions)</u>	<u>2004</u>	<u>2003</u>	<u>2002</u>	<u>% Increase (Decrease)</u>	
				<u>2004/2003</u>	<u>2003/2002</u>
Prescription Pharmaceuticals	\$6,417	\$6,611	\$ 8,745	(3)%	(24)%
REMICADE	746	540	337	38	60
CLARINEX/AERIUS	692	694	598	0	16
NASONEX	594	500	523	19	(4)
PEG-INTRON	563	802	1,015	(30)	(21)
TEMODAR	459	324	278	42	16
INTEGRILIN	325	306	304	6	1
CLARITIN Rx(a)	321	328	1,802	(2)	(82)
INTRON A	318	409	533	(22)	(23)
REBETOL	287	639	1,222	(55)	(48)
SUBUTEX	185	144	103	29	40
ELOCON	168	154	165	9	(7)
CAELYX	150	111	71	35	55
Other Pharmaceutical	1,609	1,660	1,794	(3)	(7)
Consumer Health Care	1,085	1,026	758	6	35
OTC(b)	578	588	275	(2)	N/M
Foot Care	331	292	290	13	1
Sun Care	176	146	193	20	(24)
Animal Health	770	697	677	10	3
Consolidated net sales	\$8,272	\$8,334	\$10,180	(1)%	(18)%

Certain prior year amounts have been reclassified to conform to current year presentation.

N/M — Not a meaningful percentage.

(a) Amounts shown for 2004 and 2003 include international sales of CLARITIN Rx only.

(b) Includes OTC CLARITIN of \$419, \$432 and \$105 in 2004, 2003 and 2002, respectively.

International net sales of REMICADE, for the treatment of rheumatoid arthritis, psoriatic arthritis, Crohn's disease and ankylosing spondylitis, were up \$206 million or 38 percent in 2004 to \$746 million due to greater medical use and expanded indications in European markets. Sales of REMICADE in 2003 were \$540 million, up \$203 million or 60 percent compared with 2002, primarily in Europe, due to increased patient utilization.

Global net sales of CLARINEX (marketed as AERIUS in many countries outside the U.S.) for the treatment of seasonal outdoor allergies and year-round indoor allergies were \$692 million for 2004, essentially flat versus 2003. Sales outside the U.S. increased 39 percent to \$272 million in 2004 due to market share gains and continued conversion from prescription CLARITIN. U.S. sales decreased 16 percent to \$420 million in 2004 due to the continued contraction in the U.S. prescription antihistamine market following the launch of OTC CLARITIN and other branded and non-branded nonsedating antihistamines coupled with market share declines. Global net sales of CLARINEX were \$694 million in 2003, an increase of

16 percent compared to \$598 million in 2002, reflecting the continued conversion of patients from prescription CLARITIN, coupled with the launch of CLARINEX in several international markets.

Global net sales of NASONEX Nasal Spray, a once-daily corticosteroid nasal spray for allergies, rose 19 percent to \$594 million in 2004 primarily due to international sales growth and favorable prior year trade inventory comparisons in the U.S., tempered by a decline in U.S. market share. 2003 sales of NASONEX decreased 4 percent versus 2002 to \$500 million due to changes in U.S. trade inventory levels and market share declines in the U.S.

Global net sales of PEG-INTRON Powder for Injection, a pegylated interferon product for treating hepatitis C, decreased 30 percent to \$563 million compared with 2003 due to ongoing market competition in a contracting market. Market share of PEG-INTRON has been declining, reflecting the entrance of a competitor's new products in the hepatitis C market in 2003. Sales of PEG-INTRON decreased \$213 million or 21 percent to \$802 million in 2003 compared to 2002, due primarily to loss of market share.

Global net sales of INTRON A Injection, for chronic hepatitis B and C and other antiviral and anticancer indications, decreased 22 percent in 2004 to \$318 million due primarily to lower demand. Sales of INTRON A were \$409 million in 2003, a decline of 23 percent from 2002 due primarily to loss of market share.

Global net sales of REBETOL Capsules, for use in combination with INTRON A or PEG-INTRON for treating hepatitis C, decreased 55 percent to \$287 million due to the launch of generic versions of REBETOL in the U.S. in April 2004 and increased price competition outside the U.S. Sales of REBETOL were \$639 million in 2003, a decline of 48 percent from \$1.2 billion in 2002, due primarily to loss of market share resulting from new branded competition.

Global net sales of TEMODAR Capsules, for treating certain types of brain tumors, increased \$135 million or 42 percent to \$459 million in 2004 due to increased market penetration. Sales of TEMODAR were \$324 million in 2003, an increase of 16 percent compared to \$278 million in 2002, due to increased market penetration.

Global net sales of INTEGRILIN Injection, a glycoprotein platelet aggregation inhibitor for the treatment of patients with acute coronary syndrome, which is sold by Schering-Plough, primarily in the U.S., increased \$19 million or 6 percent to \$325 million in 2004 due to increased patient utilization. Sales of INTEGRILIN were \$306 million and \$304 million in 2003 and 2002, respectively.

Millennium Pharmaceuticals, Inc. ("Millennium") and the Company have a co-promotion agreement for INTEGRILIN. Millennium notified the Company that it intends to exercise its right under the agreement to assume responsibilities for consumer service, managed care contracting, government reporting and physical distribution of INTEGRILIN. As a result, based on the final assumption agreement, as early as the fourth quarter of 2005, the Company may be required to cease the recording of sales of INTEGRILIN and record its share of co-promotion profits as alliance revenue. Currently, the Company anticipates that this change in recording sales of INTEGRILIN would have no impact on earnings.

International net sales of prescription CLARITIN decreased 2 percent from \$328 million in 2003 to \$321 million in 2004 due to continued conversion to CLARINEX. In 2002, global sales of prescription CLARITIN were \$1.8 billion, reflecting over \$1.4 billion of sales in the U.S. prior to its conversion to OTC status.

International net sales of SUBUTEX Tablets, for the treatment of opiate addiction, increased 29 percent to \$185 million due to increased market penetration. Sales of SUBUTEX were \$144 million in 2003 and \$103 million in 2002. SUBUTEX may be vulnerable to generic competition in the future.

Global net sales of ELOCON cream, a medium-potency topical steroid, increased 9 percent to \$168 million. Sales of ELOCON were \$154 million in 2003 and \$165 million in 2002. Generic competition is expected to affect sales of this product.

International sales of CAELYX, for the treatment of ovarian cancer, metastatic breast cancer and Kaposi's sarcoma, increased 35 percent to \$150 million reflecting further adoption of the metastatic breast cancer indication in patients who are at increased cardiac risk. Sales of CAELYX in 2003 increased 55 percent versus 2002 to \$111 million, due to increased patient utilization coupled with the launch of the metastatic breast cancer indication.

Other pharmaceutical net sales include a large number of lower sales volume prescription pharmaceutical products. Several of these products are sold in limited markets outside the U.S., and many are multiple source products no longer protected by patents. The products include treatments for respiratory, cardiovascular, dermatological, infectious, oncological and other diseases.

Global net sales of consumer health care products, which include OTC, foot care and sun care products, increased \$59 million or 6 percent in 2004 to \$1.1 billion. Net sales of foot care products increased \$39 million or 13 percent in 2004 due primarily

to the strong performance of DR. SCHOLL'S FREEZE AWAY, a new wart remover product. Net sales of sun care products increased \$30 million or 20 percent in 2004, primarily due to the timing of orders and shipments. Sales of OTC CLARITIN were \$419 million in 2004, a decrease of \$13 million or 3 percent from 2003, due to competition from branded and private label loratadine. Net sales of consumer health care products in 2003 increased \$268 million or 35 percent compared to 2002, due primarily to increased sales of OTC CLARITIN following its launch in December 2002.

Global net sales of animal health products increased 10 percent in 2004 to \$770 million. Sales were favorably impacted by foreign exchange of 6 percent. Global net sales of animal health products increased 3 percent in 2003, which were favorably impacted by foreign exchange of 7 percent.

COSTS, EXPENSES AND EQUITY INCOME

A summary of costs, expenses and equity income for the years ended December 31, 2004, 2003 and 2002 follows:

<u>(Dollars in millions)</u>	<u>2004</u>	<u>2003</u>	<u>2002</u>	<u>% Increase (Decrease)</u>	
				<u>2004/2003</u>	<u>2003/2002</u>
Cost of sales	\$3,070	\$2,833	\$2,505	8%	13%
% of net sales	37.1%	34.0%	24.6%		
Selling, general and administrative	\$3,811	\$3,474	\$3,681	10%	(6%)
% of net sales	46.1%	41.7%	36.2%		
Research and development	\$1,607	\$1,469	\$1,425	9%	3%
% of net sales	19.4%	17.6%	14.0%		
Other expense (income), net	\$ 146	\$ 59	\$ (144)	N/M	N/M
% of net sales	1.8%	0.7%	(1.4%)		
Special charges	\$ 153	\$ 599	\$ 150	N/M	N/M
% of net sales	1.8%	7.2%	1.5%		
Equity income from cholesterol joint venture	\$ (347)	\$ (54)	\$ —	N/M	N/M

N/M — Not a meaningful percentage.

Certain prior year amounts have been reclassified to conform to current year presentation.

Cost of sales as a percentage of net sales in 2004 increased over 2003, primarily due to lower production volumes coupled with increased spending related to the FDA consent decree, other manufacturing compliance spending, and efforts to upgrade the Company's global infrastructure. The absence of European LOSEC revenues and a change in product sales mix, including sales of Bayer licensed products, contributed to the unfavorable comparison as well. The Company's base pharmaceutical business is competing in many declining or volatile markets. Sales and the cost of sales of base business products have a direct impact on gross margin. Cost of sales as a percentage of net sales in 2003 increased over 2002 due to a change in product sales mix resulting from the loss of U.S. sales of prescription CLARITIN, as well as lower production volumes and increased spending for the Company's cGMP compliance efforts.

Substantially all the sales of cholesterol products are not included in the Company's net sales. The results of the operations of the joint venture are reflected in equity income and have no impact on the Company's gross and other operating margins.

Selling, general and administrative expenses (SG&A) increased 10 percent to \$3.8 billion in 2004 versus \$3.5 billion in 2003 primarily due to the expansion of the sales field force, higher employee related costs and the unfavorable impact of foreign exchange, partially offset by lower promotional spending. The ratio of SG&A to net sales of 46.1 percent in 2004 was higher than the ratio of 41.7 percent in 2003. SG&A expenses decreased 6 percent to \$3.5 billion in 2003 from \$3.7 billion in 2002 due to lower pharmaceutical business marketing spending and lower employee related costs. The ratio of SG&A to net sales of 41.7 percent in 2003 was higher than the ratio of 36.2 percent in 2002, primarily due to lower overall sales reported in 2003.

Research and development (R&D) spending increased 9 percent to \$1.6 billion, representing 19.4 percent of net sales in 2004, and includes an \$80 million charge in conjunction with the license from Toyama Chemical Company Ltd. (Toyama) for garenoxacin, a quinolone antibiotic currently in development. Generally, changes in R&D spending reflect the timing of the Company's funding of both internal research efforts and research collaborations with various partners to discover and develop a steady flow of innovative products.

In 2004 and 2003, the increase in Other expense (income), net, is primarily the result of higher net interest expense. Other expense (income), net in 2002 included \$80 million of income related to the sale of the Company's U.S. marketing rights for SUBOXONE and SUBUTEX sublingual tablets for the treatment of opioid dependence.

SPECIAL CHARGES

The components of Special Charges are as follows:

<u>(Dollars in millions)</u>	<u>2004</u>	<u>2003</u>	<u>2002</u>
Litigation charges	\$ —	\$350	\$150
Employee termination costs	119	179	—
Asset impairment and related charges	<u>34</u>	<u>70</u>	<u>—</u>
	<u>\$153</u>	<u>\$599</u>	<u>\$150</u>

Litigation Charges

In 2003 and 2002, litigation reserves were increased by \$350 million and \$150 million, respectively, primarily as a result of the investigations into the Company's sales and marketing practices.

Employee Termination Costs

In August 2003, the Company announced a global workforce reduction initiative. The first phase of this initiative was a Voluntary Early Retirement Program (VERP) in the U.S. Under this program, eligible employees in the U.S. had until December 15, 2003 to elect early retirement and receive an enhanced retirement benefit. Approximately 900 employees elected to retire under the program, of which approximately 850 employees retired through year-end 2004 and approximately 50 employees have staggered retirement dates in 2005. The total cost of this program is approximately \$191 million, comprised of increased pension costs of \$108 million, increased post-retirement health care costs of \$57 million, vacation payments of \$4 million and costs related to accelerated vesting of stock grants of \$22 million. For employees with staggered retirement dates in 2005, these amounts will be recognized as a charge over the employees' remaining service periods. Amounts recognized in 2004 and 2003 for this program were \$20 million and \$164 million, respectively. The amount expected to be recognized in 2005 is \$7 million.

Termination costs not associated with the VERP totaled \$99 million and \$15 million in 2004 and 2003, respectively.

Asset Impairment and Related Charges

The Company recorded asset impairment and related charges of \$34 million and \$70 million in 2004 and 2003, respectively. The charge in 2004 relates primarily to the shutdown of a small European research-and-development facility.

The asset impairment and related charges in 2003 were related to the closure of a manufacturing facility in the United Kingdom, the write-down of production equipment related to products that are no longer produced at a manufacturing site operating under the FDA consent decree, the write-down of a drug license and a sun care trade name for which expected cash flows did not support the carrying value.

Summary of Selected Special Charges

The following summarizes the activity in the accounts related to employee termination costs and asset impairment and related charges:

<u>(Dollars in millions)</u>	<u>Employee Termination Costs</u>	<u>Asset Impairment and Related Charges</u>
Special charges incurred during 2003	\$ 179	\$ 70
Impairment write-downs	—	(70)
Credit to retirement benefit plan liability	(144)	—
Disbursements	<u>(6)</u>	<u>—</u>
Special charges liability balance at December 31, 2003	<u>\$ 29</u>	<u>\$ —</u>
Special charges incurred during 2004	\$ 119	\$ 34
Impairment write-downs	—	(27)
Credit to retirement benefit plan liability	(20)	—
Disbursements	<u>(110)</u>	<u>(7)</u>
Special charges liability balance December 31, 2004	<u>\$ 18</u>	<u>\$ —</u>

EQUITY INCOME FROM CHOLESTEROL JOINT VENTURE

Global cholesterol franchise sales, which include sales made by the Company and the cholesterol joint venture with Merck of VYTORIN and ZETIA, totaled \$1.2 billion and \$471 million in 2004 and 2003, respectively. VYTORIN has been approved in 25 countries and has been launched in several countries, including the U.S. in July 2004. ZETIA has been approved in 72 countries and was launched in the U.S. and over 40 international markets since November 2002.

The Company utilizes the equity method of accounting for the joint venture. Sharing of net income is based upon percentages that vary by product, sales level and country. Schering-Plough's allocation of joint venture income is increased by milestones earned. The partners bear the costs of their own general sales forces and commercial overhead in marketing joint venture products around the world. In the U.S., Canada and Puerto Rico, the joint venture reimburses each partner for a pre-defined amount of physician details that are set on an annual basis. Schering-Plough reports the receipt of this reimbursement as part of equity income as under U.S. GAAP this amount does not represent a reimbursement of specific, incremental, identifiable costs for the Company's detailing of the cholesterol products in these markets. In addition, this reimbursement amount per physician detail is not reflective of Schering-Plough's joint venture sales force effort as Schering-Plough's sales force-related infrastructure costs per physician detail are generally estimated to be higher.

Costs of the joint venture that the partners contractually share are a portion of manufacturing costs, specifically identified promotion costs (including direct-to-consumer advertising and direct and identifiable out-of-pocket promotion) and other agreed-upon costs for specific services such as market support, market research, market expansion, a specialty sales force and physician education programs.

Certain specified research and development expenses are generally shared equally by the partners.

Equity income from cholesterol joint venture, as defined, totaled \$347 million and \$54 million in 2004 and 2003, respectively.

During 2004 and 2003, the Company recognized milestones from Merck of \$7 million and \$20 million, respectively, relating to the approval of ezetimibe/simvastatin in Mexico in 2004 and certain European approvals of ZETIA in 2003. These amounts are included in equity income.

Under certain other conditions, as specified in the Merck agreements, Merck could pay additional milestones to the Company totaling \$125 million.

It should be noted that the Company incurs substantial costs such as selling costs that are not reflected in Equity income from cholesterol joint venture and are borne entirely by the Company. Prior to 2003, the venture was in the research and development phase and the Company's share of research and development expense in 2002 was \$69 million and was reported in Research and Development in the Statements of Consolidated Operations. In 2003 and 2004 Research and development costs related to the joint venture are included in equity income.

PROVISION FOR INCOME TAXES

Tax expense was \$779 million, \$46 million and \$589 million in 2004, 2003 and 2002, respectively.

The tax provision in 2004 includes a charge of approximately \$417 million (tax charge of \$494 million less \$77 million in foreign tax credits) related to the intended repatriation of previously unremitted foreign earnings under the American Jobs Creation Act of 2004 (the Act), \$174 million in foreign and state taxes and a valuation allowance of approximately \$240 million provided against certain deferred tax assets resulting from changes in Company tax planning strategies triggered by the opportunity to take full advantage of the Act. See discussion of the overall impacts of the Act on the Company below. The 2004 tax provision also includes a U.S. Net Operating Loss (U.S. NOL) carryback benefit of approximately \$52 million.

NET (LOSS)/INCOME

Net loss was \$947 million in 2004 versus a loss of \$92 million in 2003 and net income of \$2.0 billion in 2002.

Net loss in 2004 includes tax expense of \$779 million primarily for the intended repatriation of unremitted foreign earnings and a valuation reserve for net deferred tax assets in the U.S. The net loss in 2004 also reflects higher Selling, general and administrative expenses associated with the build-up of the U.S. sales force for the VYTORIN launch and the addition of sales representatives as a result of the Bayer licensing agreement as well as pre-tax special charges of \$153 million, as described above. The 2004 results also include a pre-tax research and development charge of \$80 million for the license of garenoxacin from Toyama Chemical Company Ltd.

Net loss in 2003 includes special charges of \$599 million, as described above.

Net income in 2002 includes special charges of \$150 million to increase litigation reserves.

NET LOSS AVAILABLE TO COMMON SHAREHOLDERS

The 2004 net loss available to common shareholders includes the deduction of preferred stock dividends of \$34 million related to the issuance of the mandatory convertible preferred stock in August 2004.

IMPACT OF THE AMERICAN JOBS CREATION ACT

The American Jobs Creation Act of 2004 (the Act) was enacted into law in October 2004. One provision of the Act effectively reduces the tax rate on qualifying repatriation of funds held by foreign-based subsidiaries to 5.25 percent. Normally such repatriations would be taxed at a rate of up to 35 percent.

To qualify for the reduced tax rate the funds must be repatriated during a one-year period and fund qualifying expenditures in the U.S. The amount of funds that can be repatriated at the reduced tax rate is limited to the amount of unremitted foreign earnings reported in the Company's 2002 Annual Report.

During 2005, the Company intends to repatriate approximately \$9.4 billion under the Act, which is the maximum amount of funds qualifying for the reduced tax rate. This repatriation of funds will trigger a U.S. income tax payment in 2005 of approximately \$417 million, net of available tax credits. For financial reporting purposes, this tax payment has been recognized as an expense in 2004.

Repatriating funds under the Act will benefit the Company in the following ways:

- As discussed in more detail in the Liquidity and Financial Resources section, the Company's U.S. operations incur significant negative cash flow. It is expected that the repatriations to be made during 2005 under the Act will provide the Company with greater financial stability and the ability to fund the U.S. cash needs for the intermediate term.
- As disclosed in prior 10-K and 10-Q filings, the Company had intended to fund future U.S. cash flow deficits by repatriating funds in amounts up to its U.S. NOL's. This strategy would have minimized taxes on such repatriations of funds, but would have also utilized some or all of the U.S. NOL's and the potential benefit of being able to carry forward these U.S. NOL's to reduce U.S. taxable income in the future. Under the Act, qualifying repatriations do not reduce U.S. tax losses. As a result of the Act, the Company will have both the cash necessary to fund its U.S. cash needs as well as maintaining the potential benefit of being able to carry forward U.S. NOL's to reduce U.S. taxable income in the future. This potential future benefit could be significant and is dependent on the Company achieving profitability in the U.S.

Under U.S. GAAP companies must review and provide a valuation allowance against deferred tax assets that may not have future benefit. The Company has generally established a valuation reserve against net deferred tax assets in the fourth quarter of 2004 due to changes in tax planning strategies triggered by the opportunity to take full advantage of the Act.

At December 31, 2004 the Company has approximately \$1 billion of U.S. NOL's for tax purposes available to offset future U.S. taxable income through 2024. The Company has in general recorded a valuation allowance on net deferred tax assets in the U.S. The Company expects additional U.S. NOL's to be generated in 2005. If Congress does not legislate certain technical corrections related to the Act in 2005, the Company's U.S. NOL's could be reduced by approximately \$675 million.

As stated above the Company intends to repatriate approximately \$9.4 billion during 2005. At December 31, 2004, the Company's foreign-based subsidiaries held cash and short-term investments totaling approximately \$5.8 billion. This amount excludes \$1.9 billion in cash that the foreign-based subsidiaries will receive from a counterparty upon termination of an interest rate swap arrangement that the Company will terminate in 2005. Additionally, the foreign-based subsidiaries are expected to generate substantial cash flow during 2005 which will be available to fund the planned repatriation.

LIQUIDITY AND FINANCIAL RESOURCES

DISCUSSION OF CASH FLOW

In 2004, operating activities used \$154 million of cash. This amount includes the receipt of \$404 million for a U.S. tax refund related to the carryback of 2003 U.S. NOL's and the payment of \$473 million to the U.S. government for a tax deficiency relating to certain transactions entered into in 1991 and 1992, and the payment of \$294 million under the settlement agreement with the U.S. Attorney's Office for the Eastern District of Pennsylvania.

In 2003, operating activities provided approximately \$601 million of cash. This amount includes the cash flow benefit from the reduction in accounts receivable following the end of sales of CLARITIN as a prescription product in the U.S. This amount also includes a \$250 million payment relating to the FDA consent decree.

In both 2004 and 2003, operating activities on a worldwide basis generated insufficient cash to fund capital expenditures and dividends. This cash flow deficit is particularly pronounced when disaggregated on a geographic basis. Foreign operations generate cash in excess of local cash needs. However, U.S. operations have cash needs well in excess of cash generated in the U.S. The U.S. operations must fund dividend payments, the vast majority of research and development costs and U.S. capital expenditures. In years prior to 2003, overall U.S. cash needs were funded primarily through operations. Following the loss of marketing exclusivity of CLARITIN in December 2002, U.S. profits and cash generation declined materially.

Cash requirements during 2004 in the U.S. including operating cash needs, capital expenditures, litigation and tax charges, and dividends on common and preferred shares approximated \$2.2 billion. The Company borrowed funds and issued equity securities during 2004 as discussed below to finance U.S. operations, and continued to accumulate cash in its foreign-based subsidiaries.

In 2005, management expects that dividends and capital expenditures on a worldwide basis will again exceed cash generated from operating activities and that U.S. operations will continue to generate negative cash flow. Payments regarding litigation and investigations could increase cash needs. Management expects to fund the overall 2005 U.S. cash flow deficit by using cash and investments currently held by its foreign subsidiaries. The American Jobs Creation Act of 2004, discussed above, will provide the Company with greater financial stability and the ability to fund U.S. cash needs for the intermediate term. Total cash, cash equivalents and short-term investments less total debt was approximately \$1.9 billion at December 31, 2004. The Company anticipates this amount to decline in 2005, but remain positive.

In August 2004 the Company issued 6% mandatory convertible preferred stock (see Note 10 "Shareholders Equity" to the Consolidated Financial Statements) and received net proceeds of \$1.4 billion after deducting commissions, discounts and other underwriting expenses. The proceeds were used to reduce short-term commercial paper borrowings, to pay settlement amounts and litigation costs, and fund operating expenses, shareholder dividends and capital expenditures. The preferred stock was issued under the Company's \$2.0 billion shelf registration. As of December 31, 2004, \$563 million remains registered and unissued under the shelf registration.

BORROWINGS AND CREDIT FACILITIES

On November 26, 2003, the Company issued \$1.25 billion aggregate principal amount of 5.3% senior unsecured notes due 2013 and \$1.15 billion aggregate principal amount of 6.5% senior unsecured notes due 2033. Proceeds from this offering of \$2.4 billion were used for general corporate purposes, including repaying commercial paper outstanding in the U.S. Upon issuance, the notes were rated A3 by Moody's Investors Service (Moody's) and A+ (on Credit Watch with negative implications) by Standard & Poor's (S&P). The interest rates payable on the notes are subject to adjustment. If the rating assigned to the notes by either Moody's or S&P is downgraded below A3 or A-, respectively, the interest rate payable on that series of notes would increase. See Note 8 "Short-Term Borrowings, Long-Term Debt and Other Commitments" to the Consolidated Financial Statements for additional information.

On July 14, 2004, Moody's lowered its rating on the notes to Baa1. Accordingly, the interest payable on each note increased 25 basis points effective December 1, 2004. Therefore, on December 1, 2004, the interest rate payable on the notes due 2013 increased from 5.3% to 5.55%, and the interest rate payable on the notes due 2033 increased from 6.5% to 6.75%. This adjustment to the interest rate payable on the notes will increase the Company's interest expense by approximately \$6 million annually.

The Company has two revolving credit facilities totaling \$1.5 billion. Both facilities are from a syndicate of major financial institutions. The most recently negotiated facility (May 2004) is a \$1.25 billion, five-year credit facility. This facility matures in May 2009 and requires the Company to maintain a total debt to total capital ratio of no more than 60 percent. The second credit facility provides a \$250 million line of credit through its maturity date in May 2006 and requires the Company to maintain a total debt to total capital ratio of no more than 60 percent any time the Company is rated at or below Baa3 by Moody's and BBB- by S&P. These facilities are available for general corporate purposes and are considered as support for the Company's commercial paper borrowings. These facilities do not require compensating balances; however, a nominal commitment fee is paid. At December 31, 2004, no funds were drawn under either of these facilities.

At December 31, 2004, short-term borrowings totaled \$1.6 billion. Approximately 93 percent of this was outstanding commercial paper. The commercial paper ratings discussed below have not significantly affected the Company's ability to issue or rollover its outstanding commercial paper borrowings at this time. However, the Company believes the ability of commercial paper issuers, such as the Company, with one or more short-term credit ratings of P-2 from Moody's, A-2 from S&P and/or F2 from Fitch Ratings (Fitch) to issue or rollover outstanding commercial paper can, at times, be less than that of companies with higher short-term credit ratings. In addition, the total amount of commercial paper capacity available to such issuers is typically less than that of higher-rated companies. The Company maintains sizable lines of credit with commercial banks, as well as cash and short-term investments held by foreign-based subsidiaries, to serve as alternative sources of liquidity and to support its commercial paper program.

CREDIT RATINGS

On February 18, 2004, S&P downgraded the Company's senior unsecured debt ratings to A- from A. At the same time, S&P also lowered the Company's short-term corporate credit and commercial paper rating to A-2 from A-1. The Company's S&P rating outlook remains negative.

On May 11, 2004, the shelf registration, as amended, that allowed the Company to issue up to \$2 billion in various debt and equity securities was declared effective by the SEC. On March 3, 2004, S&P assigned the shelf registration a preliminary rating of A- for senior unsecured debt and a preliminary subordinated debt rating of BBB+. As of September 30, 2004, \$563 million remains registered and unissued under the shelf registration.

On April 29, 2004, Moody's placed the Company's senior unsecured credit rating of A3 on its Watchlist for possible downgrade based upon concerns related to market share declines, litigation risks and a high degree of reliance on the success of VYTORIN. On July 14, 2004, Moody's lowered the Company's senior unsecured credit rating from A3 to Baa1, lowered the Company's senior unsecured shelf registration rating from (P)A3 to (P)Baa1, lowered the Company's subordinated shelf registration rating from (P)Baa1 to (P)Baa2, lowered the Company's cumulative and non-cumulative preferred stock shelf registration rating from (P)Baa2 to (P)Baa3, confirmed the Company's P-2 commercial paper rating and removed the Company from the Watchlist. Moody's rating outlook for the Company is negative. See the Borrowings and Credit Facilities section above for a discussion of the impact of Moody's rating downgrade on the interest rates payable on the Company's long-term debt.

On November 20, 2003, Fitch downgraded the Company's senior unsecured and bank loan ratings to A- from A+, and its commercial paper rating to F-2 from F-1. The Company's rating outlook remained negative. In announcing the downgrade, Fitch noted that the sales decline in the Company's leading product franchise, at that time the INTRON franchise, was greater than anticipated, and that it was concerned that total Company growth is reliant on the performance of two key growth drivers, ZETIA and REMICADE, in the near term. On August 4, 2004, Fitch affirmed the Company's A-senior unsecured rating and bank loan rating and the F-2 commercial paper rating, and reiterated the negative outlook.

The Company's credit rating could decline further. The impact of such decline could reduce the availability of commercial paper borrowing and would increase the interest rate on the Company's long-term debt. As discussed above, the Company believes that the repatriation of funds under the American Jobs Creation Act of 2004 will allow the Company to fund its U.S. cash needs for the intermediate term.

FINANCIAL ARRANGEMENTS CONTAINING CREDIT RATING DOWNGRADE TRIGGERS

The Company has an interest rate swap arrangement in effect with a counterparty bank that is subject to credit rating triggers. The arrangement utilizes two long-term interest rate swap contracts, one between a foreign-based subsidiary of the Company and a bank and the other between a U.S. subsidiary of the Company and the same bank. The two contracts have equal and offsetting terms and are covered by a master netting arrangement. The contract involving the foreign-based subsidiary permits the subsidiary to prepay a portion of its future obligation to the bank, and the contract involving the U.S. subsidiary permits the bank to prepay a portion of its future obligation to the U.S. subsidiary. Interest is paid on the prepaid balances by both parties at market rates. Prepayments totaling \$1.9 billion have been made under both contracts as of December 31, 2004.

The arrangement originally provided that in the event the Company failed to maintain the required minimum credit ratings, the counterparty may terminate the transaction by designating an early termination date not earlier than 36-months following the date of such notice to terminate. Both S&P's and Moody's current credit ratings are below the specified minimum. As of March 8, 2005, the counterparty has not given the Company notice to terminate.

On December 1, 2004, the Company and the counterparty mutually agreed to amend the swap contracts. The Company and the counterparty have agreed to a phased termination of the arrangement, including repayment of all prepaid amounts based on an agreed schedule. The scheduled terminations and associated repayment of the prepaid amounts will begin no later than March 30, 2005, and will end no later than January 15, 2009.

In addition, under the amended agreement, the 36-month grace period that previously applied in the event the counterparty gives notice of termination as a result of the Company's failure to maintain the required minimum credit ratings has been extended to January 15, 2009. In the event that the counterparty gives the Company a termination notice under this provision, all scheduled terminations and associated payments will continue according to the agreed repayment schedule during the time between delivery of the termination notice and January 15, 2009.

The provisions in the original arrangement, which also allowed the counterparty to give a 12-month notice to terminate the transaction if, on the 10th anniversary of the transaction (November 17, 2007), the Company's credit ratings were not at least A2 by Moody's and A by S&P, have been eliminated. In their place, the Company has accepted a new credit trigger which provides that the counterparty may terminate the transaction should the Company fail to maintain a long-term, U.S. dollar denominated, senior unsecured indebtedness rating of at least BBB by S&P or Baa2 by Moody's. Termination under this provision would be on the later of November 16, 2007, or 60 days from the date the Company receives such notice to terminate. Should the Company fail to meet the minimum credit requirement resulting in an early termination under this provision, all scheduled swap terminations and associated payments will continue through the termination date.

The Company may, at its option, accelerate the scheduled terminations and associated payments for a nominal fee. On February 28, 2005, the Company's foreign-based subsidiary and U.S. subsidiary each gave notice to the counterparty to terminate the arrangement. Accordingly, all prepaid amounts will be repaid by the respective obligor. The Company will repay its U.S. obligation with funds repatriated under the American Jobs Creation Act of 2004 (see above section entitled "Impact of the American Jobs Creation Act").

CONTRACTUAL OBLIGATIONS

Payments due by period under the Company's known contractual obligations at December 31, 2004, are as follows:

<u>(Dollars in millions)</u>	<u>Payments Due By Period</u>				
	<u>Total</u>	<u>Less than 1 Year</u>	<u>1-3 Years</u>	<u>3-5 Years</u>	<u>More than 5 Years</u>
Long-term debt obligations(1)	\$2,392	\$ —	\$ —	\$ —	\$2,392
Operating lease obligations	317	80	115	81	41
Purchase obligations:					
Advertising contracts	153	146	7	—	—
Research contracts(2)	134	129	5	—	—
Capital expenditure commitments	154	151	3	—	—
Other purchase orders(3)	998	992	6	—	—
Other recorded long-term liabilities(4)	<u>534</u>	<u>18</u>	<u>20</u>	<u>20</u>	<u>476</u>
Total	<u>\$4,682</u>	<u>\$1,516</u>	<u>\$156</u>	<u>\$101</u>	<u>\$2,909</u>

- (1) Long-term debt obligations include the \$1,250 million aggregate principal amount of 5.55 percent senior, unsecured notes due 2013 and \$1,150 million aggregate principal amount of 6.75 percent senior, unsecured notes due 2033. See Note 8 "Short-Term Borrowings, Long-Term Debt and Other Commitments" to the Consolidated Financial Statements for additional information.
- (2) Research contracts do not include any potential milestone payments to be made since such payments are contingent on the occurrence of certain events. The table also excludes those research contracts that are cancelable by the Company without penalty.
- (3) Other open purchase orders consist of both cancelable and noncancelable inventory and expense items.
- (4) This caption includes obligations, based on undiscounted amounts, for estimated payments under certain of the Company's pension plans that do not hold qualified assets and estimated payments under the Company's deferred compensation plans.

ENVIRONMENTAL MATTERS

The Company has responsibilities for environmental cleanup under various state, local and federal laws, including the Comprehensive Environmental Response, Compensation and Liability Act, commonly known as Superfund. Environmental expenditures have not had and, based on information currently available, are not anticipated to have a material impact on the Company. See Note 16 "Legal, Environmental and Regulatory Matters" to the Consolidated Financial Statements for additional information.

ADDITIONAL FACTORS INFLUENCING OPERATIONS

In the U.S., many of the Company's pharmaceutical products are subject to increasingly competitive pricing as managed care groups, institutions, government agencies and other groups seek price discounts. In most international markets, the Company operates in an environment of government-mandated cost-containment programs. In the U.S. market, the Company and other pharmaceutical manufacturers are required to provide statutorily defined rebates to various government agencies in order to participate in Medicaid, the veterans' health care program and other government-funded programs. Several governments have placed restrictions on physician prescription levels and patient reimbursements, emphasized greater use of generic drugs and enacted across-the-board price cuts as methods to control costs.

Since the Company is unable to predict the final form and timing of any future domestic or international governmental or other health care initiatives, including the passage of laws permitting the importation of pharmaceuticals into the U.S., their effect on operations and cash flows cannot be reasonably estimated. Similarly, the effect on operations and cash flows of decisions of government entities, managed care groups and other groups concerning formularies and pharmaceutical reimbursement policies cannot be reasonably estimated.

The Company cannot predict what net effect the Medicare prescription drug benefit will have on markets and sales. The new Medicare Drug Benefit (Medicare Part D), which will take effect January 1, 2006, will offer voluntary prescription drug coverage, subsidized by Medicare, to over 40 million Medicare beneficiaries through competing private prescription drug plans (PDPs) and Medicare Advantage (MA) plans. Many of the Company's leading drugs are already covered under

Medicare Part B (e.g., TEMODAR, INTEGRILIN and INTRON A). Medicare Part B provides payment for physician services which can include prescription drugs administered incident to a physician's services. Beginning in 2005 the Medicare Part B drugs will be reimbursed in a manner that may limit Schering-Plough's ability to offer larger price concessions or make large price increases on these drugs. Other Schering-Plough drugs have a relatively small portion of their sales to the Medicare population (e.g., CLARINEX, the hepatitis C franchise). The Company could experience expanded utilization of VYTORIN and ZETIA and new drugs in the Company's R&D pipeline. Of greater consequence for the Company may be the legislation's impact on pricing, rebates and discounts.

A significant portion of net sales is made to major pharmaceutical and health care products distributors and major retail chains in the U.S. Consequently, net sales and quarterly growth comparisons may be affected by fluctuations in the buying patterns of major distributors, retail chains and other trade buyers. These fluctuations may result from seasonality, pricing, wholesaler buying decisions or other factors.

The market for pharmaceutical products is competitive. The Company's operations may be affected by technological advances of competitors, industry consolidation, patents granted to competitors, new products of competitors, new information from clinical trials of marketed products or post-marketing surveillance and generic competition as the Company's products mature. In addition, patent positions are increasingly being challenged by competitors, and the outcome can be highly uncertain. An adverse result in a patent dispute can preclude commercialization of products or negatively affect sales of existing products. The effect on operations of competitive factors and patent disputes cannot be predicted.

The Company launched OTC CLARITIN in the U.S. in December 2002. Also in December 2002, a competing OTC loratadine product was launched in the U.S. and private-label competition was introduced.

The Company continues to market CLARINEX (desloratadine) 5 mg Tablets for the treatment of allergic rhinitis, which combines the indication of seasonal allergic rhinitis with the indication of perennial allergic rhinitis, as well as the treatment of chronic idiopathic urticaria, or hives of unknown cause. The ability of the Company to capture and maintain market share for CLARINEX and OTC CLARITIN in the U.S. market will depend on a number of factors, including: additional entrants in the market for allergy treatments; clinical differentiation of CLARINEX from other allergy treatments and the perception of the extent of such differentiation in the marketplace; the pricing differentials among OTC CLARITIN, CLARINEX, other allergy treatments and generic OTC loratadine; the erosion rate of OTC CLARITIN and CLARINEX sales upon the entry of additional generic OTC loratadine products; and whether or not one or both of the other branded second-generation antihistamines are switched from prescription to OTC status. CLARINEX is experiencing intense competition in the prescription U.S. allergy market. The prescription allergy market has been shrinking since the OTC switch of CLARITIN in December 2002. Additionally, the Company is implementing new marketing efforts to address market share performance for CLARINEX.

The switch of CLARITIN to OTC status and the introduction of competing OTC loratadine have resulted in a rapid, sharp and material decline in CLARITIN sales in the U.S. and the Company's results of operations. U.S. sales of prescription CLARITIN products were \$25 million or 0.3 percent of the Company's consolidated global sales in 2003 and \$1.4 billion or 14 percent in 2002. Sales of CLARINEX in the U.S. and abroad have also been materially adversely affected by the presence of generic OTC loratadine and OTC CLARITIN. In light of the factors described above, management believes that the Company's December 2002 introduction of OTC CLARITIN, as well as the introduction of a competing OTC loratadine product in December 2002 and additional entrants of generic OTC loratadine products in the market, have had a rapid, sharp and material adverse effect on the Company's results of operations in 2003 and 2004.

PEG-INTRON and REBETOL combination therapy for hepatitis C has contributed substantially to sales in 2003 and 2002 and to a lesser extent in 2004. During the fourth quarter of 2002, a competing pegylated interferon-based combination product, including a brand of ribavirin, received regulatory approval in most major markets, including the U.S. The overall market share of the hepatitis C franchise has declined sharply, reflecting this new market competition. In addition, the overall market value has contracted. Management believes that the ability of PEG-INTRON and REBETOL combination therapy to maintain market share will continue to be adversely affected by competition in the hepatitis C marketplace.

Generic forms of ribavirin entered the U.S. market in April 2004. In October 2004, another generic ribavirin was approved by the FDA. The generic forms of ribavirin compete with the Company's REBETOL (ribavirin) Capsules in the U.S. Prior to the second half of 2004 the REBETOL patents were material to the Company's business.

As a result of the introduction of a competitor for pegylated interferon and the introduction of generic ribavirin, the value of an important Company product franchise has been severely diminished and earnings and cash flow have been materially and negatively impacted.

In October 2002, Merck/Schering-Plough Pharmaceuticals announced that the FDA approved ZETIA (ezetimibe) 10 mg for use either by itself or together with statins for the treatment of elevated cholesterol levels. In March 2003, the Company announced that ezetimibe (EZETROL, as marketed in Europe) had successfully completed the European Union (EU) mutual recognition procedure (MRP). With the completion of the MRP process, the 15 EU member states as well as Iceland and Norway can grant national marketing authorization with unified labeling for EZETROL. EZETROL has been launched in many international markets.

The Merck/Schering-Plough partnership also developed a once-daily tablet combining ezetimibe with simvastatin (*Zocor*), Merck's cholesterol-modifying medicine. This product is marketed as VYTORIN in the U.S. and INEGY in many international markets. Ezetimibe/simvastatin has been approved for marketing in several countries, including Germany in April of 2004 and in Mexico in March of 2004. On July 23, 2004, Merck/Schering-Plough Pharmaceuticals announced that the FDA had approved VYTORIN. INEGY completed the MRP in Europe on October 1, 2004.

In September 2004, the Company announced that it entered into an agreement with Bayer intended to enhance the companies' pharmaceutical resources. The agreement was entered into by the Company primarily for strategic purposes.

Commencing in October 2004, in the U.S. and Puerto Rico, the Company began marketing, selling and distributing Bayer's primary care products including AVELOX and CIPRO under an exclusive license agreement. The Company will pay Bayer royalties in excess of 50 percent on these products based on sales, which will have an unfavorable impact on the Company's gross margin percentage.

Also commencing in October 2004, the Company assumed Bayer's responsibilities for U.S. commercialization activities related to the erectile dysfunction medicine LEVITRA under Bayer's co-promotion agreement with GlaxoSmithKline PLC. The Company reports its share of LEVITRA results as alliance revenue.

Additionally, under the terms of the agreement, Bayer supports the promotion of certain of the Company's oncology products in the U.S. and key European markets for a defined period of time.

In Japan, upon regulatory approval Bayer will co-market the Company's cholesterol absorption inhibitor ZETIA. This arrangement does not include the rights to any future cholesterol combination product. ZETIA was filed with regulatory authorities in Japan during the fourth quarter of 2003.

This agreement with Bayer potentially restricts the Company from marketing products in the U.S. that would compete with any of the products under the strategic alliance. As a result, the Company expects that it may need to sublicense rights to garenoxacin, the quinolone antibacterial agent that the Company licensed from Toyama. The Company is exploring its options with regard to garenoxacin and will continue to fulfill its commitments to Toyama under its arrangement, including taking the product through regulatory approval.

Uncertainties inherent in government regulatory approval processes, including, among other things, delays in approval of new products, formulations or indications, may also affect the Company's operations. The effect of regulatory approval processes on operations cannot be predicted.

The Company is subject to the jurisdiction of various national, state and local regulatory agencies and is, therefore, subject to potential administrative actions. Of particular importance is the FDA in the U.S. It has jurisdiction over all the Company's businesses and administers requirements covering the testing, safety, effectiveness, approval, manufacturing, labeling and marketing of the Company's products. From time to time, agencies, including the FDA, may require the Company to address various manufacturing, advertising, labeling or other regulatory issues, such as those noted below relating to the Company's current manufacturing issues. Failure to comply with governmental regulations can result in delays in the release of products, seizure or recall of products, suspension or revocation of the authority necessary for the production and sale of products, discontinuance of products, fines and other civil or criminal sanctions. Any such result could have a material adverse effect on the Company's financial position and its results of operations. Additional information regarding government regulation that may affect future results is provided in Part I, Item I, Business, in the Company's 2004 Form 10-K. Additional information about cautionary factors that may affect future results is provided under the caption Cautionary Factors That May Affect Future Results (Cautionary Statements Under the Private Securities Litigation Reform Act of 1995) in this Management's Discussion and Analysis of Operations and Financial Condition.

As included in Note 14 "Consent Decree," to the Consolidated Financial Statements, on May 17, 2002, the Company announced that it had reached an agreement with the FDA for a consent decree to resolve issues involving the Company's compliance with current Good Manufacturing Practices at certain manufacturing facilities in New Jersey and Puerto Rico. The U.S. District Court for the District of New Jersey approved and entered the consent decree on May 20, 2002.

Under terms of the consent decree, the Company agreed to pay a total of \$500 million to the U.S. government in two equal installments of \$250 million; the first installment was paid in May 2002 and the second installment was paid in May 2003. As previously reported, the Company accrued a \$500 million provision for this consent decree in the fourth quarter of 2001.

The consent decree requires the Company to complete a number of actions. In the event certain actions agreed upon in the consent decree are not satisfactorily completed on time, the FDA may assess payments for each deadline missed. The consent decree required the Company to develop and submit for the FDA's concurrence comprehensive cGMP Work Plans for the Company's manufacturing facilities in New Jersey and Puerto Rico that are covered by the decree. The Company received FDA concurrence with its proposed cGMP Work Plans on May 14, 2003. The cGMP Work Plans contain a number of Significant Steps whose timely and satisfactory completion are subject to payments of \$15,000 per business day for each deadline missed. These payments may not exceed \$25 million for 2002, and \$50 million for each of the years 2003, 2004 and 2005. These payments are subject to an overall cap of \$175 million.

In connection with its discussions with the FDA regarding the Company's cGMP Work Plans, and pursuant to the terms of the decree, the Company and the FDA entered into a letter agreement dated April 14, 2003. In the letter agreement, the Company and the FDA agreed to extend by six months the time period during which the Company may incur payments as described above with respect to certain of the Significant Steps whose due dates are December 31, 2005. The letter agreement does not increase the yearly or overall caps on payments described above.

In addition, the decree requires the Company to complete programs of revalidation of the finished drug products and bulk active pharmaceutical ingredients manufactured at the covered manufacturing facilities. The Company is required under the consent decree to complete its revalidation programs for bulk active pharmaceutical ingredients by September 30, 2005, and for finished drugs by December 31, 2005. In general, the timely and satisfactory completions of the revalidations are subject to payments of \$15,000 per business day for each deadline missed, subject to the caps described above. However, if a product scheduled for revalidation has not been certified as having been validated by the last date on the validation schedule, the FDA may assess a payment of 24.6 percent of the net domestic sales of the uncertified product until the validation is certified. Any such payment would not be subject to the caps described above. Further, in general, if a product scheduled for revalidation under the consent decree is not certified within six months of its scheduled date, the Company must cease production of that product until certification is obtained. The completion of the Significant Steps in the Work Plans and the completion of the revalidation programs are subject to third-party expert certification, as well as the FDA's acceptance of such certification.

The consent decree provides that if the Company believes that it may not be able to meet a deadline, the Company has the right, upon the showing of good cause, to request extensions of deadlines in connection with the cGMP Work Plans and revalidation programs. However, there is no guarantee that FDA will grant any such requests.

Although the Company believes it has made significant progress in meeting its obligations under the consent decree, it is possible that (1) the Company may fail to complete a Significant Step or a revalidation by the prescribed deadline; (2) the third-party expert may not certify the completion of the Significant Step or revalidation; or (3) the FDA may disagree with an expert's certification of a Significant Step or revalidation. In such a case, it is possible that the FDA may assess payments as described above.

The Company would expense any payments assessed under the decree if and when incurred.

In addition, the failure to meet the terms of the consent decree could result in delays in approval of new products, seizure or recall of products, suspension or revocation of the authority necessary for the production and sale of products, fines and other civil or criminal sanctions.

In April 2003, the Company received notice of a False Claims Act complaint brought by an individual purporting to act on behalf of the U.S. government against it and approximately 25 other pharmaceutical companies in the U.S. District Court for the Northern District of Texas. The complaint alleges that the pharmaceutical companies, including the Company, have defrauded the U.S. by having made sales to various federal governmental agencies of drugs that were allegedly manufactured in a manner that did not comply with current Good Manufacturing Practices. The Company and the other defendants filed a motion to dismiss the second amended complaint in this action on April 12, 2004.

The Company is subject to pharmacovigilance reporting requirements in many countries and other jurisdictions, including the U.S., the European Union (EU) and the EU member states. The requirements differ from jurisdiction to jurisdiction, but all include requirements for reporting adverse events that occur while a patient is using a particular drug in order to alert the manufacturer of the drug and the governmental agency to potential problems.

During 2003 pharmacovigilance inspections by officials of the British and French medicines agencies conducted at the request of the European Agency for the Evaluation of Medicinal Products (EMA), serious deficiencies in reporting processes were identified. The Company is taking urgent actions to rectify these deficiencies as quickly as possible. The Company does not

know what action, if any, the EMEA or national authorities will take in response to these findings. Possible actions include further inspections, demands for improvements in reporting systems, criminal sanctions against the Company and/or responsible individuals and changes in the conditions of marketing authorizations for the Company's products.

The Company sells numerous upper respiratory products which contain pseudoephedrine (PSE), an FDA-approved ingredient for the relief of nasal congestion. The Company's annual sales of upper respiratory products that contain PSE totaled approximately \$195 million in 2004 and approximately \$160 million in 2003. These products include all CLARITIN-D products as well as some DRIXORAL, CORICIDIN and CHLOR-TRIMETON products. The Company understands that PSE has been used in the illicit manufacture of methamphetamine, a dangerous and addictive drug. As of February 2005, 12 states and Canada have enacted regulations concerning the sale of PSE, including limiting the amount of these products that can be purchased at one time, or requiring that these products be located behind the pharmacist's counter, with the stated goal of deterring the illicit/illegal manufacture of methamphetamine. An additional eight states have enacted limits on the quantity of PSE any person can possess. To date, the regulations have not had a material impact on the Company's operations or financial results.

As described more specifically in Note 16 "Legal, Environmental and Regulatory Matters" to the Consolidated Financial Statements, the pricing, sales and marketing programs and arrangements, and related business practices of the Company and other participants in the health care industry are under increasing scrutiny from federal and state regulatory, investigative, prosecutorial and administrative entities. These entities include the Department of Justice and its U.S. Attorney's Offices, the Office of Inspector General of the Department of Health and Human Services, the FDA, the Federal Trade Commission (FTC) and various state Attorneys General offices. Many of the health care laws under which certain of these governmental entities operate, including the federal and state anti-kickback statutes and statutory and common law false claims laws, have been construed broadly by the courts and permit the government entities to exercise significant discretion. In the event that any of those governmental entities believes that wrongdoing has occurred, one or more of them could institute civil or criminal proceedings, which, if instituted and resolved unfavorably, could subject the Company to substantial fines, penalties and injunctive or administrative remedies, including exclusion from government reimbursement programs, and the Company also cannot predict whether any investigations will affect its marketing practices or sales. Any such result could have a material adverse impact on the Company, its financial condition, cash flows or results of operations.

IMPACT OF RECENTLY ISSUED ACCOUNTING STANDARDS

In November 2004, the FASB issued Statement of Financial Accounting Standard (SFAS) 151 Inventory Costs. This SFAS requires that abnormal spoilage be expensed in the period incurred (as opposed to inventoried and amortized to income over inventory usage) and that fixed production facility overhead costs be allocated over the normal production level of a facility. This SFAS is effective for inventory costs incurred for annual periods beginning after June 15, 2005. The Company does not anticipate any material impact from the implementation of this accounting standard.

In December 2004 the FASB issued SFAS 123R (Revised 2004) Share Based Payment. Statement 123R requires companies to recognize compensation expense in an amount equal to the fair value of all share-based payments granted to employees. Companies are required to implement this SFAS in July 2005 by recognizing compensation on all share-based grants made after July 1, 2005, and for the unvested portion of share-based grants made prior to July 1, 2005. Restatement of previously issued statements is allowed, but not required. The Company is currently evaluating the various implementation options available and related financial impacts under SFAS 123R.

CRITICAL ACCOUNTING POLICIES

The following accounting policies are considered significant because changes to certain judgments and assumptions inherent in these policies could affect the Company's financial statements:

- Revenue Recognition
- Rebates, Discounts and Returns
- Provision for Income Taxes
- Impairment of Intangible Assets and Property
- Accounting for Legal and Regulatory Matters

Revenue Recognition

The Company's pharmaceutical products are sold to direct purchasers (e.g., wholesalers, retailers and certain health maintenance organizations). Price discounts and rebates on such sales are paid to federal and state agencies as well as to indirect purchasers and other market participants (e.g., managed care organizations that indemnify beneficiaries of health plans for their pharmaceutical costs and pharmacy benefit managers).

The Company recognizes revenue when title and risk of loss pass to the purchaser and when reliable estimates of the following can be determined:

- i. commercial discount and rebate arrangements;
- ii. rebate obligations under certain Federal and state governmental programs and;
- iii. sales returns in the normal course of business.

When recognizing revenue, the Company estimates and records the applicable commercial and governmental discounts and rebates as well as sales returns that have been or are expected to be granted or made for products sold during the period. These amounts are deducted from sales for that period. Estimates recorded in prior periods are re-evaluated as part of this process. If reliable estimates of these items cannot be made, the Company defers the recognition of revenue.

Revenue recognition for new products is based on specific facts and circumstances including estimated acceptance rates from established products with similar marketing characteristics. Absent the ability to make reliable estimates of rebates, discounts and returns, the Company would defer revenue recognition.

Product discounts granted are based on the terms of arrangements with direct, indirect and other market participants as well as market conditions, including prices charged by competitors. Rebates are estimated based on sales terms, historical experience, trend analysis and projected market conditions in the various markets served. The Company evaluates market conditions for products or groups of products primarily through the analysis of wholesaler and other third-party sell-through and market research data as well as internally generated information. Data and information provided by purchasers and obtained from third parties are subject to inherent limitations as to their accuracy and validity.

Sales returns are generally estimated and recorded based on historical sales and returns information, analysis of recent wholesale purchase information, consideration of stocking levels at wholesalers and forecasted demand amounts. Products that exhibit unusual sales or return patterns due to dating, competition or other marketing matters are specifically investigated and analyzed as part of the formulation of accruals.

During 2004, the Company entered into agreements with the major U.S. pharmaceutical wholesalers. These agreements deal with a number of commercial issues, such as product returns, timing of payment, processing of chargebacks and the quantity of inventory held by these wholesalers. With respect to the quantity of inventory held by these wholesalers, these agreements provide a financial disincentive for these wholesalers to acquire quantities of product in excess of what is necessary to meet current patient demand. Through the use of this monitoring and the above noted agreements, the Company expects to avoid situations where the Company's shipments of product are not reflective of current demand.

Rebates, Discounts and Returns

Rebate accruals for federal and state governmental programs were \$155 million at December 31, 2004, and \$127 million at December 31, 2003. Commercial discounts and other rebate accruals were \$123 million at December 31, 2004, and \$211 million at December 31, 2003, respectively. These and other rebate accruals are established in the period the related revenue was recognized, resulting in a reduction to sales and the establishment of a liability, which is included in other accrued liabilities.

In the case of the governmental rebate programs, the Company's payments involve interpretations of relevant statutes and regulations. These interpretations are subject to challenges and changes in interpretive guidance by governmental authorities. The result of such a challenge or change could affect whether the estimated governmental rebate amounts are ultimately sufficient to satisfy the Company's obligations. Additional information on governmental inquiries focused in part on the calculation of rebates is contained in Note 16 "Legal, Environmental and Regulatory Matters" to the Consolidated Financial Statements. In addition, it is possible that, as a result of governmental challenges or changes in interpretive guidance, actual rebates could materially exceed amounts accrued.

The following summarizes the activity in the accounts related to accrued rebates, sales returns and discounts:

<u>(Dollars in millions)</u>	<u>Year Ended December 31, 2004</u>
Accrued Rebates/Returns/Discounts, Beginning of Period	\$ 487
Provision for Rebates	417
Payments	<u>(476)</u>
	(59)
Provision for Returns	17
Returns	<u>(39)</u>
	(22)
Provision for Discounts	282
Discounts granted	<u>(256)</u>
	26
Accrued Rebates/Returns/Discounts, End of Period	<u>\$ 432</u>

Management makes estimates and uses assumptions in recording the above accruals. Actual amounts paid in the current period were consistent with those previously estimated.

Provision for Income Taxes

As of December 31, 2004, taxes have not been provided on approximately \$2.2 billion of undistributed earnings of foreign subsidiaries, after considering the impact of the American Jobs Creation Act of 2004. If certain assets associated with these earnings are repatriated to the U.S., additional tax provisions may be necessary.

Tax contingencies are recorded to address potential exposures involving tax positions taken that could be challenged by taxing authorities. These potential exposures result from the varying application of statutes, rules, regulations and interpretations, including (1) intercompany terms of cross-border agreements between affiliates, for which management believes its intercompany terms are based on sound economic facts and circumstances and (2) utilization of cash held by foreign subsidiaries (investment in U.S. property). The Company's estimate of the accrual for tax contingencies contains assumptions based on past experiences and judgments about potential actions by taxing jurisdictions. It is reasonably possible that the ultimate resolution of any tax matters may be materially greater or less than the amounts accrued.

The Company records a tax valuation allowance to reduce its deferred tax assets to the amount that is more likely than not to be realized. The Company has considered ongoing prudent and feasible tax planning strategies in assessing the need for a valuation allowance. In the event the Company were to determine that it would be able to realize all or a portion of its net deferred tax assets, an adjustment to the deferred tax asset would increase income in the period such determination would be made. Likewise, should the Company subsequently determine that it would not be able to realize all or a portion of its net deferred tax asset in the future, an adjustment to the deferred tax asset would be charged to income in the period such determination was made.

Impairment of Intangible Assets and Property

Intangible assets representing the capitalized costs of purchased goodwill, patents, licenses and other forms of intellectual property totaled \$580 million at December 31, 2004. Annual amortization expense in each of the next five years is estimated to be approximately \$50 million per year based on the intangible assets recorded as of December 31, 2004. The value of these assets is subject to continuing scientific, medical and marketplace uncertainty. For example, if a marketed pharmaceutical product were to be withdrawn from the market for safety reasons or if marketing of a product could only occur with pronounced warnings, amounts capitalized for such a product may need to be reduced due to impairment. Events giving rise to impairment are an inherent risk in the pharmaceutical industry and cannot be predicted. Management regularly reviews intangible assets for possible impairment.

The Company's manufacturing sites operate well below optimum levels due to sales declines and the reduction in output related to the FDA consent decree. At the same time, overall costs of operating manufacturing sites have increased due to the consent decree and other compliance activities. The impact of this is a material increase in manufacturing costs. The Company

continues to review the carrying value of these assets for indications of impairment. Future events and decisions may lead to asset impairments and/or related costs.

Accounting for Legal and Regulatory Matters

Management judgments and estimates are also required in the accounting for legal and regulatory matters. In particular, the Company has recognized estimated minimum liabilities in connection with certain of the government investigations into its sales and marketing activities. The ultimate resolution of this matter could involve amounts materially in excess of amounts accrued. This could have a material adverse impact on the Company's financial condition, cash flows or operations. See Note 16 "Legal, Environmental and Regulatory Matters" to the Consolidated Financial Statements.

MARKET RISK DISCLOSURE

The Company is exposed to market risk primarily from changes in foreign currency exchange rates and, to a lesser extent, from interest rates and equity prices. The following describes the nature of these risks.

Foreign Currency Exchange Risk

The Company has subsidiaries in more than 50 countries. In 2004, sales outside the U.S. accounted for approximately 61 percent of global sales. Virtually all these sales were denominated in currencies of the local country. As such, the Company's reported profits and cash flows are exposed to changing exchange rates.

To date, management has not deemed it cost effective to engage in a formula-based program of hedging the profits and cash flows of foreign operations using derivative financial instruments. Because the Company's foreign subsidiaries purchase significant quantities of inventory payable in U.S. dollars, managing the level of inventory and related payables and the rate of inventory turnover provides a level of protection against adverse changes in exchange rates. The risk of adverse exchange rate change is also mitigated by the fact that the Company's foreign operations are widespread.

In addition, at any point in time, the Company's foreign subsidiaries hold financial assets and liabilities that are denominated in currencies other than U.S. dollars. These financial assets and liabilities consist primarily of short-term, third-party and intercompany receivables and payables. Changes in exchange rates affect these financial assets and liabilities. Gains or losses that arise from translation do not affect net income.

On occasion, the Company has used derivatives to hedge specific short-term risk situations involving foreign currency exposures. However, these derivative transactions have not been material.

Interest Rate and Equity Price Risk

The only financial assets exposed to changes in interest rates and/or equity prices are the debt and equity securities held in non-qualified trusts for employee benefits. These assets totaled \$153 million at December 31, 2004. Due to the long-term nature of the liabilities that these trust assets will fund, the Company's exposure to market risk is deemed to be low.

Financial obligations exposed to variability in interest expense are long-term and short-term borrowings. The Company maintains a cash and cash equivalent portfolio in excess of the amount of borrowings. Accordingly, the Company has mitigated its exposure for changes in interest rates relating to its financial obligations.

The Company has long-term debt outstanding, on which a 10 percent decrease in interest rates would change the fair value of the debt by \$127 million. However, the Company does not expect to refund this debt.

DISCLOSURE NOTICE

Cautionary Factors That May Affect Future Results (Cautionary Statements Under the Private Securities Litigation Reform Act of 1995)

Management's Discussion and Analysis of Financial Condition and Results of Operations and other sections of this report and other written reports and oral statements made from time to time by the Company may contain forward-looking statements within the meaning of the Securities Litigation Reform Act of 1995. Forward-looking statements relate to expectations or forecasts of future events. They use words such as "anticipate," "believe," "could," "estimate," "expect," "forecast," "project," "intend," "plan," "potential," "will," and other words and terms of similar meaning in connection with a discussion of potential future events, circumstances or future operating or financial performance. You can also identify forward-looking statements by the fact that they do not relate strictly to historical or current facts.

In particular, forward-looking statements include statements relating to future actions, ability to access the capital markets, prospective products, the status of product approvals, future performance or results of current and anticipated products, sales efforts, development programs, estimates of rebates, discounts and returns, expenses and programs to reduce expenses, the cost of and savings from reductions in work force, the outcome of contingencies such as litigation and investigations, growth strategy and financial results.

Any or all forward-looking statements here or in other publications may turn out to be wrong. Actual results may vary materially, and there are no guarantees about Schering-Plough's financial and operational performance or the performance of Schering-Plough stock. Schering-Plough does not assume the obligation to update any forward-looking statement.

Many factors could cause actual results to differ from Schering-Plough's forward-looking statements. These factors include inaccurate assumptions and a broad variety of other risks and uncertainties, including some that are known and some that are not. Although it is not possible to predict or identify all such factors, they may include the following:

- A significant portion of net sales are made to major pharmaceutical and health care products distributors and major retail chains in the U.S. Consequently, net sales and quarterly growth comparisons may be affected by fluctuations in the buying patterns of major distributors, retail chains and other trade buyers. These fluctuations may result from seasonality, pricing, wholesaler buying decisions or other factors.
- Competitive factors, including technological advances attained by competitors, patents granted to competitors, new products of competitors coming to the market, new indications for competitive products, and new and existing generic, prescription and/or OTC products that compete with products of Schering-Plough or the Merck/Schering-Plough Pharmaceuticals joint venture (such as competition from OTC statins, like the one approved for use in the U.K., the impact of which in the cholesterol reduction market is not yet known).
- Increased pricing pressure both in the U.S. and abroad from managed care organizations, institutions and government agencies and programs. In the U.S., among other developments, consolidation among customers may increase pricing pressures and may result in various customers having greater influence over prescription decisions through formulary decisions and other policies.
- The potential impact of the Medicare Prescription Drug, Improvement and Modernization Act of 2003; possible other U.S. legislation or regulatory action affecting, among other things, pharmaceutical pricing and reimbursement, including Medicaid and Medicare; involuntary approval of prescription medicines for over-the-counter use; and other health care reform initiatives and drug importation legislation. Legislation or regulations in markets outside the U.S. affecting product pricing, reimbursement or access. Laws and regulations relating to trade, antitrust, monetary and fiscal policies, taxes, price controls and possible nationalization.
- Patent positions can be highly uncertain and patent disputes are not unusual. An adverse result in a patent dispute can preclude commercialization of products or negatively impact sales of existing products or result in injunctive relief and payment of financial remedies.
- Uncertainties of the FDA approval process and the regulatory approval and review processes in other countries, including, without limitation, delays in approval of new products.
- Failure to meet current Good Manufacturing Practices established by the FDA and other governmental authorities can result in delays in the approval of products, release of products, seizure or recall of products, suspension or revocation of the authority necessary for the production and sale of products, fines and other civil or criminal sanctions. The resolution of manufacturing issues with the FDA discussed in Schering-Plough's 10-Ks, 10-Qs and 8-Ks are subject to substantial risks and uncertainties. These risks and uncertainties, including the timing, scope and duration of a resolution of the manufacturing issues, will depend on the ability of Schering-Plough to assure the FDA of the quality and reliability of its manufacturing systems and controls, and the extent of remedial and prospective obligations undertaken by Schering-Plough.
- Difficulties in product development. Pharmaceutical product development is highly uncertain. Products that appear promising in development may fail to reach market for numerous reasons. They may be found to be ineffective or to have harmful side effects in clinical or pre-clinical testing, they may fail to receive the necessary regulatory approvals, they may turn out not to be economically feasible because of manufacturing costs or other factors or they may be precluded from commercialization by the proprietary rights of others.
- Post-marketing issues. Once a product is approved and marketed, clinical trials of marketed products or post-marketing surveillance may raise efficacy or safety concerns. Whether or not scientifically justified, this new information could lead to recalls, withdrawals or adverse labeling of marketed products, which may negatively impact

sales. Concerns of prescribers or patients relating to the safety or efficacy of Schering-Plough products, or other companies' products or pharmaceutical products generally, may also negatively impact sales.

- Major products such as CLARITIN, CLARINEX, INTRON A, PEG-INTRON, REBETOL Capsules, REMICADE, TEMODAR and NASONEX accounted for a material portion of Schering-Plough's 2004 revenues. If any major product were to become subject to a problem such as loss of patent protection, OTC availability of the Company's product or a competitive product (as has been disclosed for CLARITIN and its current and potential OTC competition), previously unknown side effects; if a new, more effective treatment should be introduced; generic availability of competitive products; or if the product is discontinued for any reason, the impact on revenues could be significant. Also, such information about important new products, such as ZETIA and VYTORIN, or important products in our pipeline, may impact future revenues. Further, sales of VYTORIN may negatively impact sales of ZETIA.
- Unfavorable outcomes of government (local and federal, domestic and international) investigations, litigation about product pricing, product liability claims, other litigation and environmental concerns could preclude commercialization of products, negatively affect the profitability of existing products, materially and adversely impact Schering-Plough's financial condition and results of operations, or contain conditions that impact business operations, such as exclusion from government reimbursement programs.
- Economic factors over which Schering-Plough has no control, including changes in inflation, interest rates and foreign currency exchange rates.
- Instability, disruption or destruction in a significant geographic region — due to the location of manufacturing facilities, distribution facilities or customers — regardless of cause, including war, terrorism, riot, civil insurrection or social unrest; and natural or man-made disasters, including famine, flood, fire, earthquake, storm or disease.
- Changes in tax laws including changes related to taxation of foreign earnings.
- Changes in accounting and auditing standards promulgated by the American Institute of Certified Public Accountants, the Financial Accounting Standards Board, the SEC, or the Public Company Accounting Oversight Board that would require a significant change to Schering-Plough's accounting practices.
- For further details and a discussion of these and other risks and uncertainties, see Schering-Plough's past and future SEC reports and filings.

SCHERING-PLOUGH CORPORATION AND SUBSIDIARIES
STATEMENTS OF CONSOLIDATED OPERATIONS

<u>(Amounts in millions, except per share figures)</u>	<u>For the Years Ended December 31,</u>		
	<u>2004</u>	<u>2003</u>	<u>2002</u>
Net sales	\$8,272	\$8,334	\$10,180
Cost of sales	3,070	2,833	2,505
Selling, general and administrative	3,811	3,474	3,681
Research and development	1,607	1,469	1,425
Other expense (income), net	146	59	(144)
Special charges	153	599	150
Equity income from cholesterol joint venture	(347)	(54)	—
(Loss)/income before income taxes	(168)	(46)	2,563
Income tax expense	779	46	589
Net (loss)/income	<u>\$ (947)</u>	<u>\$ (92)</u>	<u>\$ 1,974</u>
Preferred stock dividends	34	—	—
Net (loss)/income available to common shareholders	<u>\$ (981)</u>	<u>\$ (92)</u>	<u>\$ 1,974</u>
Diluted (loss)/earnings per common share	<u>\$ (.67)</u>	<u>\$ (.06)</u>	<u>\$ 1.34</u>
Basic (loss)/earnings per common share	<u>\$ (.67)</u>	<u>\$ (.06)</u>	<u>\$ 1.35</u>

The accompanying notes are an integral part of these Consolidated Financial Statements.

SCHERING-PLOUGH CORPORATION AND SUBSIDIARIES
STATEMENTS OF CONSOLIDATED CASH FLOWS

<u>(Amounts in millions)</u>	<u>For the Years Ended December 31,</u>		
	<u>2004</u>	<u>2003</u>	<u>2002</u>
Operating Activities:			
Net (loss)/income	\$ (947)	\$ (92)	\$1,974
Adjustments to reconcile net (loss)/income to net cash (used for) provided by operating activities:			
Tax refund from U.S. loss carryback	404	—	—
Payments of additional U.S. tax	(473)	—	—
Special charges	(265)	593	150
Depreciation and amortization	453	417	372
Changes in assets and liabilities:			
Accounts receivable	(7)	603	7
Inventories	92	(152)	(248)
Prepaid expenses and other assets	174	(259)	(242)
Accounts payable and other liabilities	174	(668)	(56)
Income taxes payable	<u>241</u>	<u>159</u>	<u>23</u>
Net cash (used for) provided by operating activities	<u>(154)</u>	<u>601</u>	<u>1,980</u>
Investing Activities:			
Capital expenditures	(489)	(711)	(776)
Dispositions of property and equipment	7	10	6
Proceeds from transfer of license	118	—	—
Purchases of investments	(264)	(153)	(482)
Reduction of investments	—	70	303
Other, net	<u>7</u>	<u>(6)</u>	<u>(19)</u>
Net cash used for investing activities	<u>(621)</u>	<u>(790)</u>	<u>(968)</u>
Financing Activities:			
Cash dividends paid to common shareholders	(324)	(830)	(983)
Cash dividends paid to preferred shareholders	(30)	—	—
Proceeds from preferred stock issuance, net	1,394	—	—
Net change in short-term borrowings	546	(399)	770
Issuance of long-term debt	—	2,369	—
Reductions of long-term debt	(18)	—	—
Other, net	<u>(34)</u>	<u>(258)</u>	<u>13</u>
Net cash provided by (used for) financing activities	<u>1,534</u>	<u>882</u>	<u>(200)</u>
Effect of exchange rates on cash and cash equivalents	<u>7</u>	<u>4</u>	<u>(7)</u>
Net increase in cash and cash equivalents	766	697	805
Cash and cash equivalents, beginning of year	<u>4,218</u>	<u>3,521</u>	<u>2,716</u>
Cash and cash equivalents, end of year	<u>\$4,984</u>	<u>\$4,218</u>	<u>\$3,521</u>

The accompanying notes are an integral part of these Consolidated Financial Statements.

SCHERING-PLOUGH CORPORATION AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS

<u>(Amounts in millions, except per share figures)</u>	At December 31,	
	2004	2003
ASSETS		
Current Assets:		
Cash and cash equivalents	\$ 4,984	\$ 4,218
Short-term investments	851	587
Accounts receivable, less allowances: 2004, \$173; 2003, \$116	1,407	1,329
Inventories	1,580	1,651
Deferred income taxes	309	575
Prepaid expenses and other current assets	872	890
Total current assets	10,003	9,250
Property, at cost:		
Land	79	78
Buildings and improvements	3,198	3,009
Equipment	2,999	2,911
Construction in progress	809	819
Total	7,085	6,817
Less accumulated depreciation	2,492	2,290
Property, net	4,593	4,527
Goodwill	209	212
Other intangible assets, net	371	407
Other assets	735	875
Total assets	\$15,911	\$15,271
LIABILITIES AND SHAREHOLDERS' EQUITY		
Current Liabilities:		
Accounts payable	\$ 978	\$ 1,030
Short-term borrowings and current portion of long-term debt	1,569	1,023
U.S., foreign and state income taxes	858	1,008
Accrued compensation	484	315
Other accrued liabilities	1,319	1,429
Total current liabilities	5,208	4,805
Long-term Liabilities:		
Long-term debt	2,392	2,410
Deferred income taxes	111	207
Other long-term liabilities	644	512
Total long-term liabilities	3,147	3,129
Commitments and contingent liabilities (Note 16)		
Shareholders' Equity:		
Mandatory convertible preferred shares — \$1 par value; issued: 29; \$50 per share face value	1,438	—
Common shares — authorized shares: 2,400, \$.50 par value; issued: 2,030	1,015	1,015
Paid-in capital	1,234	1,272
Retained earnings	9,613	10,918
Accumulated other comprehensive income	(300)	(426)
Total	13,000	12,779
Less treasury shares: 2004, 555; 2003, 559; at cost	5,444	5,442
Total shareholders' equity	7,556	7,337
Total liabilities and shareholders' equity	\$15,911	\$15,271

The accompanying notes are an integral part of these Consolidated Financial Statements.

SCHERING-PLOUGH CORPORATION AND SUBSIDIARIES
STATEMENTS OF CONSOLIDATED SHAREHOLDERS' EQUITY

<u>(Amounts in millions)</u>	<u>Mandatory Convertible Preferred Shares</u>	<u>Common Shares</u>	<u>Paid-in Capital</u>	<u>Retained Earnings</u>	<u>Treasury Shares</u>	<u>Accumulated Other Compre- hensive Income</u>	<u>Total Share- holders' Equity</u>
Balance January 1, 2002	<u>—</u>	<u>\$1,015</u>	<u>\$1,112</u>	<u>\$10,849</u>	<u>\$(5,428)</u>	<u>\$(423)</u>	<u>\$7,125</u>
Comprehensive income:							
Net income				1,974			1,974
Foreign currency translation						5	5
Minimum pension liability, net of tax						(18)	(18)
Realized gain reclassified to income, net of tax						(28)	(28)
Other						(13)	<u>(13)</u>
Total comprehensive income							<u>1,920</u>
Cash dividends on common shares				(983)			(983)
Stock incentive plans			<u>91</u>		<u>(11)</u>		<u>80</u>
Balance December 31, 2002	<u>—</u>	<u>1,015</u>	<u>1,203</u>	<u>11,840</u>	<u>(5,439)</u>	<u>(477)</u>	<u>8,142</u>
Comprehensive income:							
Net loss				(92)			(92)
Foreign currency translation						218	218
Minimum pension liability, net of tax						(178)	(178)
Unrealized gain on investments available for sale, net of tax						13	13
Other						(2)	<u>(2)</u>
Total comprehensive income (loss)							<u>(41)</u>
Cash dividends on common shares				(830)			(830)
Stock incentive plans			<u>69</u>		<u>(3)</u>		<u>66</u>
Balance December 31, 2003	<u>—</u>	<u>1,015</u>	<u>1,272</u>	<u>10,918</u>	<u>(5,442)</u>	<u>(426)</u>	<u>7,337</u>
Comprehensive income:							
Net loss				(947)			(947)
Foreign currency translation						107	107
Minimum pension liability						14	14
Unrealized gain on investments available for sale						5	<u>5</u>
Total comprehensive income (loss)							<u>(821)</u>
Issuance of preferred stock	1,438		(44)				1,394
Cash dividends on common shares				(324)			(324)
Dividends on preferred shares				(34)			(34)
Stock incentive plans			<u>6</u>		<u>(2)</u>		<u>4</u>
Balance December 31, 2004	<u>\$1,438</u>	<u>\$1,015</u>	<u>\$1,234</u>	<u>\$ 9,613</u>	<u>\$(5,444)</u>	<u>\$(300)</u>	<u>\$7,556</u>

The accompanying notes are an integral part of these Consolidated Financial Statements.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Dollars in millions, except per share figures)

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

PRINCIPLES OF CONSOLIDATION The consolidated financial statements include Schering-Plough Corporation and its subsidiaries (the Company). Intercompany balances and transactions are eliminated. Certain prior year amounts have been reclassified to conform to the current year presentation.

USE OF ESTIMATES The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and use assumptions that affect certain reported amounts and disclosures. Actual amounts may differ.

EQUITY METHOD OF ACCOUNTING The Company accounts for its interest in the Merck & Co., Inc. (Merck) joint venture using the equity method of accounting as the Company has significant influence over operating and financial policies. Accordingly, the Company's share of earnings in the Merck joint venture is included in consolidated net (loss)/income. Revenue from the sales of VYTORIN and ZETIA are recognized by the joint venture when title and risk of loss has passed to the customer. Equity income from the joint venture excludes any profit arising from transactions between the Company and the joint venture until such time as there is an underlying profit realized by the joint venture in a transaction with a party other than the Company or Merck. See Note 3 "Equity Income from Cholesterol Joint Venture" for information regarding this joint venture.

CASH AND CASH EQUIVALENTS Cash and cash equivalents include operating cash and highly liquid investments, generally with original maturities of three months or less. Included in cash and cash equivalents is approximately \$72 and \$40 in restricted cash at December 31, 2004 and 2003 respectively.

INVESTMENTS Investments are carried at their market value and all are classified as available-for-sale.

INVENTORIES Inventories are valued at the lower of cost or market. Cost is determined by using the last-in, first-out (LIFO) method for a substantial portion of inventories located in the U.S. The cost of all other inventories is determined by the first-in, first-out method (FIFO).

DEPRECIATION OF PROPERTY AND EQUIPMENT Depreciation is provided over the estimated useful lives of the properties, generally by use of the straight-line method. Useful lives of property are as follows: Buildings, 50 years; Building Improvements, 25 years; Equipment, 3-15 years.

Depreciation expense was \$340, \$304 and \$250 in 2004, 2003 and 2002, respectively.

The Company reviews the carrying value of property and equipment for indications of impairment in accordance with Statement of Financial Accounting Standard (SFAS) 144 Accounting for the Impairment and Disposal of Long-Lived Assets.

FOREIGN CURRENCY TRANSLATION The net assets of most of the Company's foreign subsidiaries are translated into U.S. dollars using current exchange rates. The U.S. dollar effects that arise from translating the net assets of these subsidiaries at changing rates are recorded in the foreign currency translation adjustment account, which is included in other comprehensive income. For the remaining foreign subsidiaries, non-monetary assets and liabilities are translated using historical rates, while monetary assets and liabilities are translated at current rates, with the U.S. dollar effects of rate changes included in income.

Exchange gains and losses arising from translating intercompany balances of a long-term investment nature are recorded in the foreign currency translation adjustment account. Other exchange gains and losses are included in income.

ACCUMULATED OTHER COMPREHENSIVE INCOME Accumulated other comprehensive income primarily consists of the accumulated foreign currency translation adjustment account, unrealized gains and losses on securities classified as available for sale and a minimum pension liability adjustment.

The components of accumulated other comprehensive income at December 31 were:

	<u>2004</u>	<u>2003</u>
Accumulated foreign currency translation	\$(131)	\$(238)
Minimum pension liability, net of tax	(182)	(196)
Accumulated unrealized gains (losses) on investments available for sale, net of tax	<u>13</u>	<u>8</u>
Total	<u>\$(300)</u>	<u>\$(426)</u>

(Dollars in millions, except per share figures)

Gross unrealized pre-tax gains on investments in 2004 and 2003 were \$5 and \$20, respectively; unrealized losses were immaterial.

REVENUE RECOGNITION The Company's pharmaceutical products are sold to direct purchasers (e.g., wholesalers, retailers and certain health maintenance organizations). Price discounts and rebates on such sales are paid to federal and state agencies as well as to indirect purchasers and other market participants (e.g., managed care organizations that indemnify beneficiaries of health plans for their pharmaceutical costs and pharmacy benefit managers).

The Company recognizes revenue when title and risk of loss pass to the purchaser and when reliable estimates of the following can be determined:

- i. commercial discount and rebate arrangements;
- ii. rebate obligations under certain federal and state governmental programs and;
- iii. sales returns in the normal course of business.

When recognizing revenue the Company estimates and records the applicable commercial and governmental discounts and rebates as well as sales returns that have been or are expected to be granted or made for products sold during the period. These amounts are deducted from sales for that period. Estimates recorded in prior periods are re-evaluated as part of this process. If reliable estimates of these items cannot be made, the Company defers the recognition of revenue.

EARNINGS PER COMMON SHARE In 2004, diluted loss per common share excludes the effect of shares issuable through deferred stock units, the exercise of stock options and the impact of the conversion of mandatory convertible preferred shares because including these securities in the earnings per share calculation would be antidilutive as it would result in a lower loss per share.

In 2003, diluted loss per common share excludes the effect of shares issuable through deferred stock units and through the exercise of stock options because including these securities would be antidilutive.

In 2002, diluted earnings per common share are computed by dividing income by the sum of the weighted-average number of common shares outstanding plus the dilutive effect of shares issuable through deferred stock units and through the exercise of stock options.

For all periods presented, basic earnings per common share are computed by dividing income/(loss) available to common shareholders by the weighted-average number of common shares outstanding.

The shares used to calculate basic and diluted earnings per common share are reconciled as follows for the year ended December 31:

(Shares in millions)	<u>2004</u>	<u>2003</u>	<u>2002</u>
Average shares outstanding for basic earnings per share	1,472	1,469	1,466
Dilutive effect of options and deferred stock units	<u>—</u>	<u>—</u>	<u>4</u>
Average shares outstanding for diluted earnings per share	<u>1,472</u>	<u>1,469</u>	<u>1,470</u>

The equivalent of 86 million, 77 million and 47 million common shares issuable under the Company's stock incentive plans were excluded from the computation of diluted earnings per share as of December 31, 2004, 2003 and 2002, respectively, because their effect would have been antidilutive. In addition, 27 million common shares issuable upon conversion of the Company's mandatory convertible preferred stock were excluded from the computation of diluted loss per share because their effect would have been antidilutive.

GOODWILL AND OTHER INTANGIBLE ASSETS SFAS 142, "Goodwill and Other Intangible Assets," requires that intangible assets acquired either individually or with a group of other assets be initially recognized and measured based on fair value. An intangible with a finite life is amortized over its useful life, while an intangible with an indefinite life, including goodwill, is not amortized.

The Company evaluates goodwill for impairment using a fair value-based test. If goodwill is determined to be impaired, it is written down to its estimated fair value. The Company's goodwill is primarily related to the Animal Health business.

(Dollars in millions, except per share figures)

The components of Other intangible assets, net are as follows at December 31:

	2004			2003		
	Gross Carrying Amount	Accumulated Amortization	Net	Gross Carrying Amount	Accumulated Amortization	Net
Patents and licenses	\$558	\$287	\$271	\$614	\$318	\$296
Trademarks and other	144	44	100	149	38	111
Total other intangible assets	<u>\$702</u>	<u>\$331</u>	<u>\$371</u>	<u>\$763</u>	<u>\$356</u>	<u>\$407</u>

These intangible assets are amortized on the straight-line method over their respective useful lives. The residual value of intangible assets is estimated to be zero.

During 2004 the Company recorded intangible assets related to the license and co-promotion agreements related to LEVITRA and AVELOX of \$140. These amounts will be amortized over the effective useful lives of the agreements ranging from seven to 14 years. Also during 2004, the net carrying amount of patents and licenses was reduced by approximately \$118 as a result of Bristol-Myers Squibb's reacquisition of co-promotion rights of TEQUIN in the U.S.

In 2003, the Company paid \$11 for patent and licensing rights; these costs will be amortized over approximately nine years.

Amortization expense related to other intangible assets in 2004, 2003 and 2002 was \$42, \$55 and \$66, respectively. All intangible assets are reviewed to determine their recoverability by comparing their carrying values to their expected undiscounted future cash flows when events or circumstances warrant such a review.

ACCOUNTING FOR STOCK-BASED COMPENSATION Currently the Company accounts for its stock compensation arrangements using the intrinsic value method. No stock-based employee compensation cost is reflected in net (loss)/income, other than for the Company's deferred stock units, as stock options granted under all other plans had an exercise price equal to the market value of the underlying common stock on the date of grant. The Company's deferred stock units and stock options are issued under the Company's Stock Incentive Plans (see Note 12).

In December 2004 the Financial Accounting Standards Board (FASB) issued SFAS 123R (Revised 2004), "Share Based Payment." Statement 123R requires companies to recognize compensation expense in an amount equal to the fair value of all share-based payments granted to employees. Companies are required to implement this SFAS in July 2005 by recognizing compensation on all share-based grants made after July 1, 2005, and for the unvested portion of share-based grants made prior to July 1, 2005. Restatement of previously issued statements is allowed, but not required. The Company is currently evaluating the various implementation options and related financial impacts available under SFAS 123R.

The following table reconciles net (loss)/income available to common shareholders and basic/diluted (loss)/earnings per common share, as reported, to pro forma net (loss)/income available to common shareholders and basic/diluted (loss)/earnings per common share, as if the Company had expensed the grant-date fair value of both stock options and deferred stock units as permitted by SFAS 123, "Accounting for Stock-Based Compensation."

	2004	2003	2002
Net (loss)/income available to common shareholders, as reported	\$ (981)	\$ (92)	\$1,974
Add back: Expense included in reported net income for deferred stock units, net of tax in 2003 and 2002	59	66	69
Deduct: Pro forma expense as if both stock options and deferred stock units were charged against net income, net of tax in 2003 and 2002	<u>(160)</u>	<u>(143)</u>	<u>(150)</u>
Pro forma net (loss)/income available to common shareholders using the fair value method	<u>\$ (1,082)</u>	<u>\$ (169)</u>	<u>\$1,893</u>
Diluted (loss)/earnings per common share:			
Diluted (loss)/earnings per common share, as reported	\$ (0.67)	\$ (0.06)	\$ 1.34
Pro forma diluted (loss)/earnings per common share using the fair value method	(0.74)	(0.12)	1.29
Basic (loss)/earnings per common share:			
Basic (loss)/earnings per common share, as reported	\$ (0.67)	\$ (0.06)	\$ 1.35
Pro forma basic (loss)/earnings per common share using the fair value method	(0.74)	(0.12)	1.29

(Dollars in millions, except per share figures)

The weighted-average fair value of options granted in 2004, 2003 and 2002 was \$6.15, \$5.29 and \$11.25, respectively. These fair values were estimated using the Black-Scholes option-pricing model, based on the following assumptions:

	<u>2004</u>	<u>2003</u>	<u>2002</u>
Dividend yield	1.7%	1.4%	1.3%
Volatility	33%	34%	35%
Risk-free interest rate	3.9%	2.9%	4.3%
Expected term of options (in years)	7	5	5

2. SPECIAL CHARGES

The components of special charges for the year ended December 31 are as follows:

	<u>2004</u>	<u>2003</u>	<u>2002</u>
Litigation charges	\$ —	\$350	\$150
Employee termination costs	119	179	—
Asset impairment and related charges	<u>34</u>	<u>70</u>	<u>—</u>
	<u>\$153</u>	<u>\$599</u>	<u>\$150</u>

Litigation Charges

In 2003 and 2002, litigation reserves were increased by \$350 and \$150, respectively, primarily as a result of the investigations into the Company's sales and marketing practices (see Note 16 for additional information).

Employee Termination Costs

In August 2003, the Company announced a global workforce reduction initiative. The first phase of this initiative was a Voluntary Early Retirement Program (VERP) in the U.S. Under this program, eligible employees in the U.S. had until December 15, 2003 to elect early retirement and receive an enhanced retirement benefit. Approximately 900 employees elected to retire under the program, of which approximately 850 employees retired through year-end 2004 and approximately 50 employees have staggered retirement dates in 2005. The total cost of this program is approximately \$191, comprised of increased pension costs of \$108, increased post-retirement health care costs of \$57, vacation payments of \$4 and costs related to accelerated vesting of stock grants of \$22. For employees with staggered retirement dates in 2005, these amounts will be recognized as a charge over the employees' remaining service periods. This delayed expense recognition follows the guidance in SFAS 146, "Accounting for Costs Associated with Exit or Disposal Activities." Amounts recognized, relating to this program, during the years ended December 31, 2004 and 2003 were \$20 and \$164, respectively.

Termination costs not associated with the VERP totaled \$99 and \$15 in 2004 and 2003, respectively.

Asset Impairment and Related Charges

Asset impairment charges have been recognized in accordance with SFAS 142, "Goodwill and Other Intangible Assets" and SFAS 144, "Accounting for the Impairment or Disposal of Long-Lived Assets." For the year ended December 31, 2004, the Company recognized asset impairment charges of \$27 based on discounted cash flows, and other charges of \$7 related primarily to the shutdown of a small European research-and-development facility.

For the year ended December 31, 2003, the Company recognized asset impairment charges related to the following:

- Asset impairment charges totaling \$26 were recognized based on discounted cash flow analysis related to the facilities and equipment at two of the Company's manufacturing sites.
- An asset impairment charge of \$27 based on discounted cash flows was recognized related to the intangible asset for a licensed cancer therapy drug that was sold in countries outside the U.S.
- An impairment charge of \$17 related to the trade name of the Company's high-end sun care brand was recognized based on discounted cash flows.

(Dollars in millions, except per share figures)

Summary of Selected Special Charges

The following summarizes the activity in the accounts related to employee termination costs and asset impairment charges:

	<u>Employee Termination Costs</u>	<u>Asset Impairment and Related Charges</u>
Special charges incurred during 2003	\$ 179	\$ 70
Impairment write-downs	—	(70)
Credit to retirement benefit plan liability	(144)	—
Disbursements	<u>(6)</u>	<u>—</u>
Special charges liability balance at December 31, 2003	<u>\$ 29</u>	<u>\$ —</u>
Special charges incurred during 2004	\$ 119	\$ 34
Impairment write-downs	—	(27)
Credit to retirement benefit plan liability	(20)	—
Disbursements	<u>(110)</u>	<u>(7)</u>
Special charges liability balance at December 31, 2004	<u>\$ 18</u>	<u>\$ —</u>

The balance at December 31, 2004, represents distributions to be made after year-end 2004.

3. EQUITY INCOME FROM CHOLESTEROL JOINT VENTURE

In May 2000, the Company and Merck entered into two separate agreements to jointly develop and market in the U.S. (1) two cholesterol lowering drugs and (2) an allergy/asthma drug. In December 2001, the cholesterol agreement was expanded to include all countries of the world except Japan. In general, the companies agreed that the collaborative activities under these agreements would operate in a virtual mode to the maximum degree possible by relying on the respective infrastructures of the two companies. These agreements generally provide for equal sharing of research and development costs and for co-promotion of approved products by each company.

The cholesterol agreements provide for the Company and Merck to jointly develop ezetimibe (marketed as ZETIA in the U.S. and Asia and EZETROL in Europe):

- i. as a once-daily monotherapy;
- ii. in co-administration with any statin drug, and;
- iii. as a once-daily fixed-combination tablet of ezetimibe and simvastatin (*Zocor*), Merck's cholesterol-modifying medicine. This combination medication (ezetimibe/simvastatin) is marketed as VYTORIN in the U.S. and as INEGY in many international countries.

ZETIA/EZETROL (ezetimibe) and VYTORIN/INEGY (the combination of ezetimibe/simvastatin) are approved for use in the U.S. and have been launched in several international markets.

The Company utilizes the equity method of accounting for the joint venture. The cholesterol agreements provide for the sharing of net income/(loss) based upon percentages that vary by product, sales level and country. In the U.S. market, Schering-Plough receives a greater share of profits on the first \$300 of ZETIA sales. Above \$300 of ZETIA sales, the companies share profits equally. Schering-Plough's allocation of joint venture income is increased by milestones earned. Further, either partner's share of the joint venture's net income/(loss) is subject to a reduction if the partner fails to perform a specified minimum number of physician details in a particular country. The partners agree annually to the minimum number of physician details by country.

The partners bear the costs of their own general sales forces and commercial overhead in marketing joint venture products around the world. In the U.S., Canada and Puerto Rico, the cholesterol agreements provide for a reimbursement to each partner for physician details that are set on an annual basis. This reimbursed amount is equal to each partner's physician details multiplied by a contractual fixed fee. Schering-Plough reports the receipt of this reimbursement as part of Equity income from cholesterol joint venture as under U.S. GAAP this amount does not represent a reimbursement of specific, incremental, identifiable costs for the Company's detailing of the cholesterol products in these markets. In addition, this

(Dollars in millions, except per share figures)

reimbursement amount per physician detail is not reflective of Schering-Plough's joint venture sales force effort as Schering-Plough's sales force-related infrastructure costs per physician detail are generally estimated to be higher.

Costs of the joint venture that the partners contractually share are a portion of manufacturing costs, specifically identified promotion costs (including direct-to-consumer advertising and direct and identifiable out-of-pocket promotion) and other agreed upon costs for specific services such as market support, market research, market expansion, a specialty sales force and physician education programs.

Certain specified research and development expenses are generally shared equally by the partners.

The following information provides a summary of the components of the Company's Equity income from cholesterol joint venture for the year ended December 31:

	<u>2004</u>	<u>2003</u>
	(Unaudited)	
Schering-Plough's share of net income/(loss) (including milestones of \$7 and \$20 in 2004 and 2003, respectively)	\$244	\$(11)
Reimbursement to Schering-Plough for physician details	121	68
Elimination of intercompany profit and other, net	<u>(18)</u>	<u>(3)</u>
Total equity income from cholesterol joint venture	<u>\$347</u>	<u>\$ 54</u>

During 2004 and 2003, the Company earned milestones of \$7 and \$20, respectively, relating to the approval of ezetimibe/simvastatin in Mexico in 2004 and certain European approvals of ezetimibe in 2003. Under certain other conditions, as specified in the agreements, Merck could pay additional milestones to the Company totaling \$125.

Equity income from the joint venture excludes any profit arising from transactions between the Company and the joint venture until such time as there is an underlying profit realized by the joint venture in a transaction with a party other than the Company or Merck.

Due to the virtual nature of the joint venture, the Company incurs substantial costs, such as selling, general and administrative costs, that are not reflected in "Equity income from cholesterol joint venture" and are borne by the overall cost structure of the Company. These costs are reported on their respective line items in the Statements of Consolidated Operations. The cholesterol agreements do not provide for any jointly owned facilities and, as such, products resulting from the joint venture are manufactured in facilities owned by either Merck or the Company.

As discussed above, the Company accounts for the Merck/Schering-Plough Cholesterol Partnership under the equity method of accounting. As such, the Company's net sales do not include the sales of this joint venture. Prior to 2003, the joint venture was in the research and development phase and the Company's share of research and development expense in 2002 of \$69 was reported in Research and development in the Statements of Consolidated Operations.

The allergy/asthma agreement provides for the development and marketing of a once-daily, fixed-combination tablet containing CLARITIN and *Singulair*. *Singulair* is Merck's once-daily leukotriene receptor antagonist for the treatment of asthma and seasonal allergic rhinitis. In January 2002, the Merck/Schering-Plough respiratory joint venture reported on results of Phase III clinical trials of a fixed-combination tablet containing CLARITIN and *Singulair*. This Phase III study did not demonstrate sufficient added benefits in the treatment of seasonal allergic rhinitis. The CLARITIN and *Singulair* combination tablet does not have approval in any country and remains in clinical development.

4. OTHER EXPENSE (INCOME), NET

The components of other expense (income), net are as follows:

	<u>2004</u>	<u>2003</u>	<u>2002</u>
Interest cost incurred	\$188	\$92	\$ 52
Less: amount capitalized on construction	<u>(20)</u>	<u>(11)</u>	<u>(24)</u>
Interest expense	168	81	28
Interest income	(80)	(57)	(75)
Foreign exchange (gains) losses	5	1	(2)
Other, net	<u>53</u>	<u>34</u>	<u>(95)</u>
Total	<u>\$146</u>	<u>\$59</u>	<u>\$(144)</u>

(Dollars in millions, except per share figures)

Other, net in 2002 includes a gain of \$80 from the sale of U.S. marketing rights for SUBOXONE and SUBUTEX. Cash paid for interest, net of amounts capitalized, was \$166, \$46 and \$26 in 2004, 2003 and 2002, respectively.

5. INCOME TAXES

The components of consolidated (loss)/income before income taxes for the years ended December 31 are as follows:

	<u>2004</u>	<u>2003</u>	<u>2002</u>
United States	\$(1,548)	\$(1,169)	\$ 642
Foreign	<u>1,380</u>	<u>1,123</u>	<u>1,921</u>
Total (loss)/income before income taxes	<u>\$ (168)</u>	<u>\$ (46)</u>	<u>\$2,563</u>

The components of income tax expense/(benefit) for the years ended December 31 are as follows:

	<u>Federal</u>	<u>State</u>	<u>Foreign</u>	<u>Total</u>
<u>2004</u>				
Current	\$ 365	\$ 24	\$182	\$571
Deferred	<u>240</u>	<u>(14)</u>	<u>(18)</u>	<u>208</u>
Total	<u>\$ 605</u>	<u>\$ 10</u>	<u>\$164</u>	<u>\$779</u>
<u>2003</u>				
Current	\$(299)	\$ 21	\$187	\$(91)
Deferred	<u>126</u>	<u>—</u>	<u>11</u>	<u>137</u>
Total	<u>\$(173)</u>	<u>\$ 21</u>	<u>\$198</u>	<u>\$ 46</u>
<u>2002</u>				
Current	\$ 273	\$ 40	\$263	\$576
Deferred	<u>4</u>	<u>—</u>	<u>9</u>	<u>13</u>
Total	<u>\$ 277</u>	<u>\$ 40</u>	<u>\$272</u>	<u>\$589</u>

The American Jobs Creation Act of 2004 (the Act) was enacted on October 22, 2004. One provision of the Act effectively reduces the tax rate on qualifying repatriation of earnings held by foreign-based subsidiaries to 5.25 percent. Normally, such repatriations would be taxed at a rate of up to 35 percent. In the fourth quarter of 2004, the Company made the decision that it intends to repatriate approximately \$9.4 billion under the Act, which is the maximum amount of foreign earnings qualifying for the reduced rate. This intended repatriation of earnings will trigger a U.S. federal tax payment in 2005 of approximately \$417 (tax charge of \$494 less \$77 in foreign tax credits) and a state tax payment of approximately \$6. These amounts have been reflected in current income tax expense. Prior to the Act, the Company did not provide deferred taxes on undistributed earnings of foreign subsidiaries as the Company had intended to indefinitely reinvest all these undistributed earnings in foreign subsidiaries.

The Company has the intent to indefinitely reinvest any undistributed earnings of foreign subsidiaries that are not repatriated under the Act and therefore has not provided deferred taxes on approximately \$2,200 of undistributed foreign earnings. Determining the tax liability that would arise if these earnings were remitted is not practicable. The amount would depend on a number of factors, including the amount of the earnings distributed and whether the U.S. operations were generating taxable profits or losses.

During 2004, the Company generated approximately \$1,300 in U.S. Net Operating Losses (U.S. NOL's) for tax purposes. Approximately \$300 of these U.S. NOL's are eligible for carryback benefits under U.S. tax law resulting in a benefit of \$52. During 2003, the Company generated approximately \$1,500 in U.S. NOL's for U.S. tax purposes resulting in a benefit of \$452 as of December 31, 2003. All U.S. NOL's generated in 2003 were utilized to recoup past U.S. taxes paid by the Company through carryback benefits allowed under U.S. tax law.

In the fourth quarter of 2004, due to changes in tax planning strategies triggered by the Company's intent to repatriate earnings under the Act, management was no longer able to conclude that it was more likely than not that it would realize the benefit of net U.S. deferred tax assets. Therefore, in general, a valuation allowance on net U.S. deferred tax assets was established at December 31, 2004. The impact on income tax expense for 2004 of providing a valuation allowance on U.S. net deferred tax assets was \$240.

(Dollars in millions, except per share figures)

The difference between income taxes based on the U.S. statutory tax rate and the Company's income tax expense for the years ending December 31 was due to the following:

	<u>2004</u>	<u>2003</u>	<u>2002</u>
Income tax expense/(benefit) at U.S. statutory rate	\$ (59)	\$ (16)	\$ 897
Increase/(decrease) in taxes resulting from:			
Lower rates in other jurisdictions, net	(319)	(308)	(378)
Federal tax on repatriated foreign earnings under the Act, net of credits	417	—	—
U.S. NOL for which no tax benefit was recorded	384	—	—
Provision for valuation allowance of net U.S. deferred tax assets	240	—	—
Nondeductible litigation reserves	—	123	—
Reserves for tax litigation	—	200	—
Research tax credit	—	(13)	(12)
State income tax	10	13	36
Permanent differences	98	28	—
All other, net	<u>8</u>	<u>19</u>	<u>46</u>
Income tax at effective tax rate	<u>\$ 779</u>	<u>\$ 46</u>	<u>\$ 589</u>

The lower rates in other jurisdictions, net, are primarily attributable to certain employment and capital investment actions taken by the Company. As a result, income from manufacturing activities in these jurisdictions is subject to lower tax rates through at least 2015.

As of December 31, 2004 and 2003, the Company had total deferred tax assets of \$790 and \$1,031, respectively, and deferred tax liabilities of \$562 and \$595, respectively. Reclassification of certain 2003 U.S. amounts to deferred tax assets from liabilities has been made to conform to the current year presentation. A valuation allowance on net U.S. deferred tax assets was established at December 31, 2004. Valuation allowances recorded against deferred tax assets at December 31 2004 and 2003 were \$406 and \$61, respectively. Significant deferred tax liabilities at December 31, 2004 and 2003 were for depreciation differences, \$333 and \$318, respectively, and benefit plans, \$52 and \$76, respectively.

Net consolidated income tax payments/(refunds), exclusive of payments related to the tax audits discussed below, during 2004, 2003 and 2002 were \$(144), \$196 and \$584, respectively.

As of December 31, 2004, the Company's U.S. federal income tax returns have been audited through 1992. Tax contingencies are recorded to address potential exposures involving tax positions taken that could be challenged by taxing authorities. These potential exposures result from the varying application of statutes, rules, regulations and interpretations, including (1) intercompany terms of cross border arrangements between affiliates, for which management believes its intercompany terms are based upon sound economic facts and circumstances and (2) utilization of cash held by foreign subsidiaries (investment in U.S. property). The Company's estimate of the accrual for tax contingencies contains assumptions based on past experiences and judgments about potential actions by taxing jurisdictions. It is reasonably possible that the ultimate resolution of any tax matters may be materially greater or less than the amount accrued.

In October of 2001, IRS auditors asserted, in reports, that the Company is liable for additional tax for the 1990 through 1992 tax years. The reports allege that two interest rate swaps that the Company entered into with an unrelated party should be recharacterized as loans from affiliated companies. In April of 2004, the Company received a formal Notice of Deficiency (Statutory Notice) from the IRS asserting additional federal income tax due. The Company received bills related to this matter from the IRS on September 7, 2004. Payment in the amount of \$194 for income tax and \$279 for interest was made on September 13, 2004. The Company filed refund claims for the tax and interest with the IRS on December 23, 2004. The Company was notified on February 16, 2005, that its refund claims were denied by the IRS. The Company believes it has complied with all applicable rules and regulations and the Company intends to file a suit for refund for the full amount of the tax and interest. The Company's existing tax reserves were adequate to cover the above-mentioned payments.

6. PRODUCT LICENSES AND ACQUISITIONS

During 2004, the Company entered into a collaboration and license agreement with Toyama Chemical Co. Ltd. (Toyama). Under the terms of the agreement, the Company has acquired the exclusive worldwide rights, excluding Japan, Korea and China, to develop, use and sell garenoxacin, Toyama's quinolone antibacterial agent currently in development. In connection

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with the execution of the agreement, the Company incurred a charge in the second quarter of 2004 for an up-front fee of \$80 to Toyama. This amount has been expensed and reported in Research and development for the year ended December 31, 2004, in the Statements of Consolidated Operations.

In September 2004, the Company announced that it entered into a strategic alliance with Bayer intended to enhance the companies' pharmaceutical resources. In October 2004, in the U.S. and Puerto Rico, the Company began to market, sell and distribute Bayer's primary care products including AVELOX and CIPRO under an exclusive license agreement. The Company will pay Bayer substantial royalties on these products based on sales. In addition, the Company assumed Bayer's responsibilities for U.S. commercialization activities related to the erectile dysfunction medicine LEVITRA under Bayer's co-promotion agreement with GlaxoSmithKline PLC. The Company will report its share of LEVITRA results as alliance revenue.

Additionally, under the terms of the agreements, Bayer will also support the promotion of certain of the Company's oncology products in the U.S. and key European markets for a defined period of time.

In Japan, upon regulatory approval, Bayer will co-market the Company's cholesterol absorption inhibitor ZETIA (ezetimibe). This arrangement does not include the rights to any future cholesterol combination product.

The agreements with Bayer provide for an upfront payment to be made by the Company of \$140 for the licensing rights to LEVITRA and AVELOX. The Company will receive and record deferred revenue of \$120 related to the sale of ZETIA co-promotion rights to Bayer. This deferred revenue will begin to be recognized upon regulatory approval in Japan. Under certain circumstances, if ZETIA does not receive regulatory/marketing approval in Japan by a certain date this amount will be required to be repaid to Bayer.

The agreements with Bayer restrict the Company from marketing certain products in the U.S. that would compete with AVELOX, CIPRO and LEVITRA. As a result, the Company expects that it may need to sublicense rights to garenoxacin, the quinolone antibacterial agent that the Company licensed from Toyama. The Company is exploring its options with regard to garenoxacin and will continue to fulfill its commitments to Toyama under its arrangement, including taking the product through regulatory approval.

On February 14, 2005 the Company acquired most of the assets of NeoGenesis Pharmaceuticals for approximately \$18. NeoGenesis applies novel screening and chemistry technologies to discover new drug candidates.

7. INVENTORIES

Inventories consisted of the following at December 31:

	<u>2004</u>	<u>2003</u>
Finished products	\$ 630	\$ 664
Goods in process	651	648
Raw materials and supplies	<u>299</u>	<u>339</u>
Total inventories	<u>\$1,580</u>	<u>\$1,651</u>

Inventories valued on a last-in, first-out basis comprised approximately 19 percent of total inventories at December 31, 2004 and 2003. The estimated replacement cost of total inventories at December 31, 2004 and 2003 was \$1,624 and \$1,704, respectively.

8. SHORT-TERM BORROWINGS, LONG-TERM DEBT AND OTHER COMMITMENTS

Short-Term Borrowings

In general, short-term borrowings consist of commercial paper issued in the U.S., bank loans and notes payable. Commercial paper outstanding at December 31, 2004 and 2003 was \$1,464 and \$939, respectively. The weighted-average interest rate for short-term borrowings at December 31, 2004 and 2003 was 2.6 percent and 1.8 percent, respectively.

Credit Facilities

The Company has two revolving credit facilities totaling \$1.5 billion. Both facilities are from a syndicate of major financial institutions. The most recently negotiated facility (May 2004) is a \$1.25 billion, five-year credit facility. This facility matures in May 2009 and requires the Company to maintain a total debt to total capital ratio of no more than 60 percent. The second

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credit facility provides a \$250 line of credit through its maturity date in May 2006 and requires the Company to maintain a total debt to total capital ratio of no more than 60 percent any time the Company is rated at or below Baa3 by Moody's and BBB- by S&P. These facilities are available for general corporate purposes and are considered as support for the Company's commercial paper borrowings. These facilities do not require compensating balances; however, a nominal commitment fee is paid. At December 31, 2004, no funds were drawn under either of these facilities. In addition, the Company's foreign subsidiaries had approximately \$287 available in unused lines of credit from various financial institutions at December 31, 2004.

Long-Term Debt

In November 2003, the Company issued \$1,250 aggregate principal amount of 5.3 percent senior unsecured notes due 2013 and \$1,150 aggregate principal amount of 6.5 percent senior unsecured notes due 2033. Interest is payable semi-annually. The net proceeds from this offering were \$2,369. Upon issuance, the notes were rated A3 by Moody's Investors Service, Inc. (Moody's), and A+ (on CreditWatch with negative implications) by Standard & Poor's Rating Services (S&P). The interest rates payable on the notes are subject to adjustment as follows:

Subsequent to issuance if the rating assigned to the notes by Moody's changes to one of the ratings set forth below, the interest rate payable on that series of notes will increase by the additional interest rate set forth in the table below; similarly, if the rating assigned to the notes by S&P changes to one of the ratings set forth in the table below, the interest rate payable on that series of notes will increase again by the additional interest rate set forth in the table below:

<u>Additional Interest Rate</u>	<u>Moody's Rating</u>	<u>S&P Rating</u>
0.25%	Baa1	BBB-
0.50%	Baa2	BBB
0.75%	Baa3	BBB-
1.00%	Baa1 or below	BB- or below

In no event will the interest rate for any of the notes increase by more than 2 percent above the initial coupon rates of 5.3 percent and 6.5 percent, respectively. If either Moody's or S&P subsequently upgrades its ratings, the interest rates will be correspondingly reduced, but not below 5.3 percent or 6.5 percent, respectively. Furthermore, the interest rate payable on a particular series of notes will return to 5.3 percent and 6.5 percent, respectively, and the rate adjustment provisions will permanently cease to apply if, following a downgrade by both Moody's and S&P below A3 or A-, respectively, both Moody's and S&P raise their rating to A3 and A-, respectively, or better.

On July 14, 2004, Moody's lowered its rating of the notes to Baa1 and, accordingly, the interest payable on each note increased by 25 basis points, effective December 1, 2004. Therefore, effective on December 1, 2004, the interest rate payable on the notes due 2013 increased from 5.3 percent to 5.55 percent and the interest rate payable on the notes due 2033 increased from 6.5 percent to 6.75 percent. This adjustment to the interest rate payable on the notes will increase the Company's interest expense by \$6 annually.

The notes are redeemable in whole or in part, at the Company's option at any time, at a redemption price equal to the greater of (1) 100 percent of the principal amount of such notes and (2) the sum of the present values of the remaining scheduled payments of principal and interest discounted using the rate of treasury notes with comparable remaining terms plus 25 basis points for the 2013 notes or 35 basis points for the 2033 notes.

Shelf Registration

On May 11, 2004, the Company's shelf registration, as amended, was declared effective by the Securities and Exchange Commission (SEC). The shelf registered for issuance up to \$2 billion in various debt and equity securities. Subsequently, the Company issued \$1.438 billion face amount of mandatory convertible preferred stock on August 10, 2004, under the shelf. As of December 31, 2004, \$563 principal amount of securities remains registered and unissued. See Note 10 "Shareholder's Equity" for additional information on the preferred stock issuance.

Changes in Credit Ratings

On February 18, 2004, S&P downgraded the Company's senior unsecured debt ratings to A- from A. At the same time, S&P also lowered the Company's short-term corporate credit and commercial paper rating to A-2 from A-1. The Company's S&P rating outlook remains negative.

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On March 3, 2004, S&P assigned the shelf registration a preliminary rating of A- for senior unsecured debt and a preliminary subordinated debt rating of BBB+.

On April 29, 2004, Moody's placed the Company's senior unsecured credit rating of A3 on its Watchlist for possible downgrade based upon concerns related to market share declines, litigation risks and a high degree of reliance on the success of VYTORIN. On July 14, 2004, Moody's lowered the Company's senior unsecured credit rating from A3 to Baa1, lowered the Company's senior unsecured shelf registration rating from (P)A3 to (P)Baa1, lowered the Company's subordinated shelf registration rating from (P)Baa1 to (P)Baa2, lowered the Company's cumulative and non-cumulative preferred stock shelf registration rating from (P)Baa2 to (P)Baa3, confirmed the Company's P-2 commercial paper rating and removed the Company from the Watchlist. Moody's rating outlook for the Company is negative.

On November 20, 2003, Fitch Ratings (Fitch) downgraded the Company's senior unsecured and bank loan ratings to A- from A+, and its commercial paper rating to F2 from F1. The Company's Rating Outlook remained negative. In announcing the downgrade, Fitch noted that the sales decline in the Company's leading product franchise, at that time the INTRON franchise, was greater than anticipated, and that it was concerned that total Company growth was reliant on the performance of two key growth drivers, ZETIA and REMICADE, in the near term. On August 4, 2004, Fitch affirmed the Company's A- senior unsecured rating and bank loan rating and the F-2 commercial paper rating, and reiterated the negative outlook.

Commitments

Total rent expense amounted to \$100 in 2004, \$91 in 2003 and \$81 in 2002. Future annual minimum rental commitments on non-cancelable operating leases as of December 31, 2004, are as follows: 2005, \$80; 2006, \$65; 2007, \$50; 2008, \$43; 2009, \$38; with aggregate minimum lease obligations of \$41 due thereafter. As of December 31, 2004, the Company has commitments totaling \$151 related to capital expenditures to be made in 2005.

9. FINANCIAL INSTRUMENTS

SFAS 133, "Derivative Instruments and Financial Hedging Activities" as amended, requires all derivatives to be recorded on the balance sheet at fair value. This accounting standard also provides that the effective portion of qualifying cash flow hedges be recognized in income when the hedged item affects income; that changes in the fair value of derivatives that qualify as fair value hedges, along with the change in the fair value of the hedged risk, be recognized as they occur; and that changes in the fair value of derivatives that do not qualify for hedge treatment, as well as the ineffective portion of qualifying hedges, be recognized in income as they occur.

Risks, Policy and Objectives

The Company is exposed to market risk, primarily from changes in foreign currency exchange rates and, to a lesser extent, from interest rate and equity price changes. From time to time, the Company will hedge selective foreign currency risks with derivatives. Generally, however, management has not deemed it cost effective to engage in a formula-based program of hedging the profits and cash flows of foreign operations using derivative financial instruments. Because the Company's foreign subsidiaries purchase significant quantities of inventory payable in U.S. dollars, managing the level of inventory and related payables and the rate of inventory turnover provides a natural level of protection against adverse changes in exchange rates. Furthermore, the risk of adverse exchange rate change is mitigated by the fact that the Company's foreign operations are widespread. On a limited basis, the Company will hedge selective exposures to mitigate interest rate risks.

The Company mitigates credit risk on derivative instruments by dealing only with counterparties considered to be financially sound. Accordingly, the Company does not anticipate loss for non-performance. The Company does not enter into derivative instruments to generate trading profits.

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The table below presents the carrying values and estimated fair values for the Company's financial instruments, including derivative financial instruments at December 31. Estimated fair values were determined based on market prices, where available, or dealer quotes.

	2004		2003	
	Carrying Value	Estimated Fair Value	Carrying Value	Estimated Fair Value
ASSETS:				
Cash and cash equivalents	\$4,984	\$4,984	\$4,218	\$4,218
Short-term investments	851	851	587	587
Long-term investments	153	157	177	182
LIABILITIES:				
Short-term borrowings and current portion of long-term debt	1,569	1,569	1,023	1,023
Long-term debt	2,392	2,600	2,410	2,496
Interest rate swap contracts	—	—	1	1

Long-term Investments

Long-term investments, which are included in other non-current assets, primarily consist of debt and equity securities held in non-qualified trusts to fund long-term employee benefit obligations, which are included as liabilities in the Consolidated Balance Sheets. These assets can only be used to fund the related liabilities.

Long-term investments are classified as available for sale and are carried at fair value. Realized gains from the sale of securities classified as available for sale were \$0 in 2004, \$0 in 2003 and \$43 in 2002. Proceeds from these sales totaled \$0, \$0 and \$80, respectively. Realized gains are recorded in other expense (income), net.

Interest Rate Swap Contracts

The Company has an interest rate swap arrangement in effect with a counterparty bank that is subject to credit rating triggers. The arrangement utilizes two long-term interest rate swap contracts, one between a foreign-based subsidiary of the Company and a bank and the other between a U.S. subsidiary of the Company and the same bank. The two contracts have equal and offsetting terms and are covered by a master netting arrangement. The contract involving the foreign-based subsidiary permits the subsidiary to prepay a portion of its future obligation to the bank, and the contract involving the U.S. subsidiary permits the bank to prepay a portion of its future obligation to the U.S. subsidiary. Interest is paid on the prepaid balances by both parties at market rates. Prepayments totaling \$1.9 billion have been made under both contracts as of December 31, 2004.

The arrangement originally provided that in the event the Company failed to maintain the required minimum credit ratings, the counterparty may terminate the transaction by designating an early termination date not earlier than 36 months following the date of such notice to terminate. Both S&P's and Moody's current credit ratings are below the specified minimum. As of March 8, 2005, the counterparty has not given the Company notice to terminate.

On December 1, 2004, the Company and the counterparty mutually agreed to amend the swap contracts. The Company and the counterparty have agreed to a phased termination of the arrangement, including repayment of all prepaid amounts based on an agreed schedule. The scheduled terminations and associated repayment of the prepaid amounts will begin no later than March 30, 2005, and will end no later than January 15, 2009.

In addition, under the amended agreement, the 36-month grace period that previously applied in the event the counterparty gives notice of termination as a result of the Company's failure to maintain the required minimum credit ratings has been extended to January 15, 2009. In the event that the counterparty gives the Company a termination notice under this provision, all scheduled terminations and associated payments will continue according to the agreed repayment schedule during the time between delivery of the termination notice and January 15, 2009.

The provisions in the original arrangement, which also allowed the counterparty to give a 12-month notice to terminate the transaction if, on the 10th anniversary of the transaction (November 17, 2007), the Company's credit ratings were not at least A2 by Moody's and A by S&P, have been eliminated. In their place, the Company has accepted a new credit trigger which provides that the counterparty may terminate the transaction should the Company fail to maintain a long-term, U.S. dollar denominated, senior unsecured indebtedness rating of at least BBB by S&P or Baa2 by Moody's. Termination under this provision would be on the later of November 16, 2007, or 60 days from the date the Company receives such notice to

(Dollars in millions, except per share figures)

terminate. Should the Company fail to meet the minimum credit requirement resulting in an early termination under this provision, all scheduled swap terminations and associated payments will continue through the termination date.

The Company may, at its option, accelerate the scheduled terminations and associated payments for a nominal fee. On February 28, 2005, the Company's foreign-based subsidiary and U.S. subsidiary each gave notice to the counterparty to terminate the arrangement. Accordingly, all prepaid amounts will be repaid by the respective obligor. The Company will repay its U.S. obligation with funds repatriated under the American Jobs Creation Act of 2004.

In 1991 and 1992, the Company utilized interest rate swaps as part of its international cash management strategy. The notional principal of the 1991 arrangement was \$650, and the notional principal of the 1992 arrangement was \$950. Both arrangements had 20-year terms. The fair value of these swaps was a liability of \$1 at December 31, 2003. On May 10, 2004, all of the interest rate swaps related to the \$650 and \$950 swap arrangements were terminated, and the impact on the Company's Statements of Consolidated Operations was not material.

10. SHAREHOLDERS' EQUITY

The Company has authorized 50,000,000 shares of preferred stock that consists of: 12,000,000 preferred shares designated as Series A Junior Participating Preferred Stock, 28,750,000 preferred shares designated as 6% Mandatory Convertible Preferred Stock, and 9,250,000 preferred shares whose designations have not yet been determined.

Mandatory Convertible Preferred Stock

On August 10, 2004, the Company issued 28,750,000 shares of 6% mandatory convertible preferred stock (the Preferred Stock) with a face value of \$1.44 billion. Net proceeds to the Company were \$1.4 billion after deducting commissions, discounts and other underwriting expenses. The proceeds are being used for general corporate purposes, including the reduction of commercial paper borrowings.

The mandatory conversion date of the shares is September 14, 2007. On this date, each share will automatically convert into between 2.2451 and 2.7840 common shares of the Company depending on the average closing price of the Company's common shares over a period immediately preceding the mandatory conversion date, as defined in the prospectus. The preferred shareholders may elect to convert at any time prior to September 14, 2007, at the minimum conversion ratio of 2.2451 common shares per share of the Preferred Stock. Additionally, if at any time prior to the mandatory conversion date, the closing price of the Company's common shares exceeds \$33.41 (for at least 20 trading days within a period of 30 consecutive trading days), the Company may elect to cause the conversion of all, but not less than all, of the Preferred Stock then outstanding at the same minimum conversion ratio of 2.2451 common shares for each preferred share.

The Preferred Stock accrues dividends at an annual rate of 6 percent on shares outstanding. The dividends are cumulative from the date of issuance and, to the extent the Company is legally permitted to pay dividends and the Board of Directors declares a dividend payable, the Company will pay dividends on each dividend payment date. The dividend payment dates are March 15, June 15, September 15 and December 15, with the first dividend having been paid on December 15, 2004.

Treasury Stock

A summary of treasury share transactions for the year ended December 31 is as follows:

(Shares in millions)	<u>2004</u>	<u>2003</u>	<u>2002</u>
Share balance at January 1	559	562	565
Shares issued under stock incentive plans	<u>(4)</u>	<u>(3)</u>	<u>(3)</u>
Share balance at December 31	<u>555</u>	<u>559</u>	<u>562</u>

Preferred Share Purchase Rights

The Company has Preferred Share Purchase Rights outstanding that are attached to and presently only trade with the Company's common shares and are not exercisable. The rights will become exercisable only if a person or group acquires 20 percent or more of the Company's common stock or announces a tender offer that, if completed, would result in ownership by a person or group of 20 percent or more of the Company's common stock. Should a person or group acquire 20 percent or more of the Company's outstanding common stock through a merger or other business combination transaction, each right will entitle its holder (other than such acquirer) to purchase common shares of Schering-Plough having a market value of twice the exercise price of the right. The exercise price of the rights is \$100.

(Dollars in millions, except per share figures)

Following the acquisition by a person or group of beneficial ownership of 20 percent or more but less than 50 percent of the Company's common stock, the Board of Directors may call for the exchange of the rights (other than rights owned by such acquirer), in whole or in part, at an exchange ratio of one common share or one two-hundredth of a share of Series A Junior Participating Preferred Stock per right. Also, prior to the acquisition by a person or group of beneficial ownership of 20 percent or more of the Company's common stock, the rights are redeemable for \$.005 per right at the option of the Board of Directors. The rights will expire on July 10, 2007, unless earlier redeemed or exchanged. The Board of Directors is also authorized to reduce the 20 percent thresholds referred to above to not less than the greater of (i) the sum of .001 percent and the largest percentage of the outstanding shares of common stock then known to the Company to be beneficially owned by any person or group of affiliated or associated persons and (ii) 10 percent, except that, following the acquisition by a person or group of beneficial ownership of 20 percent or more of the Company's common stock, no such reduction may adversely affect the interests of the holders of the rights.

11. INSURANCE COVERAGE

The Company maintains insurance coverage with such deductibles and self-insurance as management believes adequate for its needs under current circumstances. Such coverage reflects market conditions (including cost and availability) existing at the time it is written, and the relationship of insurance coverage to self-insurance varies accordingly. As a result of recent external events, the availability of insurance has become more restrictive. Management considers the impact of these changes as it continually assesses the best way to provide for its insurance needs in the future. The Company now self-insures a higher proportion of risk than in the past (especially as it relates to products' liability).

12. STOCK INCENTIVE PLANS

Under the terms of the Company's 2002 Stock Incentive Plan, which was approved by the Company's shareholders, 72 million of the Company's common shares may be granted as stock options or awarded as deferred stock units to officers and certain employees of the Company through December 2007. As of December 31, 2004, 27 million options and deferred stock units remain available for future year grants under the 2002 Stock Incentive Plan. Option exercise prices equal the market price of the common shares at their grant dates. Options expire no later than 10 years after the date of grant. Standard options granted in 2004 had a three-year vesting term, while those granted in 2003 and prior generally had a one-year vesting term. Other option grants vest over longer periods ranging from three to nine years. Deferred stock units are payable in an equivalent number of common shares; the shares are distributable in a single installment or in three or five equal annual installments generally commencing three years from the date of the award.

The following table summarizes stock option activity over the past three years under the current and prior plans, all of which have been approved by the Company's shareholders:

<u>(Number of options in millions)</u>	<u>Number of Options</u>	<u>2004 Weighted-Average Exercise Price</u>	<u>Number of Options</u>	<u>2003 Weighted-Average Exercise Price</u>	<u>Number of Options</u>	<u>2002 Weighted-Average Exercise Price</u>
Outstanding at January 1	71	\$30.15	54	\$35.40	50	\$35.18
Granted	19	18.12	23	17.57	8	34.21
Exercised	(2)	12.12	(1)	9.40	(1)	11.64
Canceled or expired	<u>(9)</u>	<u>32.37</u>	<u>(5)</u>	<u>33.19</u>	<u>(3)</u>	<u>40.31</u>
Outstanding at December 31	<u>79</u>	<u>\$27.43</u>	<u>71</u>	<u>\$30.15</u>	<u>54</u>	<u>\$35.40</u>
Exercisable at December 31	<u>50</u>	<u>\$32.07</u>	<u>43</u>	<u>\$34.94</u>	<u>35</u>	<u>\$34.48</u>

Summarized information about stock options outstanding and exercisable at December 31, 2004 is as follows:

<u>Exercise Price Range</u>	<u>Number of Options</u>	<u>Outstanding</u>	<u>Weighted-Average Exercise Price</u>	<u>Exercisable</u>	
		<u>Weighted-Average Remaining Term in Years</u>		<u>Number of Options</u>	<u>Weighted-Average Exercise Price</u>
Under \$20	46	7.4	\$17.49	19	\$16.99
\$20 to \$30	1	7.6	24.46	—	24.85
\$30 to \$40	16	5.2	36.56	16	36.61
Over \$40	<u>16</u>	5.3	46.35	<u>15</u>	46.39
	<u>79</u>			<u>50</u>	

(Dollars in millions, except per share figures)

In 2004, 2003 and 2002, the Company awarded deferred stock units totaling 3.4 million, 3.2 million and 2.9 million, respectively.

13. RETIREMENT PLANS AND OTHER POST-RETIREMENT BENEFITS

The Company has defined benefit pension plans covering eligible employees in the U.S. and certain foreign countries, and the Company provides post-retirement health care benefits to its eligible U.S. retirees and their dependents. The measurement date for the majority of these plans is December 31.

Net pension expense in 2004 was \$132 compared with net pension expense in 2003 of \$117. It is estimated that a one-half percent reduction in the expected long-term rate of return on consolidated plan assets would increase pension expense by approximately \$7. It is estimated that a one-half percent reduction in the discount rate would increase pension expense by approximately \$19.

Also, at December 31, 2004, the Company has an unrecognized net actuarial loss of \$636. Gains and losses arise primarily from plan assets earning more or less than the long-term expected rate of return and from changes in pension discount rates. If there were no gains in the future to offset the \$636 net unrecognized loss, amortization of these losses would ultimately increase annual pension expense by approximately \$32.

The components of net pension and other post-retirement benefits expense were as follows:

	Retirement Plans			Post-retirement Health Care Benefits		
	2004	2003	2002	2004	2003	2002
Service cost.....	\$ 91	\$ 71	\$ 60	\$ 13	\$ 9	\$ 7
Interest cost.....	102	85	79	22	18	15
Expected return on plan assets	(115)	(118)	(114)	(16)	(18)	(19)
Amortization, net	27	(1)	(2)	2	—	(1)
Termination benefits(1)	18	70	—	2	9	—
Curtailment(1).....	—	8	—	—	46	—
Settlement(1).....	9	2	—	—	—	—
Net pension and other post-retirement benefits expense	<u>\$ 132</u>	<u>\$ 117</u>	<u>\$ 23</u>	<u>\$ 23</u>	<u>\$ 64</u>	<u>\$ 2</u>

(1) Termination benefits, curtailment and settlement costs in 2004 and 2003 primarily relate to the matters discussed in Note 2 “Special Charges.”

The components of the changes in the benefit obligations were as follows:

	Retirement Plans		Post-retirement Health Care Benefits	
	2004	2003	2004	2003
Benefit obligations at January 1	\$1,822	\$1,378	\$431	\$265
Service cost	91	71	13	9
Interest cost	102	85	22	18
Assumption changes.....	10	43	—	—
Effects of exchange rate changes	41	48	—	—
Benefits paid.....	(119)	(98)	(20)	(15)
Actuarial losses.....	34	138	44	97
Plan amendments	8	63	(33)	—
Medicare Act subsidy	—	—	(48)	—
Termination benefits(1)	6	83	—	11
Curtailment(1).....	—	8	—	46
Settlement(1).....	—	3	—	—
Benefit obligations at December 31	<u>\$1,995</u>	<u>\$1,822</u>	<u>\$409</u>	<u>\$431</u>
Benefit obligations of over-funded plans	\$ 11	\$ 17	\$ —	\$ —
Benefit obligations of under-funded plans	1,984	1,805	409	431

(1) Termination benefits, Curtailment and Settlement costs in 2004 and 2003 primarily relate to the matters discussed in Note 2 “Special Charges.”

(Dollars in millions, except per share figures)

The components of the changes in plan assets were as follows:

	Retirement Plans		Post-retirement Health Care Benefits	
	2004	2003	2004	2003
Fair value of plan assets, primarily stocks and bonds, at January 1	\$1,319	\$1,090	\$200	\$176
Actual gain (loss) on plan assets	113	192	17	39
Contributions	82	99	—	—
Effects of exchange rate changes	34	36	—	—
Benefits paid	<u>(119)</u>	<u>(98)</u>	<u>(20)</u>	<u>(15)</u>
Fair value of plan assets at December 31	<u>\$1,429</u>	<u>\$1,319</u>	<u>\$197</u>	<u>\$200</u>
Plan assets of over-funded plans	\$ 12	\$ 18	\$ —	\$ —
Plan assets of under-funded plans	1,417	1,301	197	200

In addition to the plan assets indicated above, at December 31, 2004 and 2003, securities of \$71 and \$79, respectively, were held in non-qualified trusts designated to provide pension benefits for certain under-funded plans.

At December 31, 2004 and 2003, the accumulated benefit obligation for the retirement plans was \$1,672 and \$1,531, respectively. The aggregated accumulated benefit obligation and fair value of plan assets for retirement plans with an accumulated benefit obligation in excess of plan assets is \$1,331 and \$1,029, respectively, at December 31, 2004, and \$1,245 and \$995, respectively, at December 31, 2003.

Contributions to the retirement plans and for post-retirement health care benefits in 2005 are currently estimated to be approximately \$50.

The following benefit payments, which reflect expected future service, as appropriate, are expected to be paid:

	Retirement Plans	Post-retirement Health Care Benefits(1)
2005	\$ 87	\$ 23
2006	85	24
2007	86	25
2008	90	26
2009	93	27
Years 2010-2014	588	149

(1) Expected benefit payments have not been reduced for expected subsidy payments under the Medicare Act of \$0, \$2, \$2, \$2, \$3 and \$15 in 2005, 2006, 2007, 2008, 2009 and 2010-2014, respectively.

The following is a reconciliation of the funded status of the plans to the Company's balance sheet:

	Retirement Plans		Post-retirement Health Care Benefits	
	2004	2003	2004	2003
Benefit obligations in excess of plan assets	\$(566)	\$(503)	\$(212)	\$(231)
Unrecognized net transition assets	—	(2)	—	—
Unrecognized prior service costs	78	75	(2)	(2)
Unrecognized net actuarial loss	<u>636</u>	<u>628</u>	<u>133</u>	<u>175</u>
Net assets at December 31	<u>\$ 148</u>	<u>\$ 198</u>	<u>\$ (81)</u>	<u>\$ (58)</u>

(Dollars in millions, except per share figures)

Amounts recognized in the balance sheet consist of:

	<u>Retirement Plans</u>		<u>Post-retirement Health Care Benefits</u>	
	<u>2004</u>	<u>2003</u>	<u>2004</u>	<u>2003</u>
Prepaid benefit cost	\$ 124	\$ 107	\$ —	\$ —
Accrued benefit cost	(312)	(258)	(81)	(58)
Intangible assets	49	48	—	—
Accumulated other comprehensive income	<u>287</u>	<u>301</u>	<u>—</u>	<u>—</u>
Net assets at December 31	<u>\$ 148</u>	<u>\$ 198</u>	<u>\$(81)</u>	<u>\$(58)</u>

As of December 31, 2004 and 2003, the Company's additional minimum pension liability was \$335 and \$349, respectively, primarily related to domestic retirement plans. This resulted in an adjustment to accumulated other comprehensive income, net of tax, of \$(14) and \$178 in 2004 and 2003, respectively.

The consolidated weighted-average assumptions used to determine benefit obligations at December 31 were:

	<u>Retirement Plans</u>		<u>Post-retirement Health Care Benefits</u>	
	<u>2004</u>	<u>2003</u>	<u>2004</u>	<u>2003</u>
Discount rate	5.6%	5.7%	6.0%	6.0%
Rate of increase in future compensation	3.9%	3.9%	N/A	N/A

The consolidated weighted-average assumptions used to determine net cost for the years ended December 31 were:

	<u>Retirement Plans</u>		<u>Post-retirement Health Care Benefits</u>	
	<u>2004</u>	<u>2003</u>	<u>2004</u>	<u>2003</u>
Discount rate	5.7%	6.3%	6.0%	6.7%
Long-term expected rate of return on plan assets	7.6%	8.5%	7.5%	8.0%
Rate of increase in future compensation	3.9%	3.9%	N/A	N/A

The long-term expected rate of return on plan assets is derived proportionally from return assumptions determined for each of the major asset classes, principally equities, fixed income and real estate. The return expectations for each of these asset classes are based largely on assumptions about economic growth and inflation, which are supported by long-term historical data.

The weighted-average assumed health care cost inflation rate used for post-retirement measurement purposes is 10 percent for 2005, trending down to 4.5 percent by 2011. A 1 percent increase in the assumed health care cost trend rate would increase combined post-retirement service and interest cost by \$7 and the post-retirement benefit obligation by \$55. A 1 percent decrease in the assumed health care cost trend rate would decrease combined post-retirement service and interest cost by \$6 and the post-retirement benefit obligation by \$45.

In accordance with FASB Staff Position 106-2, Accounting and Disclosure Requirements Related to the Medicare Prescription Drug, Improvement and Modernization Act of 2003 (the Medicare Act), the Company began accounting for the effect of the federal subsidy under the Medicare Act in the third quarter of 2004. As a result, the Company's accumulated benefit obligation for other post-retirement benefits was reduced by \$48, and the Company's net other post-retirement benefits expense was reduced by \$7 during 2004. The reduction in the other post-retirement benefits expense consists of reductions in service cost, interest cost and net amortization of \$2, \$3 and \$2, respectively.

(Dollars in millions, except per share figures)

Plan Assets at Fair Value

The asset allocation for the consolidated retirement plans at December 31, 2004 and 2003, and the target allocation for 2005 are as follows:

<u>Asset Category</u>	<u>Target Allocation 2005</u>	<u>Percentage of Plan Assets at December 31,</u>	
		<u>2004</u>	<u>2003</u>
Equity Securities	59%	60%	62%
Debt Securities	34	33	31
Real Estate	<u>7</u>	<u>7</u>	<u>7</u>
Total	<u>100%</u>	<u>100%</u>	<u>100%</u>

The asset allocation for the post-retirement health care benefit trusts at December 31, 2004 and 2003, and the target allocation for 2005 are as follows:

<u>Asset Category</u>	<u>Target Allocation 2005</u>	<u>Percentage of Plan Assets at December 31,</u>	
		<u>2004</u>	<u>2003</u>
Equity Securities	70%	74%	78%
Debt Securities	<u>30</u>	<u>26</u>	<u>22</u>
Total	<u>100%</u>	<u>100%</u>	<u>100%</u>

The Company's investments related to these plans are broadly diversified, consisting primarily of equities and fixed income securities, with an objective of generating long-term investment returns that are consistent with an acceptable level of overall portfolio market value risk.

In 2003 and 2002, the Company had a defined contribution profit-sharing plan covering substantially all its full-time domestic employees who have completed one year of service. The annual contribution was determined by a formula based on the Company's income, shareholders' equity and participants' compensation. Profit-sharing expense totaled \$98 in 2002. There was no profit sharing contribution in 2003 as determined by the formula described above. The Company no longer makes contributions to this plan.

In 2004, the Company began to make contributions to an existing defined contribution savings plan equal to 3 percent of eligible employee earnings, plus a matching of up to 2 percent of eligible employee earnings based on employee contributions to this plan. The total Company contributions to this plan in 2004 were \$48.

14. CONSENT DECREE

On May 17, 2002, Schering-Plough announced that it had reached an agreement with the FDA for a consent decree to resolve issues involving Schering-Plough's compliance with current Good Manufacturing Practices (cGMP) at certain manufacturing facilities in New Jersey and Puerto Rico. The U.S. District Court for the District of New Jersey approved and entered the consent decree on May 20, 2002.

Under terms of the consent decree, Schering-Plough agreed to pay a total of \$500 to the U.S. government in two equal installments of \$250; the first installment was paid in May 2002, and the second installment was paid in May 2003. As previously reported, Schering-Plough accrued a \$500 provision for this consent decree in the fourth quarter of 2001.

The consent decree requires Schering-Plough to complete a number of actions, including comprehensive cGMP Work Plans for Schering-Plough's manufacturing facilities in New Jersey and Puerto and revalidation of the finished drug products and bulk active pharmaceutical ingredients manufactured at those facilities.

Under the decree, the scheduled completion dates are December 31, 2005, for cGMP Work Plans; September 30, 2005, for revalidation programs for bulk active pharmaceutical ingredients; and December 31, 2005, for revalidation programs for finished drugs.

(Dollars in millions, except per share figures)

The cGMP Work Plans contain a number of Significant Steps whose timely and satisfactory completion are subject to payments of \$15 thousand per business day for each deadline missed. These payments may not exceed \$25 for 2002, and \$50 for each of the years 2003, 2004 and 2005. These payments are subject to an overall cap of \$175.

In general, the timely and satisfactory completions of the revalidations are subject to payments of \$15 thousand per business day for each deadline missed, subject to the caps described above. However, if a product scheduled for revalidation has not been certified as having been validated by the last date on the validation schedule, the FDA may assess a payment of 24.6 percent of the net domestic sales of the uncertified product until the validation is certified. Further, in general, if a product scheduled for revalidation under the consent decree is not certified within six months of its scheduled date, Schering-Plough must cease production of that product until certification is obtained.

The completion of the Significant Steps in the Work Plans and the completion of the revalidation programs are subject to third-party expert certification, as well as the FDA's acceptance of such certification.

The consent decree provides that if Schering-Plough believes that it may not be able to meet a deadline, Schering-Plough has the right, upon the showing of good cause, to request extensions of deadlines in connection with the cGMP Work Plans and revalidation programs. However, there is no guarantee that the FDA will grant any such requests.

Although Schering-Plough believes it has made significant progress in meeting its obligations under the consent decree, it is possible that (1) Schering-Plough may fail to complete a Significant Step or a revalidation by the prescribed deadline; (2) the third-party expert may not certify the completion of the Significant Step or revalidation; or (3) the FDA may disagree with an expert's certification of a Significant Step or revalidation. In such a case, it is possible that the FDA may assess payments as described above.

Schering-Plough would expense any payments assessed under the decree if and when incurred.

15. SEGMENT INFORMATION

The Company has three reportable segments: Prescription Pharmaceuticals, Consumer Health Care and Animal Health. The segment sales and profit data that follow are consistent with the Company's current management reporting structure. The Prescription Pharmaceuticals segment discovers, develops, manufactures and markets human pharmaceutical products. The Consumer Health Care segment develops, manufactures and markets OTC, foot care and sun care products. The Animal Health segment discovers, develops, manufactures and markets animal health products.

NET SALES BY SEGMENT:

	Year Ended December 31,		
	2004	2003	2002
Prescription Pharmaceuticals	\$6,417	\$6,611	\$ 8,745
Consumer Health Care	1,085	1,026	758
Animal Health	<u>770</u>	<u>697</u>	<u>677</u>
Consolidated net sales	<u>\$8,272</u>	<u>\$8,334</u>	<u>\$10,180</u>

PROFIT BY SEGMENT:

	Year Ended December 31,		
	2004	2003	2002
Prescription Pharmaceuticals	\$ 13	\$ 513	\$2,548
Consumer Health Care	234	199	169
Animal Health	88	86	93
Corporate and other	<u>(503)</u>	<u>(844)</u>	<u>(247)</u>
Consolidated (loss)/profit before tax	<u>\$(168)</u>	<u>\$ (46)</u>	<u>\$2,563</u>

Corporate and other includes interest income and expense, foreign exchange gains and losses, headquarters expenses, special charges and other miscellaneous items. The accounting policies used for segment reporting are the same as those described in Note 1 "Summary of Significant Accounting Policies."

(Dollars in millions, except per share figures)

In 2004, Corporate and other includes Special charges of \$153, including \$119 of employee termination costs, as well as \$27 of asset impairment charges and \$7 of closure costs primarily related to the exit from a small European research-and-development facility (see Note 2 “Special Charges” for additional information). It is estimated that the charges relate to the reportable segments as follows: Prescription Pharmaceuticals — \$135, Consumer Health Care — \$3, Animal Health — \$2 and Corporate and other — \$13.

In 2003, Corporate and other includes Special charges of \$599, including \$179 of employee termination costs, a \$350 provision to increase litigation reserves, and \$70 of asset impairment charges (see Note 2 “Special Charges” for additional information). It is estimated that the charges relate to the reportable segments as follows: Prescription Pharmaceuticals — \$515, Consumer Health Care — \$25, Animal Health — \$4 and Corporate and other — \$55.

NET SALES BY MAJOR PRODUCT:

	<u>2004</u>	<u>2003</u>	<u>2002</u>
Prescription Pharmaceuticals	\$6,417	\$6,611	\$ 8,745
REMICADE	746	540	337
CLARINEX/AERIUS	692	694	598
NASONEX	594	500	523
PEG-INTRON	563	802	1,015
TEMODAR	459	324	278
INTEGRILIN	325	306	304
CLARITIN Rx	321	328	1,802
INTRON A	318	409	533
REBETOL	287	639	1,222
SUBUTEX	185	144	103
ELOCON	168	154	165
CAELYX	150	111	71
Other Pharmaceutical	<u>1,609</u>	<u>1,660</u>	<u>1,794</u>
Consumer Health Care	1,085	1,026	758
OTC (includes OTC CLARITIN sales in 2004 and 2003 of \$419 and \$432, respectively)	578	588	275
Foot Care	331	292	290
Sun Care	<u>176</u>	<u>146</u>	<u>193</u>
Animal Health	770	697	677
Consolidated net sales	<u>\$8,272</u>	<u>\$8,334</u>	<u>\$10,180</u>

NET SALES BY GEOGRAPHIC AREA:

	<u>2004</u>	<u>2003</u>	<u>2002</u>
United States	\$3,219	\$3,559	\$ 5,761
Europe and Canada	3,595	3,410	2,923
Latin America	782	716	740
Pacific Area and Asia	<u>676</u>	<u>649</u>	<u>756</u>
Consolidated net sales	<u>\$8,272</u>	<u>\$8,334</u>	<u>\$10,180</u>

(Dollars in millions, except per share figures)

The Company has subsidiaries in more than 50 countries outside the U.S.. No single foreign country, except for France, Italy and Japan, accounted for 5 percent or more of consolidated net sales during the past three years. Net sales are presented in the geographic area in which the Company's customers are located.

	<u>2004</u>		<u>2003</u>		<u>2002</u>	
Total International Sales	\$5,053	61%	\$4,775	57%	\$4,419	43%
France	729	9%	691	8%	613	6%
Italy	443	5%	436	5%	339	3%
Japan	385	5%	414	5%	524	5%

NET SALES BY CUSTOMER:

	<u>2004</u>		<u>2003</u>		<u>2002</u>	
McKesson Corporation	\$868	10%	\$667	8%	\$2,092	21%
AmeriSourceBergen Corporation	589	7%	771	9%	1,101	11%

No single customer, except for McKesson Corporation and AmeriSourceBergen Corporation, two major pharmaceutical and health care products distributors, accounted for 10 percent or more of consolidated net sales during the past three years.

LONG-LIVED ASSETS BY GEOGRAPHIC LOCATION:

	<u>2004</u>	<u>2003</u>	<u>2002</u>
United States	\$2,447	\$2,507	\$2,477
Ireland	449	444	430
Singapore	884	828	668
Puerto Rico	298	317	300
Other	<u>768</u>	<u>726</u>	<u>613</u>
Total	<u>\$4,846</u>	<u>\$4,822</u>	<u>\$4,488</u>

Long-lived assets shown by geographic location are primarily property.

Sales of products comprising 10 percent or more of the Company's U.S. or international sales for the year ended December 31, 2004, were as follows:

	<u>U.S.</u>	<u>International</u>
REMICADE	\$ —	\$746
CLARINEX	420	272
OTC CLARITIN	403	16
NASONEX	353	242

Schering-Plough net sales do not include sales of VYTORIN and ZETIA that are marketed in partnership with Merck, as the Company accounts for this joint venture under the equity method of accounting. See Note 3 "Equity Income From Cholesterol Joint Venture."

The Company does not disaggregate assets on a segment basis for internal management reporting and, therefore, such information is not presented.

16. LEGAL, ENVIRONMENTAL AND REGULATORY MATTERS

Background

The Company is involved in various claims, investigations and legal proceedings.

The Company records a liability for contingencies when it is probable that a liability has been incurred and the amount can be reasonably estimated. The Company adjusts its liabilities for contingencies to reflect the current best estimate of probable loss or minimum liability as the case may be. Where no best estimate is determinable the company records the minimum amount within the most probable range of its liability. Expected insurance recoveries have not been considered in determining the amounts of recorded liabilities for environmental-related matters.

(Dollars in millions, except per share figures)

If the Company believes that a loss contingency is reasonably possible, rather than probable, or the amount of loss cannot be estimated, no liability is recorded. However, where a liability is reasonably possible, disclosure of the loss contingency is made.

The Company reviews the status of the matters discussed in the remainder of this Note on an ongoing basis. From time to time, the Company may settle or otherwise resolve these matters on terms and conditions management believes are in the best interests of the Company. Resolution of any or all of the items discussed in the remainder of this Note, individually or in the aggregate, could have a material adverse effect on the Company's results of operations, cash flows or financial condition.

Resolution (including settlements) of matters of the types set forth in the remainder of this Note, and in particular under Investigations, frequently involve fines and penalties of an amount that would be material to its financial condition, cash flows or results of operations. Resolution of such matters may also involve injunctive or administrative remedies that would adversely impact the business such as exclusion from government reimbursement programs, which in turn would have a material adverse impact on the business, future financial condition, cash flows or the results of operations. There are no assurances that the Company will prevail in any of the matters discussed in the remainder of this Note, that settlements can be reached on acceptable terms (including the scope of the release provided and the absence of injunctive or administrative remedies that would adversely impact the business such as exclusion from government reimbursement programs) or in amounts that do not exceed the amounts reserved. Even if an acceptable settlement were to be reached, there can be no assurance that further investigations or litigations will not be commenced raising similar issues, potentially exposing the Company to additional material liabilities. The outcome of the matters discussed below under Investigations could include the commencement of civil and/or criminal proceedings involving the imposition of substantial fines, penalties and injunctive or administrative remedies, including exclusion from government reimbursement programs. Total liabilities reserved reflect an estimate (and in the case of the Investigations, an estimate of the minimum liability), and any final settlement or adjudication of any of these matters could possibly be less than, or could materially exceed the liabilities recorded in the financial statements and could have a material adverse impact on the Company's financial condition, cash flows or operations. Further, the Company cannot predict the timing of the resolution of these matters or their outcomes.

Except for the matters discussed in the remainder of this Note, the recorded liabilities for contingencies at December 31, 2004, and the related expenses incurred during the year ended December 31, 2004, were not material. In the opinion of management, based on the advice of legal counsel, the ultimate outcome of these matters, except matters discussed in the remainder of this Note, will not have a material impact on the Company's results of operations, cash flows or financial condition.

During 2002 and 2003, the Company increased its litigation contingent liabilities by \$500 as a result of the investigations by the U.S. Attorney's Office for the District of Massachusetts and the U.S. Attorney's Office for the Eastern District of Pennsylvania. As noted below the Pennsylvania investigation has been settled and payments have been made. The Company previously recorded a liability of approximately \$250 related to the Massachusetts investigation. It is reasonably possible that a settlement of the Massachusetts investigation could involve amounts materially in excess of this accrual. This could have a material adverse impact on the Company's financial condition, cash flows or operations. As required by U.S. GAAP, since the Company cannot reasonably estimate the potential final resolution, the Company has recognized the estimated minimum liability for the Massachusetts investigation.

Patent Matters

DR. SCHOLL'S FREEZE AWAY Patent. On July 26, 2004, OraSure Technologies filed an action in the U.S. District Court for the Eastern District of Pennsylvania alleging patent infringement by Schering-Plough HealthCare Products by its sale of DR. SCHOLL'S FREEZE AWAY wart removal product. The complaint seeks a permanent injunction and unspecified damages, including treble damages. The FREEZE AWAY product was launched in March 2004. Net sales of this product in 2004 totaled approximately \$20.

Investigations

Pennsylvania Investigation. On July 30, 2004, Schering-Plough Corporation, the U.S. Department of Justice and the U.S. Attorney's Office for the Eastern District of Pennsylvania announced settlement of the previously disclosed investigation by that Office. Under the settlement, Schering Sales Corporation, an indirect wholly owned subsidiary of Schering-Plough

(Dollars in millions, except per share figures)

Corporation, pled guilty to a single federal criminal charge concerning a payment to a managed care customer. In connection with the settlement:

- The aggregate settlement amount was \$345.5 in fines and damages. Schering-Plough Corporation was credited with \$53.6 that was previously paid in additional Medicaid rebates, leaving a net settlement amount of \$291.9. The \$291.9 plus interest was paid in 2004.
- Schering Sales Corporation will be excluded from participating in federal health care programs. The settlement will not affect the ability of Schering-Plough Corporation to participate in those programs.
- Schering-Plough Corporation entered into a five-year corporate integrity agreement with the Office of the Inspector General of the Department of Health and Human Services, under which Schering-Plough Corporation agreed to implement specific measures to promote compliance with regulations on issues such as marketing. Failure to comply can result in financial penalties.

The Company cannot predict the impact of this settlement, if any, on other outstanding investigations.

Massachusetts Investigation. The U.S. Attorney's Office for the District of Massachusetts is investigating a broad range of the Company's sales, marketing and clinical trial practices and programs along with those of Warrick Pharmaceuticals (Warrick), the Company's generic subsidiary.

Schering-Plough has disclosed that, in connection with this investigation, on May 28, 2003, Schering Corporation, a wholly owned and significant operating subsidiary of Schering-Plough, received a letter (the Boston Target Letter) from that Office advising that Schering Corporation (including its subsidiaries and divisions) is a target of a federal criminal investigation with respect to four areas:

1. Providing remuneration, such as drug samples, clinical trial grants and other items or services of value, to managed care organizations, physicians and others to induce the purchase of Schering pharmaceutical products;
2. Sale of misbranded or unapproved drugs, which the Company understands to mean drugs promoted for indications for which approval by the U.S. FDA had not been obtained (so-called off-label uses);
3. Submitting false pharmaceutical pricing information to the government for purposes of calculating rebates required to be paid to the Medicaid program, by failing to include prices of a product manufactured and sold under a private label arrangement with a managed care customer as well as the prices of free and nominally priced goods provided to that customer to induce the purchase of Schering products; and
4. Document destruction and obstruction of justice relating to the government's investigation.

A target is defined in Department of Justice guidelines as a person as to whom the prosecutor or the grand jury has substantial evidence linking him or her to the commission of a crime and who, in the judgment of the prosecutor, is a putative defendant (U.S. Attorney's Manual, Section 9-11.151).

The Company has implemented certain changes to its sales, marketing and clinical trial practices and is continuing to review those practices to ensure compliance with relevant laws and regulations. The Company is cooperating with this investigation.

See information about prior increases to the liabilities reserved in the financial statements, including in relation to this investigation, under Litigation Charges in Note 2, "Special Charges" and additional information about such reserves and the other potential impacts of the outcome of this investigation in the Background section of this Note.

The Company previously recorded a liability of approximately \$250 related to this investigation. It is reasonably possible that a settlement of the investigation could involve amounts materially in excess of this accrual. This could have a material adverse impact on the Company's financial condition, cash flows or operations. As required by U.S. GAAP, since the Company cannot reasonably estimate the potential final resolution, the Company has recognized the estimated minimum liability.

NITRO-DUR Investigation. In August 2003, the Company received a civil investigative subpoena issued by the Office of Inspector General of the U.S. Department of Health and Human Services seeking documents concerning the Company's classification of NITRO-DUR for Medicaid rebate purposes, and the Company's use of nominal pricing and bundling of product sales. The Company is cooperating with the investigation. It appears that the subpoena is one of a number addressed to pharmaceutical companies concerning an inquiry into issues relating to the payment of government rebates.

(Dollars in millions, except per share figures)

Pricing Matters

AWP Investigations The Company continues to respond to investigations by the Department of Health and Human Services, the Department of Justice and certain states into industry and Company practices regarding average wholesale price (AWP). These investigations include a Department of Justice review of the merits of a federal action filed by a private entity on behalf of the U.S. in the U.S. District Court for the Southern District of Florida, as well as an investigation by the U.S. Attorney's Office for the District of Massachusetts, regarding, inter alia, whether the AWP set by pharmaceutical companies for certain drugs improperly exceeds the average prices paid by dispensers and, as a consequence, results in unlawful inflation of certain government drug reimbursements that are based on AWP. In March 2001, the Company received a subpoena from the Massachusetts Attorney General's office seeking documents concerning the use of AWP and other pricing and/or marketing practices. The Company has also responded to subpoenas from the Attorney General of California concerning these matters. The Company is cooperating with these investigations. The outcome of these investigations could include the imposition of substantial fines, penalties and injunctive or administrative remedies.

Prescription Access Litigation In December 2001, the Prescription Access Litigation project (PAL), a Boston-based group formed in 2001 to litigate against drug companies, filed a class action suit in Federal Court in Massachusetts against the Company. In September 2002, a consolidated complaint was filed in this court as a result of the coordination by the Multi-District Litigation Panel of all federal court AWP cases from throughout the country. The consolidated complaint alleges that the Company and Warrick Pharmaceuticals, the Company's generic subsidiary, conspired with providers to defraud consumers by reporting fraudulently high AWP for prescription medications reimbursed by Medicare or third-party payers. The complaint seeks a declaratory judgment and unspecified damages, including treble damages.

Included in the litigation described in the prior paragraph are lawsuits that allege that the Company and Warrick reported inflated AWP for prescription pharmaceuticals and thereby caused state and federal entities and third-party payers to make excess reimbursements to providers. Some of these actions also allege that the Company and Warrick failed to report accurate prices under the Medicaid Rebate Program and thereby underpaid rebates to some states. Some cases filed by State Attorneys General also seek to recover on behalf of citizens of the State and entities located in the State for excess payments as a result of inflated AWP. These actions, which began in October 2001, have been brought by state Attorneys General, private plaintiffs, nonprofit organizations and employee benefit funds. They allege violations of federal and state law, including fraud, antitrust, Racketeer Influenced Corrupt Organizations Act (RICO) and other claims. During the first quarter of 2004, the Company and Warrick were among five groups of companies put on an accelerated discovery track in the proceeding. In addition, Warrick and the Company are defendants in a number of such lawsuits in state courts. The actions are generally brought by states and/or political subdivisions and seek unspecified damages, including treble and punitive damages.

Securities and Class Action Litigation

On February 15, 2001, the Company stated in a press release that the FDA had been conducting inspections of the Company's manufacturing facilities in New Jersey and Puerto Rico and had issued reports citing deficiencies concerning compliance with current Good Manufacturing Practices, primarily relating to production processes, controls and procedures. The next day, February 16, 2001, a lawsuit was filed in the U.S. District Court for the District of New Jersey against the Company and certain named officers alleging violations of Sections 10(b) and 20(a) of the Securities Exchange Act of 1934 and Rule 10b-5 promulgated thereunder. Additional lawsuits of the same tenor followed. These complaints were consolidated into one action in the U.S. District Court for the District of New Jersey, and a lead plaintiff, the Florida State Board of Administration, was appointed by the Court on July 2, 2001. On October 11, 2001, a consolidated amended complaint was filed, alleging the same violations described in the second sentence of this paragraph and purporting to represent a class of shareholders who purchased shares of Company stock from May 9, 2000, through February 15, 2001. The complaint seeks compensatory damages on behalf of the class. The Company's motion to dismiss the consolidated amended complaint was denied on May 24, 2002. On October 10, 2003, the Court certified the shareholder class. Discovery is ongoing.

In addition to the lawsuits described in the immediately preceding paragraph, two lawsuits were filed in the U.S. District Court for the District of New Jersey, and two lawsuits were filed in New Jersey state court against the Company (as a nominal defendant) and certain officers, directors and a former director seeking damages on behalf of the Company, including disgorgement of trading profits made by defendants allegedly obtained on the basis of material non-public information. The complaints in each of those four lawsuits relate to the issues described in the Company's February 15, 2001, press release, and allege a failure to disclose material information and breach of fiduciary duty by the directors. One of the federal court lawsuits also includes allegations related to the investigations by the U.S. Attorney's Offices for the Eastern District of Pennsylvania and the District of Massachusetts, the FTC's administrative proceeding against the Company, and the lawsuit by the state of

(Dollars in millions, except per share figures)

Texas against Warrick, the Company's generic subsidiary. The U.S. Attorney's investigations and the FTC proceeding are described herein. The Texas litigation is described in previously filed 10-Ks and 10-Qs. Each of these lawsuits is a shareholder derivative action that purports to assert claims on behalf of the Company, but as to which no demand was made on the Board of Directors and no decision had been made on whether the Company can or should pursue such claims. In August 2001, the plaintiffs in each of the New Jersey state court shareholder derivative actions moved to dismiss voluntarily the complaints in those actions, which motions were granted. The two shareholder derivative actions pending in the U.S. District Court for the District of New Jersey have been consolidated into one action, which is in its very early stages. On January 2, 2002, the Company received a demand letter dated December 26, 2001, from a law firm not involved in the derivative actions described above, on behalf of a shareholder who also is not involved in the derivative actions, demanding that the Board of Directors bring claims on behalf of the Company based on allegations substantially similar to those alleged in the derivative actions. On January 22, 2002, the Board of Directors adopted a Board resolution establishing an Evaluation Committee, consisting of three directors, to investigate, review and analyze the facts and circumstances surrounding the allegations made in the demand letter and the consolidated amended derivative action complaint described above, but reserving to the full Board authority and discretion to exercise its business judgment in respect of the proper disposition of the demand. The Committee engaged independent outside counsel to advise it and issued a report on the findings of its investigation to the independent directors of the Board in late October 2002. That report determined that the shareholder demand should be refused, and finding no liability on the part of any officers or directors. In November 2002, the full Board adopted the recommendation of the Evaluation Committee.

The Company is a defendant in a number of purported nationwide or state class action lawsuits in which plaintiffs seek a refund of the purchase price of laxatives or phenylpropanolamine-containing cough/cold remedies (PPA products) they purchased. Other pharmaceutical manufacturers are co-defendants in some of these lawsuits. In general, plaintiffs claim that they would not have purchased or would have paid less for these products had they known of certain defects or medical risks attendant with their use. In the litigation of the claims relating to the Company's PPA products, courts in the national class action suit and several state class action suits have denied certification and dismissed the suits. A similar application to deny class certification in New Jersey, the only remaining statewide class action suit involving the Company, was granted on September 30, 2004. Approximately 96 individual lawsuits relating to the laxative products, PPA products and recalled albuterol/VANCERIL/VANCENASE inhalers are also pending against the Company seeking recovery for personal injuries or death. In a number of these lawsuits punitive damages are claimed.

Litigation filed in 2003 in the U.S. District Court in New Jersey alleging that the Company, Richard Jay Kogan, the Company's Employee Savings Plan (Plan) administrator, several current and former directors, and certain corporate officers breached their fiduciary obligations to certain participants in the Plan. The complaint seeks damages in the amount of losses allegedly suffered by the Plan. The complaint was dismissed on June 29, 2004. The plaintiffs' appeal is pending.

A 2003 lawsuit filed in the New Jersey Superior Court, Chancery Division, Union County alleging breach of fiduciary duty by the outside directors relating to the Company's receipt of the Boston Target Letter (described under the Investigations section in this Note) was dismissed in September 2004 upon consent of the parties.

Antitrust and FTC Matters

K-DUR. K-DUR is Schering-Plough's long-acting potassium chloride product supplement used by cardiac patients. Schering-Plough had settled patent litigation with Upsher-Smith, Inc. (Upsher-Smith) and ESI Lederle, Inc. (Lederle), which had related to generic versions of K-DUR for which Lederle and Upsher Smith had filed Abbreviated New Drug Applications (ANDAs). On April 2, 2001, the FTC started an administrative proceeding against Schering-Plough, Upsher-Smith and Lederle. The complaint alleged anti-competitive effects from those settlements. In June 2002, the administrative law judge overseeing the case issued a decision that the patent litigation settlements complied with the law in all respects and dismissed all claims against the Company. The FTC Staff appealed that decision to the full Commission. On December 18, 2003, the full Commission issued an opinion that reversed the 2002 decision and ruled that the settlements did violate the antitrust laws. The full Commission issued a cease and desist order imposing various injunctive restraints. By opinion filed March 8, 2005, the federal court of appeals set aside that 2003 Commission ruling and vacated the cease and desist order.

Following the commencement of the FTC administrative proceeding, alleged class action suits were filed in federal and state courts on behalf of direct and indirect purchasers of K-DUR against Schering-Plough, Upsher-Smith and Lederle. These suits all allege essentially the same facts and claim violations of federal and state antitrust laws, as well as other state statutory and/or common law causes of action. These suits seek unspecified damages. Discovery is ongoing.

(Dollars in millions, except per share figures)

SEC Inquiries and Related Litigation

On September 9, 2003, the SEC and the Company announced settlement of the SEC enforcement proceeding against the Company and Richard Jay Kogan, former chairman and chief executive officer, regarding meetings held with investors the week of September 30, 2002, and other communications. Without admitting or denying the allegations, the Company agreed not to commit future violations of Regulation FD and related securities laws and paid a civil penalty of \$1 (million). Mr. Kogan paid a civil penalty of \$50 thousand.

On September 25, 2003, a lawsuit was filed in New Jersey Superior Court, Union County, against Richard Jay Kogan and the Company's outside Directors alleging breach of fiduciary duty, fraud and deceit and negligent misrepresentation, all relating to the alleged disclosures made during the meetings mentioned above. The Company removed this case to federal court. The case was remanded to state court. The Company has filed a motion to dismiss.

Other Matters

EMEA Pharmacovigilance Matter During 2003 pharmacovigilance inspections by officials of the British and French medicines agencies conducted at the request of the European Agency for the Evaluation of Medicinal Products (EMEA), serious deficiencies in reporting processes were identified. Schering-Plough continues to work on its action plan to rectify the deficiencies and provides regular updates to EMEA. The Company does not know what action, if any, the EMEA or national authorities will take in response to these findings. Possible actions include further inspections, demands for improvements in reporting systems, criminal sanctions against the Company and/or responsible individuals and changes in the conditions of marketing authorizations for the Company's products.

Biopharma Contract Dispute Biopharma S.r.l. filed a claim in the Civil Court of Rome on July 21, 2004 (docket No. 57397/2004, 9th Chamber) against certain Schering-Plough subsidiaries. The matter relates to certain contracts dated November 15, 1999, (distribution and supply agreements between Biopharma and a Schering-Plough subsidiary) for distribution by Schering-Plough of generic products manufactured by Biopharma to hospitals and to pharmacists in France; and July 26, 2002 (letter agreement among Biopharma, a Schering-Plough subsidiary and Medipha Sante, S.A., appointing Medipha to distribute products in France). Biopharma alleges that Schering-Plough did not fulfill its duties under the contracts.

Tax Matters

In October 2001, IRS auditors asserted, in reports, that the Company is liable for additional tax for the 1990 through 1992 tax years. The reports allege that two interest rate swaps that the Company entered into with an unrelated party should be recharacterized as loans from affiliated companies. In April 2004, the Company received a formal Notice of Deficiency (Statutory Notice) from the IRS asserting additional federal income tax due. The Company received bills related to this matter from the IRS on September 7, 2004. Payment in the amount of \$194 for income tax and \$279 for interest was made on September 13, 2004. The Company filed refund claims for the tax and interest with the IRS on December 23, 2004. The Company was notified on February 16, 2005, that its refund claims were denied by the IRS. The Company believes it has complied with all applicable rules and regulations and intends to file a suit for refund for the full amount of the tax and interest. The Company's tax reserves were adequate to cover the above-mentioned payments.

Environmental

The Company has responsibilities for environmental cleanup under various state, local and federal laws, including the Comprehensive Environmental Response, Compensation and Liability Act, commonly known as Superfund. At several Superfund sites (or equivalent sites under state law), the Company is alleged to be a potentially responsible party (PRP). Except where a site is separately disclosed, the Company believes that it is remote at this time that there is any material liability in relation to such sites. The Company estimates its obligations for cleanup costs for Superfund sites based on information obtained from the federal Environmental Protection Agency (EPA), an equivalent state agency and/or studies prepared by independent engineers, and on the probable costs to be paid by other PRPs. The Company records a liability for environmental assessments and/or cleanup when it is probable a loss has been incurred and the amount can be reasonably estimated.

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Shareholders of Schering-Plough Corporation

We have audited the accompanying consolidated balance sheets of Schering-Plough Corporation and subsidiaries (the "Company") as of December 31, 2004 and 2003, and the related consolidated statements of operations, shareholders' equity, and cash flows for each of the three years in the period ended December 31, 2004. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of Schering-Plough Corporation and subsidiaries as of December 31, 2004 and 2003, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2004, in conformity with accounting principles generally accepted in the United States of America.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the effectiveness of the Company's internal control over financial reporting as of December 31, 2004, based on the criteria established in *Internal Control—Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated March 8, 2005 expressed an unqualified opinion on management's assessment of the effectiveness of the Company's internal control over financial reporting and an unqualified opinion on the effectiveness of the Company's internal control over financial reporting.

Deloitte & Touche LLP

Parsippany, New Jersey

March 8, 2005

Management's Report on Internal Control over Financial Reporting

The Management of Schering-Plough Corporation is responsible for establishing and maintaining adequate internal control over financial reporting. Schering-Plough's internal control system is designed to provide reasonable assurance to the Company's Management and Board of Directors regarding the preparation and fair presentation of published financial statements.

All internal control systems, no matter how well designed, have inherent limitations. Therefore, even those systems determined to be effective can provide only reasonable assurance with respect to financial statement preparation and presentation.

Schering-Plough's Management assessed the effectiveness of the Company's internal control over financial reporting as of December 31, 2004. In making this assessment, Management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in *Internal Control — Integrated Framework*. Based on its assessment Management believes that, as of December 31, 2004, the Company's internal control over financial reporting is effective based on those criteria.

Schering-Plough's independent auditors, Deloitte & Touche LLP, have issued an attestation report on Management's assessment of the Company's internal control over financial reporting. Their report follows.



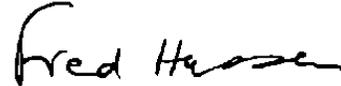
DOUGLAS J. GINGERELLA

VICE PRESIDENT AND
CONTROLLER



ROBERT J. BERTOLINI

EXECUTIVE VICE PRESIDENT
AND CHIEF FINANCIAL OFFICER



FRED HASSAN

CHAIRMAN, CHIEF EXECUTIVE
OFFICER AND PRESIDENT

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Shareholders of Schering-Plough Corporation

We have audited management's assessment, included in the accompanying Management's Report on Internal Control over Financial Reporting, that Schering-Plough Corporation and subsidiaries (the "Company") maintained effective internal control over financial reporting as of December 31, 2004, based on criteria established in *Internal Control — Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission. The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting. Our responsibility is to express an opinion on management's assessment and an opinion on the effectiveness of the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, evaluating management's assessment, testing and evaluating the design and operating effectiveness of internal control, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinions.

A company's internal control over financial reporting is a process designed by, or under the supervision of, the company's principal executive and principal financial officers, or persons performing similar functions, and effected by the company's board of directors, management, and other personnel to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of the inherent limitations of internal control over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may not be prevented or detected on a timely basis. Also, projections of any evaluation of the effectiveness of the internal control over financial reporting to future periods are subject to the risk that the controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, management's assessment that the Company maintained effective internal control over financial reporting as of December 31, 2004, is fairly stated, in all material respects, based on the criteria established in *Internal Control — Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission. Also in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2004, based on the criteria established in *Internal Control — Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated financial statements as of and for the year ended December 31, 2004 of the Company and our report dated March 8, 2005 expressed an unqualified opinion on those financial statements.

Deloitte & Touche LLP

Parsippany, New Jersey

March 8, 2005

SELECTED FINANCIAL DATA (UNAUDITED)

<u>(In millions, except per share figures and percentages)</u>	<u>2004</u>	<u>2003</u>	<u>2002</u>	<u>2001</u>	<u>2000</u>	<u>1999</u>
Operating Results						
Net sales	\$ 8,272	\$ 8,334	\$10,180	\$ 9,762	\$ 9,775	\$9,075
(Loss)/income before income taxes(1)	(168)	(46)	2,563	2,523	3,188	2,795
Net (loss)/income(1)	(947)	(92)	1,974	1,943	2,423	2,110
Net (loss)/income available to common shareholders	(981)	(92)	1,974	1,943	2,423	2,110
Diluted (loss)/earnings per common share(1)	(0.67)	(0.06)	1.34	1.32	1.64	1.42
Basic (loss)/earnings per common share(1)	(0.67)	(0.06)	1.35	1.33	1.65	1.44
Research and development expenses	1,607	1,469	1,425	1,312	1,333	1,191
Depreciation and amortization expenses	453	417	372	320	299	264
Financial Position and Cash Flows						
Property, net	\$ 4,593	\$ 4,527	\$ 4,236	\$ 3,814	\$ 3,362	\$2,939
Total assets	15,911	15,271	14,136	12,174	10,805	9,375
Long-term debt	2,392	2,410	21	112	109	6
Shareholders' equity	7,556	7,337	8,142	7,125	6,119	5,165
Capital expenditures	489	711	776	759	763	543
Financial Statistics						
Net (loss)/income as a percent of net sales	(11.4)%	(1.1)%	19.4%	19.9%	24.8%	23.3%
Return on average shareholders' equity	(12.7)%	(1.2)%	25.9%	29.3%	42.9%	46.0%
Net book value per common share(2)	\$ 4.91	\$ 4.99	\$ 5.55	\$ 4.86	\$ 4.18	\$ 3.51
Other Data						
Cash dividends per common share	\$.22	\$.565	\$.67	\$.62	\$.545	\$.485
Cash dividends on common shares	324	830	983	911	802	716
Cash dividends on preferred shares	30	—	—	—	—	—
Average shares outstanding used in calculating diluted (loss) earnings per common share	1,472	1,469	1,470	1,470	1,476	1,486
Average shares outstanding used in calculating basic (loss) earnings per common share	1,472	1,469	1,466	1,463	1,465	1,470
Common shares outstanding at year-end	1,474	1,471	1,468	1,465	1,463	1,472

(1) 2004, 2003, 2002 and 2001 include Special charges of \$153, \$599, \$150 and \$500, respectively. See Note 2 "Special Charges" in this Annual Report for additional information.

(2) Assumes conversion of all preferred shares into approximately 65 million common shares.

QUARTERLY DATA (UNAUDITED)

(Dollars in millions, except per share figures)	Three Months Ended							
	March 31		June 30		September 30		December 31	
	2004	2003	2004	2003	2004	2003	2004	2003
Net sales	\$1,963	\$2,082	\$2,147	\$2,308	\$1,978	\$1,998	\$2,184	\$1,948
Cost of sales	740	658	790	784	711	652	829	739
Gross profit	1,223	1,424	1,357	1,524	1,267	1,346	1,355	1,209
Selling, general and administrative	914	843	979	938	892	873	1,026	821
Research and development	372	322	451	369	378	382	406	395
Other (income) expense, net	36	13	43	(4)	34	41	33	10
Special charges	70	—	42	20	26	350	15	229
Equity (income)/loss from cholesterol joint venture	(78)	30	(77)	(26)	(95)	(24)	(98)	(33)
(Loss)/income before income taxes	(91)	216	(81)	227	32	(276)	(27)	(213)
Income tax (benefit)/expense	(18)	43	(16)	45	6	(11)	807	(32)
Net (loss)/income	\$ (73)	\$ 173	\$ (65)	\$ 182	\$ 26	\$ (265)	\$ (834)	\$ (181)
Dividends on preferred shares	—	—	—	—	12	—	22	—
Net (loss)/income available to common shareholders	\$ (73)	\$ 173	\$ (65)	\$ 182	\$ 14	\$ (265)	\$ (856)	\$ (181)
Diluted (loss)/earnings per common share	\$ (.05)	\$.12	\$ (.04)	\$.12	\$.01	\$ (.18)	\$ (.58)	\$ (.12)
Basic (loss)/earnings per common share	(.05)	.12	(.04)	.12	.01	(.18)	(\$.58)	(.12)
Dividends per common share	.055	.17	.055	.17	.055	.17	.055	.055
Common share prices:								
High	18.97	23.68	18.70	20.47	19.98	19.35	21.12	17.39
Low	15.96	15.45	16.10	16.82	17.55	14.95	16.72	14.52
Average shares outstanding for diluted EPS (in millions)	1,471	1,470	1,472	1,471	1,475	1,469	1,473	1,470
Average shares outstanding for basic EPS (in millions)	1,471	1,468	1,472	1,469	1,472	1,469	1,473	1,470

See Special Charges footnote in the Notes to Consolidated Financial Statements for additional information relating to Special Charges.

The Company's common shares are listed and principally traded on the New York Stock Exchange. The approximate number of holders of record of common shares as of January 31, 2005 was 41,000.

Board of Directors and Senior Management

BOARD OF DIRECTORS

HANS W. BECHERER (1, 2, 3, 4, 5)
Retired Chairman, Chief Executive Officer and Chief Operating Officer
Deere & Company
Manufacturer of Mobile Power Machinery and Supplier of Financial and Health Care Services

FRED HASSAN (1)
Chairman of the Board and Chief Executive Officer
Schering-Plough Corporation

PHILIP LEDER, M.D. (6)
Chairman
Department of Genetics
Harvard Medical School

EUGENE R. MCGRATH (2, 6)
Chairman, President and Chief Executive Officer
Consolidated Edison, Inc.
Energy Company

CARL E. MUNDY, JR. (4, 5, 6)
Retired General and Former Commandant
U.S. Marine Corps

RICHARD DE J. OSBORNE (1, 3, 4, 5)
Retired Chairman and Chief Executive Officer
ASARCO Incorporated
Producer of Non-ferrous Metals

PATRICIA F. RUSSO (1, 3, 4)
Chairman and Chief Executive Officer
Lucent Technologies Inc.
Communications

KATHRYN C. TURNER (4, 5, 6)
Chairperson, Chief Executive Officer and President
Standard Technology, Inc.
Management and Technology Solutions Firm

ROBERT F. W. VAN OORDT (1, 2, 4, 6)
Chairman of the Supervisory Board
Rodamco Europe N.V.
Real Estate Investment Company

ARTHUR F. WEINBACH (1, 2, 3, 7)
Chairman and Chief Executive Officer
Automatic Data Processing, Inc.
Independent Computing Services

- (1) Executive Committee
- (2) Audit Committee
- (3) Compensation Committee
- (4) Nominating and Corporate Governance Committee
- (5) Finance Committee
- (6) Business Practices Oversight Committee
- (7) Designated Audit Committee financial expert

SENIOR MANAGEMENT

STANLEY F. BARSHAY (3)
Chairman, Consumer Health Care

ROBERT J. BERTOLINI (1, 2, 3)
Executive Vice President and Chief Financial Officer

ALFREDO M. BLANCO (3)
President, Latin America and Far East Region

RICHARD S. BOWLES III, PH.D. (3)
Senior Vice President,
Global Quality Operations

C. RON CHEELEY (1, 2, 3)
Senior Vice President,
Global Human Resources

CARRIE S. COX (1, 2, 3)
Executive Vice President and President,
Global Pharmaceuticals

WILLIAM J. CREELMAN (1, 3)
Vice President, Tax

MICHAEL J. DUBOIS (3)
Senior Vice President,
Global Licensing

MARGRIET GABRIEL-REGIS (3)
Senior Vice President,
Specialty Care Customer Group

ELLEN GEISEL (3)
Senior Vice President,
Primary Care Customer Group

DOUGLAS J. GINGERELLA (1, 3)
Vice President and Controller

FRED HASSAN (1, 2, 3)
Chairman and Chief Executive Officer

APET G. ISKENDERIAN (3)
President, Europe, Canada,
Middle East and Africa Region

PEDER K. JENSEN, M.D. (3)
Executive Vice President,
Global Clinical Development, SPRI

ALEX KELLY (3)
Vice President, Investor Relations

THOMAS H. KELLY (1, 3)
Vice President,
Corporate Business Development

THOMAS P. KOESTLER, PH.D. (3)
Executive Vice President,
Global Development, SPRI

RAUL E. KOHAN (2, 3)
Group Head, Global Specialty Operations, and President,
Animal Health

JOHN B. LANDIS, PH.D. (3)
Senior Vice President,
Pharmaceutical Sciences, SPRI

JOSEPH J. LAROSA (1, 3)
Vice President, Legal Affairs

JAMES S. MACDONALD, PH.D. (3)
Executive Vice President,
Preclinical Development, SPRI

IAN A. T. MCINNES, PH.D. (1, 3)
Senior Vice President,
Global Supply Chain

SEAN MCNICHOLAS (3)
Senior Vice President,
Strategic Partnerships and U.S. Managed Markets

E. KEVIN MOORE (1, 3)
Vice President and Treasurer

JAMES NELSON (3)
Staff Vice President and Associate General Counsel,
Patents and Trademarks

CECIL B. PICKETT, PH.D. (1, 2, 3)
Senior Vice President and President,
Schering-Plough Research Institute

BRUCE R. REID (3)
Senior Vice President,
Global Business Operations

ANNE RENAHAN (1, 3)
Vice President,
Corporate Audits

THOMAS J. SABATINO, JR. (1, 2, 3)
Executive Vice President and General Counsel

KARL D. SALNOSKE (1, 3)
Vice President and Chief Information Officer

BRENT SAUNDERS (1, 2, 3)
Senior Vice President, Global Compliance and Business Practices

ROBERT J. SPIEGEL, M.D. (3)
Senior Vice President,
Medical Affairs, and Chief Medical Officer, SPRI

CATHERINE D. STRADER, PH.D. (3)
Executive Vice President,
Discovery Research, SPRI

RODNEY UNSWORTH (3)
Group Vice President, Far East

SUSAN ELLEN WOLF (1)
Corporate Secretary, Vice President and Associate General Counsel

- (1) Corporate Officer
- (2) Executive Management Team
- (3) Operations Management Team

Corporate Information

EXECUTIVE OFFICES:

The Company's corporate headquarters is located at:
2000 Galloping Hill Road,
Kenilworth, N.J. 07033-0530.
Telephone: (908) 298-4000

REGISTRAR, TRANSFER & DIVIDEND DISBURSING AGENT:

The Bank of New York,
Shareholder Relations Department,
P.O. Box 11258, Church Street Station,
New York, N.Y. 10286-1258.
Telephone: (877) 429-1240 or, from
outside the United States, (610) 382-7833.

CERTIFICATES FOR TRANSFER AND ADDRESS CHANGES SHOULD BE SENT TO:

The Bank of New York,
Receive and Deliver Department,
P.O. Box 11002,
Church Street Station,
New York, N.Y. 10286-1002.
Email: www.stockbny.com

SHARES LISTED:

New York Stock Exchange
(Ticker Symbol: SGP)

UNLISTED TRADING:

Boston Stock Exchange, Cincinnati
Stock Exchange, Midwest Stock
Exchange, Pacific Stock Exchange,
Philadelphia Stock Exchange.

SCHERING- PLOUGH SYSTEMATIC INVESTMENT PROGRAM:

A brochure describing The Bank of New
York's Systematic Investment Program for
the Company is available to shareholders.
A copy may be obtained by calling or
writing to The Bank of New York,
Shareholder Relations Department, or via
the Schering-Plough corporate Web site.
Through the program, shareholders of
record may acquire shares of Schering-
Plough common stock by reinvesting
dividends or by cash purchases.

CORPORATE WEB SITE:

The Company's Web site address is
<http://www.schering-plough.com>.
Information of interest to shareholders is
available in the Investor Relations section
of the Web site, including news releases,
financial information, investor frequently
asked questions (FAQs), Securities and
Exchange Commission filings, corporate
governance guidelines and the charters of
Committees of the Board of Directors.

Schering-Plough's Web site also offers
links to other Web sites providing
information on Company products and
treatment categories as well as patient
assistance and support programs.

MEDIA INQUIRIES:

Information for the media can be found in
the News & Media section of the
Company's Web site,
<http://www.schering-plough.com>,
or journalists can call (908) 298-7400.

10-K REPORT AVAILABLE:

The Corporation's 2004 annual report on
Form 10-K filed with the Securities
and Exchange Commission is available
without charge via the Company's Web site
or by writing to the Investor Relations
Department at the Executive Offices address
shown above.

Product Names

The following trademarks indicated by CAPITAL LETTERS are the property of,
licensed to, promoted or distributed by Schering-Plough Corporation, its subsidiaries
or related companies.

PRESCRIPTION PHARMACEUTICALS

ASMANEX

AVELOX

CAELYX

CEDAX

CELESTAMINE

CELESTODERM V

CELESTONE

CIPRO

CLARINEX/AERIUS

DIPROSONE

DIPROSPAN

ELOCON

FORADIL

GARAMYCIN

INTEGRILIN

INTRON A

LEVITRA

LOTRISONE

NASONEX

NITRO-DUR

PEG-INTRON

PEG-INTRON REDIPEN

QUADRIDERM

REBETOL

REMICADE

SUBUTEX/SUBOXONE

TEMODAR/TEMODAL

VYTORIN/INEGY/ZINTREPID

ZETIA/EZETROL/ZIENT

CONSUMER HEALTH CARE PRODUCTS

A+D

AFRIN

BAIN DE SOLEIL

CHLOR-TRIMETON

CLARITIN

COPPERTONE

CORICIDIN

CORRECTOL

DR. SCHOLL'S

DRIXORAL

GYNE-LOTRIMIN

LOTRIMIN AF

TINACTIN

ANIMAL HEALTH PRODUCTS

BANAMINE/FINADYNE

BOOSTIN

CEPRAVIN

ESTRUMATE

EXSPOT

HOMEAGAIN

M+PAC

NUFLOR

OPTIMMUNE

OTOMAX

PARACOX

SLICE

ZUBRIN

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